

10759_Town of Palm Beach_7 Nodes Nutanix 5YR_Omnia

Quote #010501 v1

Prepared For:

Town of Palm Beach

Jim Palmer
 360 South County Rd.
 Palm Beach, FL 33480

P: (561) 227-6311

E: JPalmer@TownofPalmBeach.com

Prepared by:

Flagler Technologies, LLC

Shana Clark
 5295 Town Center Rd
 Suite 201
 Boca Raton, FL 33486

P: (561) 207-1047

E: shana.clark@flagler.io

Date Issued:

10.30.2024

Expires:

11.22.2024

Nutanix 4 Nodes Primary

Qty	Manufacturer Part Number	Product Description	US List Price	Extended List Price	Discount	Price	Ext. Price
1	OMNIA-R200803	OMNIA-R200803	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
80	SW-NCI-PRO-PR	SUBSCRIPTION, NUTANIX CLOUD INFRASTRUCTURE (NCI) PRO SOFTWARE LICENSE & PRODUCTION SOFTWARE SUPPORT SERVICE FOR 1 CPU CORE NTE \$2,080.32	\$2,167.00	\$173,360.00	15.10%	\$1,839.78	\$147,182.40
60	TERM-MONTHS	TERM IN MONTHS	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
80	SW-NCM-STR-PR	SUBSCRIPTION, NUTANIX CLOUD MANAGER (NCM) STARTER SOFTWARE LICENSE & PRODUCTION SOFTWARE SUPPORT SERVICE FOR 1 CPU CORE NTE \$350.40	\$365.00	\$29,200.00	15.10%	\$309.88	\$24,790.40
60	TERM-MONTHS	TERM IN MONTHS	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
4	S-HW-PRD	24/7 PRODUCTION LEVEL HW SUPPORT FOR NUTANIX HCI APPLIANCE NTE \$3,245.64	\$3,380.87	\$13,523.48	27.23%	\$2,460.31	\$9,841.24
60	SUPPORT-TERM	SUPPORT TERM IN MONTHS	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
4	CNS-INF-A-SVC-DEP-STR	INFRASTRUCTURE MODERNIZATION SERVICE OFFERING. HCI CLUSTER DEPLOYMENT AT SINGLE SITE QUANTITY OF NODES TO DEPLOY. SEE DATA SHEET FOR MORE DETAILS. NTE \$2,416.51	\$2,517.20	\$10,068.80	4.24%	\$2,410.58	\$9,642.32
4	AHV	NUTANIX AHV HYPERVISOR	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
1	CNS-INF-FST-MOVE	SERVICE, FASTTRACK FOR MOVE APPLICATION MIGRATION NTE \$4,392.00	\$4,575.00	\$4,575.00	4.03%	\$4,390.70	\$4,390.70
1	PLATFORM INTEGRATION	PLATFORM INTEGRATION FEE NTE \$12,923.60	\$13,462.08	\$13,462.08	100.00%	\$0.00	\$0.00
4	NX-8170-G9-4410T-CM	NX-8170-G9, 1 NODE 2X INTEL XEON-SILVER 4410T PROCESSOR (2.7 GHZ/ 10-CORE/ 150W, SAPPHIRE RAPIDS) PER NODE NTE \$7,764.02	\$8,087.52	\$32,350.08	4.03%	\$7,761.50	\$31,046.00
48	C-MEM-64GB-4800-CM	64GB MEMORY MODULE (4800MHZ DDR5 RDM) NTE \$310.05	\$322.97	\$15,502.56	4.54%	\$308.30	\$14,798.40

