

Billing Address:
PALM BEACH, TOWN OF
300 N COUNTY RD
PALM BEACH, FL 33480
US

Shipping Address:
PALM BEACH, TOWN OF
300 N COUNTY RD
PALM BEACH, FL 33480
US

Quote Date:12/04/2023
Expiration Date:12/28/2023
Quote Created By:
Jeff Moser
Motorola Manufacturer Rep
jmoser@emciwireless.com
5613238968

End Customer:
PALM BEACH, TOWN OF
Asst. Chief Sean Baker
sbaker@townofpalmbeach.com
5612276433

Contract: 19860 - NASPO 00318
Payment Terms:30 NET

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
	APX™ NEXT	APX NEXT XE MULTI					
1	H55TGT9PW8AN	APX NEXT; ALL-BAND MODEL 4.5 PORTABLE	42		\$8,241.00	\$6,015.93	\$252,669.06
1a	QA01427AK	ALT: APX NEXT XE HOUSING GREEN	42		\$28.00	\$20.44	\$858.48
1b	QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO	42		\$770.00	\$562.10	\$23,608.20
1c	BD00001AA	ADD: CORE BUNDLE	42		\$3,106.00	\$2,267.38	\$95,229.96
1d	H499KC	ENH: SUBMERSIBLE (DELTA T)	42		Included	Included	Included
1e	H38DA	ADD: SMARTZONE OPERATION	42		Included	Included	Included
1f	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	42		Included	Included	Included
1g	QA09028AA	ADD: VIQI VC RADIO OPERATION	42		Included	Included	Included



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1h	QA03399AK	ADD: ENHANCED DATA	42		Included	Included	Included
1i	Q387CB	ADD: MULTICAST VOTING SCAN	42		Included	Included	Included
1j	QA00580BA	ADD: TDMA OPERATION	42		Included	Included	Included
1k	QA09001AM	ADD: WIFI CAPABILITY	42		Included	Included	Included
1l	BD00010AA	ADD: SECURITY BUNDLE	42		\$1,023.00	\$746.79	\$31,365.18
1m	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	42		Included	Included	Included
1n	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	42		Included	Included	Included
1o	H797DW	ENH: DVP-XL ENCRYPTION AND ADP	42		Included	Included	Included
1p	Q15AU	ADD: AES/DES-XL/DES- OFB ENCRYPTION AND ADP	42		Included	Included	Included
1q	Q361CD	ADD: P25 9600 BAUD TRUNKING	42		Included	Included	Included
1r	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	42		\$6.00	\$4.38	\$183.96
1s	QA09030AA	ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS*	42		\$0.00	\$0.00	\$0.00
1t	H637AB	ADD: RADIO CENTRAL PROGRAMMING PROMO CARVE OUT+	42		-\$32.04	-\$32.04	-\$1,345.68
1u	H636AB	ADD: APX NEXT APPLICATION BUNDLE PROMO+	42		-\$300.00	-\$300.00	-\$12,600.00
1v	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	42		\$0.00	\$0.00	\$0.00
1w	QA09113AA	ADD: BASELINE RELEASE SW	42		\$0.00	\$0.00	\$0.00
2	NNTN9217A	BATTERY PACK,BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T, UL2054 DIV 2	42		\$284.35	\$207.58	\$8,718.36



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Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
3	SSV01P01407B	SMARTPROGRAMMING PROMO+	42	1 YEAR	\$75.00	\$75.00	\$3,150.00
4	SSV01P01406A	SMARTCONNECT PROMO+	42	1 YEAR	\$75.00	\$75.00	\$3,150.00
5	SSV01P01476A	SMARTLOCATE PROMO+	42	1 YEAR	\$75.00	\$75.00	\$3,150.00
6	SSV01P01902A	SMARTMAPPING PROMO+	42	1 YEAR	\$75.00	\$75.00	\$3,150.00
7	SSV01P01685B	ELIGIBLE FOR PROMO - CC AWARE STARTER+	42	1 YEAR	\$0.00	\$0.00	\$0.00
8	LSV01P03092A	RADIOCENTRAL PROGRAMMING PROMO	42	1 YEAR	\$32.04	\$32.04	\$1,345.68
9	LSV01S03082A	RADIOCENTRAL PROGRAMMING	42	4 YEARS	\$128.16	\$128.16	\$5,382.72
10	PSV00S01424A	APX NEXT PROVISIONING*	1		\$0.00	\$0.00	\$0.00
11	PSV03S02465A	APX DMS PROVISIONING PD3*	1		\$0.00	\$0.00	\$0.00
12	PSV01S02940A	SMARTMAPPING ENABLEMENT	1		\$0.00	\$0.00	\$0.00
13	PSV01S02944A	PROVISIONING SUPPORT	1		\$0.00	\$0.00	\$0.00
14	PMMN4137A	XVE500 REMOTE SPEAKER MICROPHONE, HIGH IMPACT GREEN, NO CHANNEL KNOB	42		\$642.60	\$469.10	\$19,702.20
15	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	42		\$169.56	\$123.78	\$5,198.76
16	LSV01S03447A	APX NEXT DMS ESSENTIAL W ACC DMG	42	5 YEARS	\$751.80	\$751.80	\$31,575.60
17	SSV01S01407A	SMARTPROGRAMMING	42	4 YEAR	\$300.00	\$300.00	\$12,600.00
18	SSV01S01406A	SMARTCONNECT	42	4 YEAR	\$300.00	\$300.00	\$12,600.00
19	SSV01S01476A	SMARTLOCATE	42	4 YEAR	\$300.00	\$300.00	\$12,600.00
20	SSV01S01907A	SMARTMAPPING	42	4 YEAR	\$300.00	\$300.00	\$12,600.00
	APX™ 6500 / Enh Series	ENHANCEDAPX6500					



