



Palm Beach PD 4RE Fleet Proposal

CUSTOMER: Palm Beach Police Department

ISSUED: 11/18/2020
EXPIRATION: 3/26/2021

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**TOTAL PROJECT ESTIMATED AT:
\$115,415.00**

ATTENTION: Lt. Rothrock

SALES CONTACT: Michael Costa

PHONE:

DIRECT:

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E-MAIL:
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4RE In-Car System and Options

| Part Number | Detail | Qty | Direct | Discount | Total Price |
|-----------------|---|-------|------------|----------|-------------|
| 4RE-STD-GPS-RV2 | 4RE Standard DVR Camera System with integrated 200GB automotive grade hard drive, 16GB USB removable thumb drive, rear facing cabin camera, GPS, hardware, cabling and your choice of mounting bracket. | 15.00 | \$4,795.00 | \$0.00 | \$71,925.00 |
| CAM-4RE-PAN-NHD | Additional Front Camera, 4RE, HD Panoramic | 15.00 | \$200.00 | \$0.00 | \$3,000.00 |
| HDW-ETH-SWT-005 | 4RE Smart PoE Switch Configuration | 15.00 | \$250.00 | \$0.00 | \$3,750.00 |
| VIS-300-VEH-002 | V300, WiFi Dock, D330, In-Vehicle Charge/Upload Kit, Incl, Cables and Brackets | 15.00 | \$295.00 | \$0.00 | \$4,425.00 |

4RE Interview System and Options

| Part Number | Detail | Qty | Direct | Discount | Total Price |
|-----------------|---|------|------------|----------|-------------|
| 4RE-STD-GPS-RV2 | 4RE Interview Room Camera System. Includes dome camera, microphone, DVR, integrated 200GB automotive grade hard drive, 16GB USB removable thumb drive, desktop stand & cabling, 1 yr. warranty and remote viewing software. Supports the addition of a second camera. | 1.00 | \$4,995.00 | \$0.00 | \$4,995.00 |
| 4RE-STD-GPS-RV2 | 4RE Interview Room Camera System. Includes covert camera, microphone, DVR, integrated 200GB automotive grade hard drive, 16GB USB removable thumb drive, desktop stand & cabling, 1 yr. warranty and remote viewing software. Supports the addition of a second camera. | 1.00 | \$4,995.00 | \$0.00 | \$4,995.00 |



Palm Beach PD 4RE Fleet Proposal

Wireless Video Transfer and Networking Options

| Part Number | Detail | Qty | Direct | Discount | Total Price |
|-----------------|---|-------|----------|----------|-------------|
| 4RE-WRL-KIT-101 | 4RE In-Car 802.11n Wireless Kit, 5GHz (2.4 GHz is available by request) | 15.00 | \$200.00 | \$0.00 | \$3,000.00 |

4RE & Interview Room Proposal

Evidence Library 4 Web Software and Licensing

| Part Number | Detail | Qty | Direct | Discount | Total Price |
|-----------------|--|-------|----------|----------|-------------|
| KEY-EL4-DEV-001 | Evidence Library 4 Web 4RE In-Car Device License Key | 17.00 | \$150.00 | \$0.00 | \$2,550.00 |

4RE Hardware Warranties

| Part Number | Detail | Qty | Direct | Discount | Total Price |
|-----------------|--|-------|----------|----------|-------------|
| WAR-4RE-CAR-1ST | Warranty, 4RE, In-Car, 1st Year (Months 1-12) | 17.00 | \$0.00 | \$0.00 | \$0.00 |
| WAR-4RE-CAR-2ND | Warranty, 4RE, In-Car, 2nd Year (Months 13-24) | 17.00 | \$100.00 | \$0.00 | \$1,700.00 |
| WAR-4RE-CAR-3RD | Warranty, 4RE, In-Car, 3rd Year (Months 25-36) | 17.00 | \$200.00 | \$0.00 | \$3,400.00 |
| WAR-4RE-CAR-4TH | Warranty, 4RE, In-Car, 4th Year (Months 37-48) | 17.00 | \$325.00 | \$0.00 | \$5,525.00 |
| WAR-4RE-CAR-5TH | Warranty, 4RE, In-Car, 5th Year (Months 49-60) | 17.00 | \$450.00 | \$0.00 | \$7,650.00 |

Additional Software and Licensing

| Part Number | Detail | Qty | Direct | Discount | Total Price |
|-----------------|--|-------|------------|----------|-------------|
| SFW-WCM-KIT-100 | Kit, Watch Commander User Guide Document and License Card Insert | 1.00 | \$2,500.00 | \$0.00 | \$2,500.00 |
| SFW-WCM-LIC-FEE | Watch Commander Annual License Fee (per car/year) | 15.00 | \$250.00 | \$0.00 | \$3,750.00 |



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WatchGuard Video Technical Services

| Part Number | Detail | Qty | Direct | Discount | Total Price |
|-----------------|---|-------|----------|----------|-------------|
| SVC-VID-REM-100 | Video System Removal (Per Unit Charge) | 15.00 | \$150.00 | \$0.00 | \$2,250.00 |
| SVC-4RE-INS-100 | 4RE System Installation, In-Car (Per Unit Charge) | 15.00 | \$500.00 | \$0.00 | \$7,500.00 |
| Freight | Shipping/Handling and Processing Charges | 1.00 | \$425.00 | \$0.00 | \$425.00 |

Total Estimated Tax, may vary from State to State \$0.00

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| Configuration Discounts: Palm Beach Police Department End of Year Discount | (\$17,925.00) |
| Additional Quote Discount | \$0.00 |
| Total Amount | \$115,415.00 |

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

To accept this quotation, sign, date and return with Purchase Order: _____ DATE: _____