

Information for Town Council Meeting on October 12, 2021

TO: Mayor and Town Council

VIA: Kirk W. Blouin, Town Manager

VIA: Jane Le Clainche, CPA, Director of Finance

FROM: Dean Mealy, II CPPO Town Purchasing Manager

RE: Resolution Approving the Award of ITB No. 2021-33, Compacted Garbage Collection and Disposal to Waste Pro of Florida, Inc. in the Annual Amount of \$425,473.16, Establish a Five Year Contract Award of \$2,127,365 Contingent Upon Satisfactory Vendor Performance, Mutual Agreement and Budget Authorization, **Resolution No. 127-2021**

DATE: 5 October 2021

STAFF RECOMMENDATION

Staff recommends Town Council approve the Award of ITB No. 2021-33, Compacted Garbage Collection and Disposal to Waste Pro of Florida, Inc. in the annual amount of \$425,473.16, establish a five year contract award of \$2,127,365 contingent upon satisfactory vendor performance, mutual agreement and budget authorization.

SUMMARY EXPLANATION/BACKGROUND

The Town issued ITB No. 2021-33 for Compacted Garbage Collection and Disposal on August 31, 2021. The existing award under RFP No. 21-2017 expires in October 2021.

The related scope of services is for compacted garbage collection services at the following sites:

- Publix Supermarket
- The Breakers
- The Esplanade
- Everglades Club
- Bath and Tennis Club
- Four Seasons Ocean Grand Hotel
- Up Markets – Royal Poinciana Plaza
- Tideline Resort
- Town Marina

Two bids were submitted, one from the incumbent, Waste Management Inc. of Florida and one from the proposed awardee, Waste Pro of Florida, Inc. Purchasing conducted reference checks on

the proposed awardee and noted satisfactory performance. The two bid submittals noted a significant price difference for nine sites of \$611,836.46.

FISCAL IMPACT/FUNDING SOURCE

The funding will for this program is from the Public Works Operational Budget. These costs are fully offset by the revenue received for compacted garbage collection.

USER DEPARTMENT CONCURRENCE

Public Works is in full concurrence with this recommendation.

DUE DILIGENCE

Due Diligence was conducted to determine vendor responsibility, including corporate status and that there are no performance and compliance issues. The review included conducting market research.

TOWN ATTORNEY REVIEW

This format has been utilized by the Town in previous recommendations and was approved by the Town Attorney.

CC: Paul Brazil, Director, Public Works
 Chet Purvis, Fleet Services Maintenance Manager
 Duke Basha, Assistant Purchasing Manager