

INSURANCE PREMIUMS
FY21 Actual vs FY22 Proposed vs Budget FY22

Exhibit “A”

Summary: The original FY22 budget submitted projected premium renewals totaling \$1,153,689. Renewal quotes for existing coverages were received for \$1,061,517.

Coverage Type	FY21 Actual	FY22 Proposed Budget	FY22 Negotiated Renewal Proposals	FY22 Proposed Budget to Renewal Difference (+/-)
Property includes Boiler & Machinery & Inland Marine	\$441,525	\$529,830	\$495,899	(\$33,931)
Rental Equipment Coverage	\$6,360	\$6,996	\$6,250	(\$746)
General Liability	\$45,300	\$49,830	\$49,500	(\$330)
Cyber Liability ¹	\$32,250	\$41,925	n/a	(41,925)
Law Enforcement Liability ²	\$52,000	\$57,200	\$44,500	(\$12,700)
Unmanned Aviation Liability ³ (Public Safety Drones)	\$1,547	\$1,200	\$1,547	\$347
Public Officials/ Employment Practices	\$105,000	\$115,500	\$110,000	(\$5,500)
Automobile Liability	\$40,000	\$44,000	\$55,000	\$11,000
Automobile Physical Damage	\$17,274	\$19,001	\$17,021	(\$1,980)
Commercial Crime	\$5,400	\$5,400	\$5,400	\$0
Storage Tank Liability	\$5,798	\$6,377	\$6,388	\$11
Excess Workers' Compensation ⁴	\$120,895	\$128,493	\$120,899	(\$7,594)
Workers' Compensation State Assessment for self-insureds	\$10,000	\$10,000	\$10,000	\$0
Claims Management	\$51,680	\$53,230	\$53,230	\$0
Insurance Agent Flat Rate Fee	\$50,000	\$47,500	\$47,500	\$0
NFIP Flood Insurance ³	\$29,969	\$30,425	\$31,601	\$1,176
Marine Hull & Liability ³	\$6,774	\$6,782	\$6,782	\$0
Total Fixed Costs	\$919,517	\$1,153,689	\$1,061,517	(\$92,172)

¹ There were 27 insurance carriers contacted and only (1) carrier provided a quote. The Town will not renew based on high premium, reduction in coverage and increased deductible. The Town will self-insure and will continue to pursue other carriers to obtain a more favorable quote.

² Limits and deductible recommended change. Refer to Exhibit B

³ All lines of coverage renew on 10/1/2020, except those marked with this footnote.

⁴ Subject to an annual audit by FMIT, the Town's excess insurance carrier.

SUMMARY OF LOSS FUND

Coverage Type	Actual FY21	Proposed FY22 Budget	FY22 Renewal Proposals
Loss Fund to pay claims	\$1,100,000	\$1,100,000	\$1,100,000