

All evaluations 8218 RFQ No. 2022-01 CMAR Services - Town-wide Overhead Undergrounding Program - All remaining phases- Phase 6, 7 and 8, both N and S

Phase: Offer phase (Closed for suppliers)

1. SOLICITATION PACKAGE DOCUMENTS & EVALUATION FACTORS

1.1. SOLICITATION PACKAGE DOCUMENTS

1.1.4. INTENT LETTER

Please upload you company intent letter executed by person that has the authority to sign the contract on behalf of your company. Please include a statement of your understanding of the scope, and its requirements.

Evaluation method: Yes / No
Worst: No
Best: Yes

Burkhardt Construction, Inc.	
Paul Colby (25%)	Yes
Martin Deloach (25%)	Yes
Solicitations Palm Beach (25%)	Yes
Patricia Strayer (25%)	Yes
Score	0%

1.2. SUPPLIER RESPONSE & ACKNOWLEDGEMENTS

1.2.1. PRIMARY CONTACT

Please provide information regarding who may be contacted regarding this proposal using the table below.

Evaluation method: Yes / No
Worst: No
Best: Yes

Burkhardt Construction, Inc.	
Solicitations Palm Beach (100%)	Yes
Score	0%

1.2.3. SUB CONTRACTORS

Please list or upload the subcontractors that you will use on this contract for CMAR services. Please include the Subcontractor name, address and the amount of years you have used each subcontractor. Bidders using their own forces for the work will need to enter '**My company will not use any sub-contractors**' in No.1 under Sub-Contractor Name.

If subcontractors are listed below, the Bidder acknowledges that they have fully investigated each subcontractor listed and has in their files evidence each subcontractor has engaged successfully in his line of work for a reasonable period of time, of performing the work required. The Town reserves final approval of any subcontractors listed. Following award of contract the Town reserves the right for approval of future subcontractors and refusal of existing or future subcontractors providing work under this contract.

Please use fillable PDF form attached to list your subcontractors.

**Burkhardt
Construction, Inc.**

Solicitations Palm Beach (100%)	Yes
Score	0%

Evaluation method: Yes / No

Worst: No

Best: Yes

1.2.4. PROJECT REFERENCES

Provide at least five (5) business references, from which all should be related to this scope of work, preferably of public or government type agencies within last three (3) years. You may use the provided fillable PDF form or upload your own document which must contain at a minimum the information requested on the Town provided form.

A referenced person(s) must be someone who has personal knowledge of the Proposer's performance. The referenced person must have been informed that they are being used as a reference and that the Town may check references.

**Burkhardt
Construction, Inc.**

Paul Colby (25%)	—
Martin Deloach (25%)	Yes
Solicitations Palm Beach (25%)	Yes
Patricia Strayer (25%)	Yes
Score	—

Evaluation method: Yes / No

Worst: No

Best: Yes

1.2.5. BIDDERS' QUALIFICATION

Please respond to this question by submitting fillable PDF form attached.

Please upload your W-9 and Business Tax Receipt. In case that you do not have a Business Tax Receipt please upload a statement of explanation.

Evaluation method: Yes / No
Worst: No
Best: Yes

**Burkhardt
Construction, Inc.**

Solicitations Palm Beach (100%)	Yes
Score	0%

1.2.8. DRUG - FREE WORKPLACE CERTIFICATION

Please submit a drug free form by using attached fillable PDF form.

Evaluation method: Yes / No
Worst: No
Best: Yes

**Burkhardt
Construction, Inc.**

Solicitations Palm Beach (100%)	Yes
Score	0%

1.2.10. TRUTH IN NEGOTIATIONS

Please submit a truth in negotiations form by using attached fillable PDF form.

Evaluation method: Yes / No
Worst: No
Best: Yes

**Burkhardt
Construction, Inc.**

Solicitations Palm Beach (100%)	Yes
Score	0%

1.2.13. E-VERIFY

Proposer warrants and represents that it is in compliance with section 448.095, Florida Statutes, as may be amended, and that it: (1) is registered with the E-Verify System (E-Verify.gov), and beginning January 1, 2021, uses the E-Verify System to electronically verify the employment eligibility of all newly hired workers; and (2) has verified

Evaluation method: Yes / No
Worst: No
Best: Yes

that all its proposer workers, subcontractors performing the duties and obligations of this CONTRACT are registered with the E-Verify System, and beginning January 1, 2021, uses the E-Verify System to electronically verify the employment eligibility of all newly hired workers.

Please select "Yes" to confirm acceptance of this term and sign the attached form and resubmit.

**Burkhardt
Construction, Inc.**

Solicitations Palm Beach (100%)	Yes
Score	0%

1.2.14. MINIMUM QUALIFICATIONS

Proposer shall provide adequate information with its proposal to demonstrate that it satisfies the following minimum as set forth below. The Town will consider what types of experience the Proposer has when making a determination of award. All decisions of the Town are final.

