

# TOWN OF PALM BEACH

Information for Town Council Meeting on: October 10, 2023

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TO: Mayor and Town Council

VIA: Kirk W. Blouin, Town Manager

VIA: Bob Miracle, CPA, Deputy Town Manager, Finance and Administration

FROM: Dean Mealy II, NIGP-CPP, CPPO Procurement and Contract Manager

RE: Awarding RFP No. 2023-46, IT Consultant and Support Services to Insight Public Sector Inc., Sentinel Technologies Inc., and Morse Communications Inc. in the annual amount of \$300,000 and establishing a five-year award in the amount of \$1,500,000 based on satisfactory performance and budget authorization, **Resolution No. 129 -2023**

DATE: September 26, 2023

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## **STAFF RECOMMENDATION**

Town staff recommends that Town Council award RFP No. 2023-46, IT Consultant and Support Services to Insight Public Sector Inc., Sentinel Technologies Inc., and Morse Communications Inc. in the annual amount of \$300,000 and establishing a five-year award in the amount of \$1,500,000 based on satisfactory performance and budget authorization.

## **GENERAL INFORMATION**

The existing awarded RFP No. 2018-16 expired on September 30, 2023. The incumbent vendors are Presido Networking Solutions, Saalex Solutions Inc. and Sentinel Technologies, Inc. The contract was for a five-year period.

Procurement and Contract Management issued RFP No. 2023-46 on August 4, 2023. The solicitation was broadcast on Demandstar, Public Purchase, the Town website, and the Palm Beach Post.

The Town received seven submissions from the following firms:

- Cendien
- CyberKrush, LLC
- Flagler Technologies, Inc.
- Insight Public Sector, Inc.
- Morse Communications, Inc.
- Sentinel Technologies, Inc
- Wingu Technology LLC

The selection committee consisted of the following members:

| <b><u>Voting</u></b> | <b><u>Non-Voting</u></b>    |
|----------------------|-----------------------------|
| Jim Palmer           | Carlos Santana, facilitator |
| Melissa Ladd         | Duke Basha, facilitator     |
| Jace Lundstrom       |                             |
| Elvis Martin         |                             |

The selection committee unanimously recommended the engagement of the following three firms:

- Insight Public Sector Inc.
- Sentinel Technologies Inc.
- Morse Communications Inc

### **FUNDING/FISCAL IMPACT**

Funding for this award will be from the departmental operating budget.

### **TOWN ATTORNEY REVIEW**

This format has been utilized by the Town in previous recommendations and was approved by the Town Attorney.