2319 RFQ No. 2020-02 - Coastal Engineering Services

BAFO-evaluation phase Ends on **Jan 31 2020 3:00 PM**

Applied Technology & Management Inc.

1. SOLICITATION PACKAGE DOCUMENTS & EVALUATION FACTORS Questionnaire

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1.3. EVALUATION FACTORS

All answers are evaluated Weight: 100% Score: 82.25%

Back to question groups

Experience of Firm / Past Performance

1.3.1. evaluated Knockout question

Weight: 25%

Please provide following information by uploading a document(s):

- Company Credentials
- Current Related Projects (ie. Design, Engineering, Permitting, Construction Management, Monitoring), with emphasizes in Florida
- Completed Commercial and/or Governmental Coastal Projects over $5,000,000 (ie. Storm Protection, Erosion Control, Inlet Maintenance)
- Schedule/Budget Compliance of Previous Work
- Understanding of the Town's needs
- Technical soundness of the proposal
- References

Note: weight of this criteria is 25 points

Answer

Attached documents by supplier:

13_Experience and Past Performance_Final_Combined with Min Quals.pdf *1101 Kb* Download | Preview

Score: 22.5%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	4	5%	
Jason Debrincat (25%)	5	6.25%	

		Score	Comment
Robert Weber (25%)	4	5%	Successfully completed two beach nourishment projects in Palm Beach. Local firm. Long-term positive relationship. Not a 5 due to recent challenges with two projects (lagoon dredging and TAC).
Amy Wood (25%)	5	6.25%	35 years in business, Town contractor since 1993, extensive list of construction projects supported
	Total score:	22.5%	

Experience / Ability of Personnel

1.3.2. evaluated Knockout question

Weight: 30%

Please attach detailed requirements, but not limited to:

- Organizational Chart
- Management's Credentials
- Project Personnel Credentials assigned to the Town
- High quality level of services to be provided to Town

Note: weight of this criteria is 30 points

Answer

Attached documents by supplier:

14_Experience and Ability of Personnel_Final.pdf *359 Kb* Download | Preview

Score: 27%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	4	6%	
Jason Debrincat (25%)	5	7.5%	
Robert Weber (25%)	5	7.5%	Listed as a reference. Work is consistent. Relationships with regulatory agencies are exceptional.
Amy Wood (25%)	4	6%	
	Total score:	27%	

Financial Information

1.3.3. evaluated Knockout question

Weight: 10%

- Financial resources and capabilities information: An indication of the resources and the necessary working capital available and how it will relate to the firm's financial stability through the completion of the project should be included in the response
- Evidence of insurance capability
- Annual Report submitted and determined adequate by Town
- Town will request from short listed firms Financial Statement certified or reviewed by a CPA for last two year period

Note: The Town may request a Dun & Bradstreet report from all short listed finalists.

Note: weight of this criteria is 10 points

Answer

Attached documents by supplier:

15_Financial_Final.pdf *163 Kb*	Download	| Preview
Balance Sheet Nov 19 2019.pdf *78 Kb*	Download	| Preview
COI_For Proposal Purposes Only.pdf *175 Kb*	Download	| Preview

Score: 6%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	3	1.5%	
Jason Debrincat (25%)	3	1.5%	
Robert Weber (25%)	3	1.5%	
Amy Wood (25%)	3	1.5%	
	Total score:	6%	

Workload and Scheduling

1.3.4. evaluated Knockout question

Weight: 15%

- Over-all workload of the company
- Project scheduling ability/timely completion of work
- Schedule will accommodate this project
- Applicability of the services offered
- Meeting the Town's operational and administrative requirements

Note: weight of this criteria is 15 points

Answer

Attached documents by supplier:

16_Workload and Scheduling_Final.pdf *207 Kb*	Download	| Preview

Score: 12%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	3	2.25%	
Jason Debrincat (25%)	5	3.75%	

		Score	Comment
Robert Weber (25%)	4	3%	Always available. Treat the Town as their flagship client. Some projects have slipped; however, ATM is not entirely at-fault.
Amy Wood (25%)	4	3%	
	Total score:	12%	

Volume of Previous Work

1.3.5. evaluated

Weight: 5%

Points awarded based upon past award made by the Town.

Points will be awarded based upon the percentage of past awards made by the Town. At the closing of the Request for Qualifications the total of all purchase orders issued (for the past three-year period) will be determined for each proposer. The highest proposer total will become the basis for evaluation point distribution.
The point distribution will be as follows:
Proposers whose past awards have totaled less than 5% of the basis will receive 5 points.
Proposers whose past awards have totaled over 5%, but less than 25% will receive 4 points.
Proposers whose past awards have totaled over 25%, but less than 50% will receive 3 points.
Proposers whose past awards have totaled over 50%, but less than 85% will receive 2 points.
Proposers whose past awards have totaled over 85% will receive 1 point.

No need for proposers to submit any information.

Note: weight of this criteria is max 5 points

Answer

Score: 2%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	2	0.5%	Duke Basha on behalf of Jennifer.
Jason Debrincat (25%)	2	0.5%	
Robert Weber (25%)	2	0.5%	Duke Basha on behalf of Rob.
Amy Wood (25%)	2	0.5%	
	Total score:	2%	

Other

1.3.6. evaluated Knockout question

Weight: 15%

- Overall completeness, clarity and quality of proposal
- Accessibility of firm

Note: weight of this criteria is 15 points

Answer

Attached documents by supplier:

17_Other_Final.pdf *121 Kb* Download | Preview

Score: 12.75%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	3.5	2.63%	
Jason Debrincat (25%)	4.5	3.38%	
Robert Weber (25%)	5	3.75%	Concise and complete. No noticed spelling errors. This firm has been very timely and helpful with hurricane response of the past few years.
Amy Wood (25%)	4	3%	
	Total score:	12.75%	

Back to question groups

Previous group 1.3. EVALUATION FACTOR: ▼ Next group

2319 RFQ No. 2020-02 - Coastal Engineering Services

BAFO-evaluation phase Ends on **Jan 31 2020 3:00 PM**

Company administrator:
Solicitations Palm Beach
(561) 838-5406
solicitations@townofpalmbeach.