Nutanix 4 Nodes Primary

Qty	Manufacturer Part Number	Product Description	US List Price	Extended List Price	Discount	Price	Ext. Price
48	C-NVM-3.84TB-B-CM	3.84 TB NVME SSD NTE \$607.15	\$632.45	\$30,357.60	4.27%	\$605.43	\$29,060.64
4	C-SSD-NONE-CM	NO SSD AS PART OF THE SYSTEM CONFIGURATION	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
4	C-LOM-10G2D1BT-CM	LOM MODULE: BROADCOM 10GBE, 2 - PORT, BASE-T NIC (BCM 57416) NTE \$250.52	\$260.96	\$1,043.84	4.67%	\$248.77	\$995.08
4	C-NIC-25G2D1-CM	SMC 25/10GBE, 2-PORT, NIC (BCM 57414) TRANSCEIVER NOT INCLUDED NTE \$346.51	\$360.95	\$1,443.80	4.87%	\$343.38	\$1,373.52
8	C-PWR-4FC13C14B-CM	C13/C14, 15A, 4FT POWER CORD NTE \$8.98	\$9.35	\$74.80	4.81%	\$8.90	\$71.20
4	C-TPM-2.0-U-CM	TPM 2.0 MODULE UNPROVISIONED NTE \$68.99	\$71.86	\$287.44	9.34%	\$65.15	\$260.60
Subtotal:							\$273,452.50

Nutanix 3 Nodes DR

Qty	Manufacturer Part Number	Product Description	US List Price	Extended List Price	Discount	Price	Ext. Price
3	S-HW-PRD	24/7 PRODUCTION LEVEL HW SUPPORT FOR NUTANIX HCI APPLIANCE NTE \$3,245.64	\$3,380.87	\$10,142.61	27.23%	\$2,460.31	\$7,380.93
60	SW-NCI-PRO-PR	SUBSCRIPTION, NUTANIX CLOUD INFRASTRUCTURE (NCI) PRO SOFTWARE LICENSE & PRODUCTION SOFTWARE SUPPORT SERVICE FOR 1 CPU CORE NTE \$2,080.32	\$2,167.00	\$130,020.00	15.10%	\$1,839.78	\$110,386.80
60	SUPPORT-TERM	SUPPORT TERM IN MONTHS	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
60	TERM-MONTHS	TERM IN MONTHS	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
60	SW-NCM-STR-PR	SUBSCRIPTION, NUTANIX CLOUD MANAGER (NCM) STARTER SOFTWARE LICENSE & PRODUCTION SOFTWARE SUPPORT SERVICE FOR 1 CPU CORE NTE \$350.40	\$365.00	\$21,900.00	15.10%	\$309.88	\$18,592.80
60	TERM-MONTHS	TERM IN MONTHS	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
3	CNS-INF-A-SVC-DEP-STR	INFRASTRUCTURE MODERNIZATION SERVICE OFFERING. HCI CLUSTER DEPLOYMENT AT SINGLE SITE QUANTITY OF NODES TO DEPLOY. SEE DATA SHEET FOR MORE DETAILS. NTE \$2,996.52	\$3,121.37	\$9,364.11	4.20%	\$2,990.20	\$8,970.60
3	AHV	NUTANIX AHV HYPERVISOR	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
1	PLATFORM INTEGRATION	PLATFORM INTEGRATION FEE NTE \$9,692.70	\$10,096.56	\$10,096.56	100.00%	\$0.00	\$0.00

Nutanix 3 Nodes DR

Qty	Manufacturer Part Number	Product Description	US List Price	Extended List Price	Discount	Price	Ext. Price
3	NX-8170-G9-4410T-CM	NX-8170-G9, 1 NODE 2X INTEL XEON-SILVER 4410T PROCESSOR (2.7 GHZ/ 10-CORE/ 150W, SAPPHIRE RAPIDS) PER NODE NTE \$7,764.02	\$8,087.52	\$24,262.56	4.03%	\$7,761.50	\$23,284.50
36	C-MEM-64GB-4800-CM	64GB MEMORY MODULE (4800MHZ DDR5 RDM) NTE \$310.05	\$322.97	\$11,626.92	4.54%	\$308.30	\$11,098.80
36	C-NVM-3.84TB-B-CM	3.84 TB NVME SSD NTE \$607.15	\$632.45	\$22,768.20	4.27%	\$605.43	\$21,795.48
3	C-SSD-NONE-CM	NO SSD AS PART OF THE SYSTEM CONFIGURATION	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
3	C-LOM-10G2D1BT-CM	LOM MODULE: BROADCOM 10GBE, 2 - PORT, BASE-T NIC (BCM 57416) NTE \$250.52	\$260.96	\$782.88	4.67%	\$248.77	\$746.31
3	C-NIC-25G2D1-CM	SMC 25/10GBE, 2-PORT, NIC (BCM 57414) TRANSCEIVER NOT INCLUDED NTE \$346.51	\$360.95	\$1,082.85	4.87%	\$343.38	\$1,030.14
6	C-PWR-4FC13C14B-CM	C13/C14, 15A, 4FT POWER CORD NTE \$8.98	\$9.35	\$56.10	4.81%	\$8.90	\$53.40
3	C-TPM-2.0-U-CM	TPM 2.0 MODULE UNPROVISIONED NTE \$68.99	\$71.86	\$215.58	9.34%	\$65.15	\$195.45
						Subtotal:	\$203,535.21

