

Information for Town Council Meeting on January 11, 2022

TO: Mayor and Town Council

VIA: Kirk W. Blouin, Town Manager

VIA: Jane Le Clainche, CPA, Director of Finance

FROM: Dean Mealy, II CPPO Town Purchasing Manager

RE: Resolution Approving the Award of a Piggyback Contract Award to Convergent Technologies for Public Safety Camera System in the Amount of \$200,000;
Resolution No. 005-2022

DATE: 20 December 2021

STAFF RECOMMENDATION

Staff recommends Town Council approve the Award of a Piggyback Contract to Convergent Technologies for the Public Safety Camera System in the Amount of \$200,000.

SUMMARY EXPLANATION/BACKGROUND

The recommendation to Piggyback the Convergent Technologies Contract will provide the necessary platform for Police and IT to secure proposals for design, buildout and maintenance.

The Town has had two previous providers for this service. Both of the previous suppliers have been from a Piggybacked contract. As Police and IT have experienced issues with support for both new installations and maintenance, a decision was made to attempt to issue our own solicitation for the required services. A scope of work was developed by IT, Police and Public Works and RFP No. 2021-23 for Public Safety Camera System and Surveillance and Plate Recognition was issued on August 11th.

Upon receipt of the proposals and ranking by the Selection Committee, it was noted that the top ranked firm, Vetted Security Solutions did not have the capacity to be certified by the Genetec Software, a requirement for IT for the Camera System of the solicitation. However, Vetted Security Solutions was determined to be responsive to the License Plate Recognition portion of the solicitation. The Town worked with the top ranked vendor for a period of time to see if they could become certified by Genetec which did not happen for the Camera System.

In an outreach to other Public Safety Agencies, IT and Procurement Departments for their awarded vendor for Camera System along with the requirement of the Genetec software, it was noted that City of West Palm Beach had recently awarded a contract to Convergent Technologies.

Subsequently, the Town Police, IT and Purchasing met with the account representative from

Convergint Technologies to detail our requirements for award. There was consensus that Convergint Technologies would be able to meet the Town's requirements. The City of West Palm Beach report satisfactory performance by the vendor.

METHOD OF PROCUREMENT

The contract award will be from a Piggyback Contract established for the City of West Palm Beach.

FISCAL IMPACT/FUNDING SOURCE

The funding for this program is from Police Department Operating Budget.

USER DEPARTMENT CONCURRENCE

The Police Department and IT Department are in full concurrence with this recommendation.

DUE DILIGENCE

Due Diligence was conducted to determine vendor responsibility, including corporate status and that there are no performance and compliance issues.

TOWN ATTORNEY REVIEW

This format has been utilized by the Town in previous recommendations and was approved by the Town Attorney.