

TOWN OF PALM BEACH

Information for Town Council Meeting on: November 12, 2024

TO: Mayor and Town Council

VIA: Kirk W. Blouin, Town Manager

VIA: Robert Miracle, CPA Deputy Town Manager, Finance and Administration

FROM: Dean Mealy, II NIGP-CPP, CPPO Town Procurement and Contract Manager

RE: Resolution No. 148-2024, approving a Purchase Order to Flagler Technologies for Server Equipment and Supporting Peripherals that Operate the Virtual Computer and Data Storage Environment in the Amount of \$580,102.65 and Approving a Project Budget in the Amount of \$600,000

DATE: October 30, 2024

STAFF RECOMMENDATION

Staff recommends the Town Council approve Resolution No. 148-2024, approving a Purchase Order to Flagler Technologies for Server Equipment and Supporting Peripherals that Operate the Virtual Computer and Data Storage Environment in the Amount of \$580,102.65 and Approving a Project Budget in the Amount of \$600,000.

SUMMARY EXPLANATION/BACKGROUND

The Office of Information Technology initiated a data center update project in December 2022 (Resolution No. 155-2022). The Information Technology department selected a solution proposed by Insight Public Sector Inc., a long-time technology partner of the Town. Insight Public Sector Inc. recommended a Hewlett Packard Enterprise (HPE) data center solution to be implemented by HPE. After a year of unsuccessful implementation attempts by HPE, the Town demanded a refund in January 2024. Following significant resistance from HPE, the Town finally received a full refund in September 2024.

Over the last two years, the Town's infrastructure has evolved significantly. This allowed us to select a new solution that aligns with both current and future infrastructure needs. After extensive research, demonstrations, and reference checks, the Town chose Nutanix. The Nutanix data center solution is hyper-converged technology that offers a robust and modular setup. This solution will provide on-premises computing and storage, along with offsite disaster recovery and backup ensuring resilience and data integrity at a level the Town has not previously experienced.

To ensure that all deliverables of the award are met, the Town is requiring a Payment and Performance Bond for this award.

Town Procurement and Contract Management along with the Information Technology Department sought a national cooperative contract that would ensure best pricing and service. All requirements to access the cooperative contract have been met.

FUNDING/FISCAL IMPACT

Funding for the purchase order will be from the full refunded amount from HPE and in addition to budgeted funds in the FY25 Equipment Replacement Fund.

TOWN ATTORNEY REVIEW

This format has been utilized by the Town in previous recommendations and was approved by the Town Attorney.