Twinax Cables

Qty	Manufacturer Part Number	Product Description	US List Price	Extended List Price	Discount	Price	Ext. Price
14	SFP-H25G-CU3M=	25GBASE-CU SFP28 Cable 3 Meter	\$160.81	\$2,251.34	60.00%	\$64.32	\$900.48
						Subtotal:	\$900.48

Cisco 5 Years

Qty	Manufacturer Part Number	Product Description	US List Price	Extended List Price	Discount	Price	Ext. Price
4	N9K-C92348GC-X=	Nexus 9200 with 48p 100M/1GT, 4p 10/25G & 2p 40/100G QSFP28 NTE \$5,198.30	\$7,997.38	\$31,989.52	59.09%	\$3,271.65	\$13,086.60
4	CON-L1NCD-N9KXC923	CX LEVEL 1 8X7NCD Nexus 9200 with 48p 100M 1GT, 4p 10 25G NTE \$578.70/Year x 5 Years = \$2,893.50	\$3,215.00	\$12,860.00	18.47%	\$2,621.32	\$10,485.28
2	N9K-C93180-FX3-B8C	Cisco Nexus 93180YC-FX3S - Switch - L3 - managed - 48 x 1/10/25 Gigabit SFP + 6 x 40/100 Gigabit QSFP28 - rack-mountable (pack of 2) NTE \$45,727.50	\$70,350.00	\$140,700.00	64.77%	\$24,782.39	\$49,564.78
2	CON-L1NCD-N931FB8C	CX LEVEL 1 8X7NCD 2xNexus 93180YC-FX3 w/ 8x 100G Optics	\$0.00	\$0.00	0.00%	\$0.00	\$0.00

Cisco 5 Years

Qty	Manufacturer Part Number	Product Description	US List Price	Extended List Price	Discount	Price	Ext. Price
2	N9K-C93180YC-FX3B	Nexus 93180YC-FX3 bundle PID	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
2	CON-L1NCD-N9KC93X1	CX LEVEL 1 8X7NCD Nexus 93180YC-FX3 bundle PID NTE \$1,398.60/Year x 5 Years = \$6,993.00	\$7,770.00	\$15,540.00	18.47%	\$6,335.20	\$12,670.40
2	N9K-C93180YC-FX3B	Nexus 93180YC-FX3 bundle PID	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
2	CON-L1NCD-N9KC93X1	CX LEVEL 1 8X7NCD Nexus 93180YC-FX3 bundle PID NTE \$1,398.60/Year x 5 Years = \$6,993.00	\$7,770.00	\$15,540.00	18.47%	\$6,335.20	\$12,670.40
4	NXK-AF-PI	Cisco Airflow Selection Port-side Intake - Configuration option dummy PID - for P/N: N9K-C92348GC-X-RF, N9K-C9332D-GX2B=, N9K-C9348D-GX2A, N9K-C93600CD-GX-RF	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
4	MODE-NXOS	MODE SELECTION BETWEEN ACI AND NXOS	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
2	C1-SUBS-OPTOUT	OPT OUT FOR DEFAULT DCN SUBSCRIPTION SELECTION	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
2	NXOS-10.1.1	Nexus 9500, 9300, 3000 Base NX-OS Software Rel10.1.1(32-bit)	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
2	NXK-MEM-16GB	Cisco - Memory - module - 16 GB - for Nexus 92XX, 92XXX, 93XX, 93XXX, 95XX NTE \$782.85	\$1,204.38	\$2,408.76	64.77%	\$424.26	\$848.52
2	NXK-ACC-KIT-1RU	Cisco - Network device accessory kit - 1U - for Nexus 30XX, 31XX, 31XXX, 32XX, 34180, 3464, 35XX, 36180, 3636, 93XX, 93XXX	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
8	NXA-FAN-35CFM-PI	NEXUS FAN, 35CFM, PORT SIDE INTAKE AIRFLOW	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
4	NXA-PAC-650W-PI	Cisco - Power supply - hot-plug / redundant (plug-in module) - AC 200-240 V - 650 Watt - for Nexus 3232C, 3264Q, 93108TC-EX (650 Watt), 93180YC-FX (650 Watt), 9336C-FX2 (650 Watt)	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
4	CAB-9K12A-NA	Cisco - Power cable - IEC 60320 C13 to NEMA 5-15 (M) - AC 110 V - 8 ft - North America - for MDS 9216i Multilayer Fabric Switch; Nexus 93108TC-EX, 93180YC-FX, 9336C-FX2, 9372PX-E	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
2	N9K-PICK-SR-1.2	PID to select QSFP-100G-SR 1.2 Optic in the bundle	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
8	QSFP-100G-SR1.2	QSFP-100G-SR1.2 - Cisco 100GBASE SR-BIDI QSFP Transceiver, LC, 100m OM4 MMF - Gigabit Ethernet - Wired - Wave Length 855nm, 908 nm - IEEE 802.3 - Standard warranty: 5 years	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
2	NXOS-10.1.1	Nexus 9500, 9300, 3000 Base NX-OS Software Rel10.1.1(32-bit)	\$0.00	\$0.00	0.00%	\$0.00	\$0.00

