

8465 RFP No. 2022-07 Valet Parking Services for Town of Palm Beach

Award phase

Settings Participants Schedule Pricing sheets Questionnaires Offers/Applications
Evaluate Compare & Select Awarding communication Solicitation summary Contract

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East Coast Valet

1. All Questionnaires Questionnaire

21 Questions

[Help](#)

1.3. EVALUATION FACTORS

All answers are evaluated

Weight: 100% Score: 78.5%

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Qualifications of the Firm - 35% weight

1.3.1. evaluated Knockout question

Weight: 35%

- Experience of Firm/Past Performance
 - Organizational Chart
 - Operational Information
 - Management's Credentials
 - Credentials of Personnel to be Assigned to the Town
 - High quality level of services to be provided to Town
 - Completed Commercial and/or Governmental Contracts
 - Proposer's Workload: Please indicate number, duration and value of projects/contracts

Experience with local conditions

Answer

Attached documents by supplier:

Annual Billing for Palm Beach Accts.docx 162 Kb	Download	Preview
Corporate Profile ECV.doc 375 Kb	Download	Preview
Drug Free Workplace Certificate.pdf 640 Kb	Download	Preview
Palm Beach Valet RFP ECV Experience.pdf 200 Kb	Download	Preview
References for ECV and ECP 2021 .docx 1092 Kb	Download	Preview
Updated ECV Org. Chart.pdf 2594 Kb	Download	Preview

Score: 30.8%

[View evaluation method](#)Benjamin Alma (20%) [4.5](#)

Score Comment

6.3% flat
rate for
services,
floater
valet,
lot-
manager
on duty

Solicitations Palm Beach
[logout](#)

Published Solicitations

Solicitations

Solicitations (Supplier)

Contracts

Documents

My Profile

Company

Contact groups

Templates

Company administrator:

Solicitations Palm Beach
(561) 838-5406
solicitations@townofpalmbeach



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		Score	Comment
Jay Boodheshwar (20%)	<u>4.5</u>	6.3%	
Mark Bresnahan (20%)	<u>5</u>	7%	
Paul Colby (20%)	<u>4</u>	5.6%	
Amy Wood (20%)	<u>4</u>	5.6%	
Total score:		30.8%	

Approach to Engagement and Proposed Program - 35% weight


1.3.2. evaluated Knockout question

Weight: 35%

- Approach to Engagement - Detailed Technical Proposal:
 - Approach to the Project and Methodology
 - Understanding and approach to address Town's needs
 - Technical proposal
 - Applicability of the services offered
 - Schedule to accommodate this contract
 - Meeting the Town's operational requirements

Answer

Attached documents by supplier:

 Proposal Town of Palm Beach Valet 2021.pdf 157 Kb [Download](#) | [Preview](#)

Score: 27.3%

View evaluation method

		Score	Comment
Benjamin Alma (20%)	<u>4.5</u>	6.3%	Valet hours of op-1000-1800. 3-valets per location with a floater. Lot manager and area-manager available. Flat rate of \$22.50
Jay Boodheshwar (20%)	<u>4</u>	5.6%	
Mark Bresnahan (20%)	<u>3.5</u>	4.9%	
Paul Colby (20%)	<u>3.5</u>	4.9%	* \$22.50 per valet per hour. Time and a half for the following holidays: Christmas Eve and Day, New Year's Eve and Day, Thanksgiving, IndependenceDay, Labor Day, and Memorial Day - Cost for Area Manager & Lot Manager? * Professionally trained - I'd like to request the training program provided. * Valet's signage need to be approved by Town?

Score Comment

Amy Wood (20%) 4

5.6% Planned for a stand on 100 and 300 block of Worth which would be more convenient for the patrons. Also allowed valets to load/unload packages from vehicles.

Total score: 27.3%

Revenue Structure - 20% weight



1.3.3. evaluated Knockout question

Weight: 20%

Explain the expected revenue structure/compensation package for the Town.

Answer

Attached documents by supplier:

 Palm Beach RFP Revenue Structure.pdf 152 Kb [Download](#) | [Preview](#)
 Proposal Town of Palm Beach Valet 2021.pdf 157 Kb [Download](#) | [Preview](#)

Score: 12.4%

[View evaluation method](#)

Score Comment

Benjamin Alma (20%) 4.5

3.6% flat rate

Jay Boodheshwar (20%) 2

1.6%

Mark Bresnahan (20%) 3.5

2.8%

Paul Colby (20%) 3.5

2.8% \$22.50/hr. time and ½ for holidays

Amy Wood (20%) 2

1.6% Cost for running 8 hr per day, 2 stands, 3 valets per stand + 1 floater at 22.50/hr = \$8,820/week with no proposed revenue

Total score: 12.4%

Other Information - 10% weight

1.3.4. evaluated Knockout question

Weight: 10%






- Other Information:
 - Accessibility of firm
 - Insurance Capacity/Capability
 - Present and future litigation or disputes
 - License sanctions
 - Financials*

*Note: Please provide an indication of the resources and the necessary working capital available and how it will relate to the firm's financial stability through the completion of the project.

two year period. The Town may also request a Dun & Bradstreet report from all short listed finalists.

Answer

Attached documents by supplier:

 Business Tax Receipt ECV 2021.pdf 207 Kb	Download		Preview
 COI Place of Hope (1).pdf 34 Kb	Download		Preview
 Corporate Profile ECV.pdf 51 Kb	Download		Preview
 Financial Statements- 2019 (3).pdf 121 Kb	Download		Preview
 Financial Statements- 2020 (3).pdf 117 Kb	Download		Preview

Score: 8%

[View evaluation method](#)

		Score	Comment
Benjamin Alma (20%)	<u>4.5</u>	1.8%	as indicated in proposal
Jay Boodheshwar (20%)	<u>5</u>	2%	
Mark Bresnahan (20%)	<u>3</u>	1.2%	
Paul Colby (20%)	<u>3.5</u>	1.4%	* Insurance acceptable? * Financials okay?
Amy Wood (20%)	<u>4</u>	1.6%	

Total score: 8%

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1.3. EVALUATION FACTORS ▼