

TOWN OF PALM BEACH

Information for Town Council Meeting on: September 14, 2021

To: Mayor and Town Council

Via: Kirk Blouin, Town Manager

From: Jane Le Clainche, Director of Finance

Re: Approval of Constructive or Deemed Assignment of Investment Advisory Agreement with PFM Asset Management LLC.
Resolution No. 085-2021

Date: September 1, 2021

STAFF RECOMMENDATION

Staff recommends that the Town Council approve Resolution No. 085-2021 which would approve the deemed assignment of the Investment Advisory Agreement with PFM Asset Management LLC, upon U.S. Bankcorp Asset Management, Inc's acquisition of PFM Asset Management.

GENERAL INFORMATION

The Town has utilized the services of PFM Asset Management since 2009 to provide investment management services for a portion of the Town's surplus and bond funds overseen by the Investment Advisory Committee.

PFM has recently notified us that the holding company that owns PFM Asset Management has entered into a definitive agreement to sell PFM Asset Management to U. S. Bancorp Asset Management, Inc. The sale will require a consent of the deemed assignment of our contract. See attached letter regarding this matter.

The Investment Advisory Committee reviewed the information provided from PFM Asset Management and unanimously voted to forward the matter to the Town Council for approval. PFM has demonstrated a high level of professionalism and has provided quality services to the Town.

PFM Asset Management will remain as the part to the Agreement after the acquisition. Accordingly, we have been assured that the PFM Asset Management personnel that currently serve on our account will continue to do so. This assignment is only related to the Asset Management services that are provided by PFM and does not affect the Financial Advisory Services that Jay Glover provides.

FUNDING/FISCAL IMPACT

The fee structure currently in place with PFM Asset Management will not change.

PURCHASING REVIEW

This item has been reviewed by the Purchasing Division of the Finance Department and approved as recommended.

TOWN ATTORNEY REVIEW

This Resolution and agreement has been reviewed and approved by the Town Attorney for legal form and sufficiency.

Attachment:

cc: Investment Advisory Committee
Mr. Scott Stitcher, PFM Asset Management
Dean Mealy, Purchasing Manager

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