Cisco 5 Years

Qty	Manufacturer Part Number	Product Description	US List Price	Extended List Price	Discount	Price	Ext. Price
2	NXK-MEM-16GB	Cisco - Memory - module - 16 GB - for Nexus 92XX, 92XXX, 93XX, 93XXX, 95XX NTE \$782.85	\$1,204.38	\$2,408.76	64.77%	\$424.26	\$848.52
2	NXK-ACC-KIT-1RU	Cisco - Network device accessory kit - 1U - for Nexus 30XX, 31XX, 31XXX, 32XX, 34180, 3464, 35XX, 36180, 3636, 93XX, 93XXX	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
8	NXA-FAN-35CFM-PI	NEXUS FAN, 35CFM, PORT SIDE INTAKE AIRFLOW	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
4	NXA-PAC-650W-PI	Cisco - Power supply - hot-plug / redundant (plug-in module) - AC 200-240 V - 650 Watt - for Nexus 3232C, 3264Q, 93108TC-EX (650 Watt), 93180YC-FX (650 Watt), 9336C-FX2 (650 Watt)	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
4	CAB-9K12A-NA	Cisco - Power cable - IEC 60320 C13 to NEMA 5-15 (M) - AC 110 V - 8 ft - North America - for MDS 9216i Multilayer Fabric Switch; Nexus 93108TC-EX, 93180YC-FX, 9336C-FX2, 9372PX-E	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
2	N9K-PICK-SR-1.2	PID to select QSFP-100G-SR 1.2 Optic in the bundle	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
8	QSFP-100G-SR1.2	QSFP-100G-SR1.2 - Cisco 100GBASE SR-BIDI QSFP Transceiver, LC, 100m OM4 MMF - Gigabit Ethernet - Wired - Wave Length 855nm, 908 nm - IEEE 802.3 - Standard warranty: 5 years	\$0.00	\$0.00	0.00%	\$0.00	\$0.00
Subtotal:							\$100,174.50

Shipping & Handling

Qty	Manufacturer Part Number	Product Description	Price	Ext. Price
1	SHIP	Shipping & Handling 7 Nodes	\$2,039.96	\$2,039.96
Subtotal:				\$2,039.96

Quote Summary		Amount
Nutanix 4 Nodes Primary		\$273,452.50
Nutanix 3 Nodes DR		\$203,535.21
Twinax Cables		\$900.48
Cisco 5 Years		\$100,174.50
Shipping & Handling		\$2,039.96
Total:		\$580,102.65

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.