

Information for Town Council Meeting on February 8, 2022

TO: Mayor and Town Council

VIA: Kirk W. Blouin, Town Manager

VIA: Jane Le Clainche, CPA, Director of Finance

FROM: Dean Mealy, II CPPO Town Purchasing Manager

RE: Resolution Approving a Contract for License Plate Recognition to Vetted Security Solutions; **Resolution No. 022-2021**

DATE: 26 January 2022

STAFF RECOMMENDATION

Staff recommends Town Council approve a Contract for License Plate Recognition to Vetted Security Solutions as a Sole Source Provider.

SUMMARY EXPLANATION/BACKGROUND

In the last three years, the Town has been utilizing the Osceola County Contract with Miller Electric. However, the contract was not all - inclusive and did not fulfill all Town's requirements. This contract did not include any design work for new camera installation and also did not include plate recognition services. Therefore, both the Police Department and Information Technology approached Purchasing requesting all-inclusive contract. To accomplish this end, Purchasing issued a Request for Proposals (RFP) to secure both services. When the proposals were received, the highest ranked was found non-responsive to the Security Cameras, however, was responsive to the LPR requirements.

At the January Town Council Meeting, a Resolution was approved to piggyback camera design, maintenance and new installation to Convergent Technologies. This contract was acquired from the City of West Palm Beach.

While the security cameras were addressed for the Police Department and Information Technology, the License Plate Readers were still an outstanding issue. As such, a recommendation is being made to award to Vetted Security Solutions as a Sole Source Award. They were found to be responsive to the RFP for the part of the award.

It would be the goal to issue individual purchase orders to Vetted Security Solutions for each work task. Any proposal valued greater than \$65,000 will be brought to Town Council for approval.

The Scope of Services that be utilized for this award are as follows:

Scope of Services for Town-wide License Plate Reader (LPR) Camera System

Scope of services covers following, but not limited to design, develop, build, and maintain Town of Palm Beach License Plate Recognition (LPR) equipment and infrastructure, including 16 LPR cameras at 5 locations. Town LPR cameras are monitored in real-time by the Police Department's Communications Unit and are utilized by the Criminal Investigations Unit as an investigative tool. The Town of Palm Beach Camera Committee has developed a strategic plan that includes upgrades to outdated LPR cameras and equipment for FY2021-2022, with a long-term goal of expanding our infrastructure through FY 2025 to include new LPR camera sites and mobile LPR units. While current locations utilize electricity and battery backup, the expansion will consist of solar-power units for mobile/portable LPR camera systems. Additionally, the Town of Palm Beach requires LPR cameras and equipment compatible with the Vigilant ALPR Platform. Currently, our LPR infrastructure consists of the following:

APPROVED EQUIPMENT: The Town of Palm Beach utilizes LPR cameras compatible with the Vigilant ALPR Platform. Currently, our infrastructure consists of the following:

Video Management System (VMS)

- Vigilant Systems (ALPR) License Plate Recognition Management System (Motorola)

Camera Infrastructure

- Vigilant Solutions ALPR (Reaper, X10)
- Solar and battery backup equipment
- UPU Network Enclosures

METHOD OF PROCUREMENT

Town Purchasing is recommending Award for the LPR to Vetted Security Solutions based on their responsiveness to the RFP related to LPR.

FISCAL IMPACT/FUNDING SOURCE

The funding for maintenance portion of this contract, estimated to be \$65,000, will come from Police Department operational budget. Any new capital project that will go over Town Council threshold of \$65,000 will be brought to Town Council for approval.

USER DEPARTMENT CONCURRENCE

The Police Department and IT Department are in full concurrence with this recommendation.

DUE DILIGENCE

Due Diligence was conducted to determine vendor responsibility, including corporate status and that there are no performance and compliance issues.

TOWN ATTORNEY REVIEW

This format has been utilized by the Town in previous recommendations and was approved by the Town Attorney.

CC: Nick Caristo, Chief of Police Department
 Will Rothrock, Police Captain
 Andy Jadoo, IT Manager