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Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
21	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	20		\$3,383.12	\$2,469.68	\$49,393.60
21a	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	20		\$6.00	\$4.38	\$87.60
21b	G851AG	ADD: AES/DES-XL/DES- OFB ENCRYP APX AND ADP	20		\$879.00	\$641.67	\$12,833.40
21c	G831AD	ADD: SPKR 15W WATER RESISTANT	20		\$66.00	\$48.18	\$963.60
21d	G996AS	ENH: OVER THE AIR PROVISIONING	20		\$110.00	\$80.30	\$1,606.00
21e	GA00580AA	ADD: TDMA OPERATION	20		\$495.00	\$361.35	\$7,227.00
21f	G51AU	ENH: SMARTZONE OPERATION APX6500	20		\$1,320.00	\$963.60	\$19,272.00
21g	G67DT	ADD: REMOTE MOUNT E5 APXM	20		\$327.00	\$238.71	\$4,774.20
21h	G892AB	ENH:HAND MIC,GCAI WTR RESISTANT APX	20		\$79.00	\$57.67	\$1,153.40
21i	GA09001AA	ADD: WI-FI CAPABILITY	20		\$330.00	\$240.90	\$4,818.00
21j	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	20		\$814.00	\$594.22	\$11,884.40
21k	G444AH	ADD: APX CONTROL HEAD SOFTWARE	20		\$0.00	\$0.00	\$0.00
21l	G806BL	ENH: ASTRO DIGITAL CAI OP APX	20		\$567.00	\$413.91	\$8,278.20
21m	GA01670AA	ADD: APX E5 CONTROL HEAD	20		\$717.00	\$523.41	\$10,468.20
21n	GA01630AA	ADD: SMARTCONNECT	20		\$0.00	\$0.00	\$0.00
21o	G174AD	ADD: ANT 3DB LOW- PROFILE 762-870	20		\$47.00	\$34.31	\$686.20
21p	G361AH	ENH: P25 TRUNKING SOFTWARE APX	20		\$330.00	\$240.90	\$4,818.00
21q	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	20		\$0.00	\$0.00	\$0.00



Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
21r	GA01579AB	ADD: BLUETOOTH/WIFI GLASSMOUNT 2.4/5GHZ	20		\$77.00	\$56.21	\$1,124.20
21s	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	20		\$480.00	\$480.00	\$9,600.00
21t	QA09113AB	ADD: BASELINE RELEASE SW	20		\$0.00	\$0.00	\$0.00
	APX™ 6500 / Enh Series	ENHANCEDAPX6500					
22	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	1		\$3,383.12	\$2,469.68	\$2,469.68
22a	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	1		\$6.00	\$4.38	\$4.38
22b	W665BF	ADD: BASE STATION OP APX	1		\$77.00	\$56.21	\$56.21
22c	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYPT APX AND ADP	1		\$879.00	\$641.67	\$641.67
22d	G996AS	ENH: OVER THE AIR PROVISIONING	1		\$110.00	\$80.30	\$80.30
22e	G91AF	ADD: CNTRL STATION PWR SUPPLY	1		\$296.00	\$216.08	\$216.08
22f	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	1		\$0.00	\$0.00	\$0.00
22g	GA00580AA	ADD: TDMA OPERATION	1		\$495.00	\$361.35	\$361.35
22h	G66BJ	ADD: DASH MOUNT E5 APXM	1		\$138.00	\$100.74	\$100.74
22i	G51AU	ENH: SMARTZONE OPERATION APX6500	1		\$1,320.00	\$963.60	\$963.60
22j	G142AD	ADD: NO SPEAKER APX	1		\$0.00	\$0.00	\$0.00
22k	GA09001AA	ADD: WI-FI CAPABILITY	1		\$330.00	\$240.90	\$240.90
22l	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	1		\$814.00	\$594.22	\$594.22
22m	G89AC	ADD: NO RF ANTENNA NEEDED	1		\$0.00	\$0.00	\$0.00