Proposer, with its proposal, must demonstrate successful performance and relevant experience and qualifications with respect to projects comparable in type, size, complexity, and scheduling as provided for in these solicitations documents. The Proposer shall have a minimum of five (5) years experience with municipal CMAR contracts, with at least one power and communication undergrounding conversion project. Please provide following:

Name of Project
 Name of Owner and Project Locations
 Description of Project
 List elements of the project:
 Contact name, telephone number, fax number, email address
 Project duration including start and end dates
 Initial Contract dollar amount and Final Contract dollar amount.
 Description of any change orders (time, money, etc.)
 List of subcontractors that you have utilized

Note: Please upload one (1) minimum qualification form per project completed.

Documents:

Note: Please upload documentation for above requirements.

**Burkhardt
Construction, Inc.**

Paul Colby (25%)	Yes
Martin Deloach (25%)	Yes

Evaluation method: Yes / No

Worst: No

Best: Yes

	Burkhardt Construction, Inc.
Solicitations Palm Beach (25%)	Yes
Patricia Strayer (25%)	Yes
Score	0%

1.3. EVALUATION FACTORS

1.3.1. Experience of Firm / Past Performance

Please provide following information by uploading a document(s):

Experience of Firm / Past Performance

Success at executing projects where GMP and final construction costs were equal

Success at achieving cost savings and schedule efficiencies

Success at meeting project schedule and budget

Success at executing projects with multiply 3 parties outside of the control of the CMA

Note: weight of this criteria is 30 points

Evaluation method: Value

Worst: 0

Best: 5

Unit: Points

	Burkhardt Construction, Inc.
Paul Colby (33.33%)	3
Martin Deloach (33.33%)	5
Patricia Strayer (33.33%)	5
Score	26%

Comments.

Burkhardt Construction, Inc.

Martin Deloach	They have worked in South Florida communities as well as central Florida municipalities with similar projects. They have worked locally and for the Town of Palm Beach on several successful projects. They understand the sub contractor payment process and how to schedule projects with minimal disruption to the community.
Patricia Strayer	BCI has done an outstanding job on the undergrounding project to date.

Summarizing comment

1.3.2. Experience/Ability of Personnel

Evaluation method: Value

Please attach detailed requirements, but not limited to:

Experience/Ability of Personnel

Time with Company

Direct applicable experience to CMAR projects

Project Manager experience and success managing CMAR projects

Note: weight of this criteria is 30 points

Worst: 0

Best: 5

Unit: Points

Burkhardt Construction, Inc.	
Paul Colby (33.33%)	3
Martin Deloach (33.33%)	5
Patricia Strayer (33.33%)	4
Score	24%

Comments.

Burkhardt Construction, Inc.

Martin Deloach	The people that Burkhardt will use on this project have worked on other projects in the Town of Palm Beach as well as other municipalities. They understand the needs and processes to get the job completed as effectively as possible.
Patricia Strayer	Very experienced and qualified. I have not received resident complaints and have heard from residents what a great job they do.

Summarizing comment

1.3.3. Technical Approach

Technical Approach

Technical approach to achieving multiple bids

Technical approach to using CMAR to achieve lower bids

Technical approach to staying on budget and on schedule

Technical approach to working transparent with client

Note: weight of this criteria is 30 points

Evaluation method: Value

Worst: 0

Best: 5

Unit: points

Burkhardt Construction, Inc.	
Paul Colby (33.33%)	3
Martin Deloach (33.33%)	5
Patricia Strayer (33.33%)	5

Score	Burkhardt Construction, Inc.
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Comments.

Burkhardt Construction, Inc.

Summarizing comment

Martin Deloach This company uses current electronic software programs to help manage and bid the phases of the construction project. Their process allows for transparency which is critical when expending tax payer funds. They spend the time to vet their sub contractors to avoid surprises with unqualified contractors working on the project. They are diligent in their processes that conclude with a project that will be completed with minimal expense surprises or delays.

Patricia Strayer Our experience is that they have been able to get qualified sub contractors within budget.

1.3.4. Financial Information

- Financial resources and capabilities information: An indication of the resources and the necessary working capital available and how it will relate to the firm's financial stability through the completion of the project should be included in the response
- Evidence of insurance and bonding capability
- Present and future litigation or dispute and resolutions

Evaluation method: Value

Worst: 0

Best: 5

Unit:

Note: The Town may request a Dun & Bradstreet report from all short listed finalists. Town also may request from short listed firms Financial Statement certified or reviewed by a CPA for last two year period.

Note: weight of this criteria is 5 points

	Burkhardt Construction, Inc.
Paul Colby (33.33%)	3
Martin Deloach (33.33%)	5
Patricia Strayer (33.33%)	3
Score	3.67%

Comments.

Burkhardt Construction, Inc.

Paul Colby for Paul C	
Martin Deloach	They have been in business for 46 years. They have used the same banking institution for those years. They have a senior bank official take the time to reflect on their sound financial position and offer an immediate line of credit in the event they need to borrow funds. This is run as a professional corporation not a small time business with a part time bookkeeper.

Summarizing comment