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Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
22n	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1		\$0.00	\$0.00	\$0.00
22o	G806BL	ENH: ASTRO DIGITAL CAI OP APX	1		\$567.00	\$413.91	\$413.91
22p	GA01670AA	ADD: APX E5 CONTROL HEAD	1		\$717.00	\$523.41	\$523.41
22q	W382AM	ADD: CONTROL STATION DESK GCAI MIC	1		\$186.00	\$135.78	\$135.78
22r	G361AH	ENH: P25 TRUNKING SOFTWARE APX	1		\$330.00	\$240.90	\$240.90
22s	GA01579AB	ADD: BLUETOOTH/WIFI GLASSMOUNT 2.4/5GHZ	1		\$77.00	\$56.21	\$56.21
22t	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	1		\$480.00	\$480.00	\$480.00
22u	QA09113AB	ADD: BASELINE RELEASE SW	1		\$0.00	\$0.00	\$0.00
Product Services							
23	LSV00Q00203A	DEVICE INSTALLATION	21		\$424.29	\$424.29	\$8,910.09
Grand Total					\$690,369.91(USD)		



Notes:

- Additional information is required for one or more items on the quote for an order.
- + Promotional pricing for 1 year Application Service trial.

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/product-terms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

- **Any associated promotions for SmartConnect, SmartProgramming, SmartMessaging, SmartMapping, SmartLocate, ViQi Virtual Partner, RadioCentral or CommandCentral Aware are valid only for orders placed on or before December 31, 2023. A new quote is required if the order is placed beyond this date.**
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



APX NEXT RADIO SOLUTIONS

Overview

APX NEXT is Motorola Solutions' next-generation P25 platform purpose-built for first responders to access and act on information while maintaining focus in critical situations. Across all aspects of the radio experience—deployment, operation, maintenance, and evolution—APX NEXT brings critical advancements to usability and performance. Equipped with broadband, LTE, Wi-Fi, Bluetooth 5.0, and GPS capabilities, APX NEXT extends future-ready performance, applications, and full interoperability to the field and control room to transform accurate data into smarter action.

Key benefits of the APX NEXT include the following:

- **SmartTouch Experience** – Easier operation centered around a redefined 3.6" impact resistant touch display and shallow menu hierarchy. This cleaner and more intuitive visual layout increases the usability of the APX NEXT radio and helps users find the information they need without pause or distraction.
- **Ruggedized, Ergonomic Design** – Increased personnel safety and efficiency with an improved T-Grip ergonomic design, full-color top display, and tactile knobs for efficient use in emergency situations. Patented touch technology enables for reliable gloved use, while also making the screen immune to false actuations from water, snow, ice, or debris. The APX Next device meets the same MIL standards for ruggedization achieved by Motorola Solutions' APX platform radios.
- **Easy Fleet Management** – Easier and quicker radio provisioning, remote software updates, and streamlined management reduce downtime and support control center staff. Motorola Solutions' Device Management Services (DMS) maximize the effectiveness of APX NEXT, reducing maintenance risk, workload, and total cost of ownership. DMS brings RadioCentral (RC) programming to APX NEXT, as well, supporting faster provisioning and deployment to get devices in the hands of responders and out into the field.
- **Secure Communications** – Hardened End-to-End security allows only authorized units in the system to listen to transmissions. Real-time security provides seamless protection from the device and data in transit to the cloud and the LMR system

Evolving with Applications Services

APX NEXT Application Services enhance device capabilities and improve user experience. These applications are subscription-based offerings for easier optimization and scaling to meet evolving needs.

SmartConnect

First responders need to know that they are covered and supported with critical intelligence no matter where the mission takes them. The SmartConnect application keeps users connected and maintains critical LMR features through a broadband connection by extending Land Mobile Radio (LMR) networks for voice and data coverage outside normal LMR service areas. By seamlessly switching between P25 LMR and LTE cellular networks, SmartConnect extends reliable PTT communications as radio users roam onto supported broadband networks. Authentication, status, talkgroups, and encryption are all preserved automatically, without interruptions or resets to ensure that end users continue to have access to the critical features they need in emergency situations.

SmartLocate

The SmartLocate application provides dispatchers with accurate location data over a broadband network, enabling better tracking of field personnel and improved situational awareness. By using the broadband



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network and CommandCentral Aware integration, SmartLocate can quickly send GPS coordinate updates and location information from the field to dispatchers to create a more effective operating picture of any situation. This gives dispatchers a greater ability to manage incidents and efficiently dispatch available units with confidence that resources are allocated where necessary. Access to CommandCentral Aware is not included with a SmartLocate subscription.

SmartProgramming

Leveraging DMS and RadioCentral provisioning capabilities, the SmartProgramming application allows APX NEXT radios to be updated anywhere within an agency's local LTE network coverage area. APX NEXT devices no longer need to be tied to a computer via USB cable, limited to WiFi network coverage, or gated by Land Mobile Radio (LMR) bandwidth. SmartProgramming allows the APX NEXT device to take advantage of LTE broadband data speeds to pull programming jobs from RadioCentral devices in minutes.

SmartMapping

The SmartMapping application provides precise and accessible location information for field users on APX NEXT's modernized map interface, improving situational awareness and informing response. Users can see their own location and the location/status of other officers at a glance and immediately tap to communicate with these personnel. SmartMapping streamlines engagement by providing access to the application directly from the APX NEXT radio's home screen to best support users wherever the mission takes them.





Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)