Coastal Protection Engineering LLC

1. SOLICITATION PACKAGE DOCUMENTS & EVALUATION FACTORS Questionnaire

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1.3. EVALUATION FACTORS

All answers are evaluated

Weight: 100% Score: 79.5%

Back to question groups

Experience of Firm / Past Performance

1.3.1. evaluated Knockout question

Weight: 25%

Please provide following information by uploading a document(s):

- Company Credentials
- Current Related Projects (ie. Design, Engineering, Permitting, Construction Management, Monitoring), with emphasizes in Florida
- Completed Commercial and/or Governmental Coastal Projects over $5,000,000 (ie. Storm Protection, Erosion Control, Inlet Maintenance)
- Schedule/Budget Compliance of Previous Work
- Understanding of the Town's needs
- Technical soundness of the proposal
- References

Note: weight of this criteria is 25 points

Answer

Attached documents by supplier:

1.3.1 Experience of Firm CPE.pdf *4047 Kb* Download | Preview

Score: 18.75%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	3	3.75%	
Jason Debrincat (25%)	5	6.25%	
Robert Weber (25%)	3	3.75%	New firm as prime. Same capable personnel. Same collaboration and support from larger legacy firm APTIM. Limited experience as "CPE".

		Score	Comment
Amy Wood (25%)	4	5%	

Total score: 18.75%

Experience / Ability of Personnel

1.3.2. evaluated Knockout question

Weight: 30%

Please attach detailed requirements, but not limited to:

- Organizational Chart
- Management's Credentials
- Project Personnel Credentials assigned to the Town
- High quality level of services to be provided to Town

Note: weight of this criteria is 30 points

Answer

Attached documents by supplier:

1.3.2 Experience of Personnel_CPE.pdf *851 Kb* Download | Preview

Score: 27%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	4	6%	
Jason Debrincat (25%)	5	7.5%	
Robert Weber (25%)	5	7.5%	Primary staff at CPE, and support staff from APTIM, have intimate knowledge of Palm Beach and the Town's shoreline.
Amy Wood (25%)	4	6%	

Total score: 27%

Financial Information

1.3.3. evaluated Knockout question

Weight: 10%

- Financial resources and capabilities information: An indication of the resources and the necessary working capital available and how it will relate to the firm's financial stability through the completion of the project should be included in the response
- Evidence of insurance capability
- Annual Report submitted and determined adequate by Town
- Town will request from short listed firms Financial Statement certified or reviewed by a CPA for last two year period

Note: The Town may request a Dun & Bradstreet report from all short listed finalists.

Note: weight of this criteria is 10 points

Answer

Attached documents by supplier:

1.3.3 Financial Information CPE.pdf *223 Kb* Download | Preview

Score: 4%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	2	1%	
Jason Debrincat (25%)	2	1%	
Robert Weber (25%)	2	1%	
Amy Wood (25%)	2	1%	
	Total score:	4%	

Workload and Scheduling

1.3.4. evaluated Knockout question

Weight: 15%

- Over-all workload of the company
- Project scheduling ability/timely completion of work
- Schedule will accommodate this project
- Applicability of the services offered
- Meeting the Town's operational and administrative requirements

Note: weight of this criteria is 15 points

Answer

Attached documents by supplier:

1.3.4 Workload and Scheduling CPE.pdf *73 Kb* Download | Preview

Score: 12.38%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	2.5	1.88%	
Jason Debrincat (25%)	5	3.75%	
Robert Weber (25%)	5	3.75%	Staff have each shown a willingness to be available on short notice. Long-term positive professional relationships with staff members.
Amy Wood (25%)	4	3%	
	Total score:	12.38%	

Volume of Previous Work

1.3.5. evaluated

Weight: 5%

Points awarded based upon past award made by the Town.

Points will be awarded based upon the percentage of past awards made by the Town. At the closing of the Request for Qualifications the total of all purchase orders issued (for the past three-year period) will be determined for each proposer. The highest proposer total will become the basis for evaluation point distribution.
The point distribution will be as follows:

Proposers whose past awards have totaled over 5%, but less than 25% will receive 4 points.
Proposers whose past awards have totaled over 25%, but less than 50% will receive 3 points.
Proposers whose past awards have totaled over 50%, but less than 85% will receive 2 points.
Proposers whose past awards have totaled over 85% will receive 1 point.

No need for proposers to submit any information.

Note: weight of this criteria is max 5 points

Answer

Score: 5%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	5	1.25%	
Jason Debrincat (25%)	5	1.25%	
Robert Weber (25%)	5	1.25%	Rely on Purchasing.
Amy Wood (25%)	5	1.25%	
	Total score:	5%	

Other

1.3.6. evaluated Knockout question

Weight: 15%

- Overall completeness, clarity and quality of proposal
- Accessibility of firm
- Present and future litigation or dispute and resolutions

Note: weight of this criteria is 15 points

Answer

Attached documents by supplier:

1.3.6 Other CPE.pdf *76 Kb* Download | Preview

Score: 12.38%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	4	3%	
Jason Debrincat (25%)	4.5	3.38%	
Robert Weber (25%)	5	3.75%	Good document. No noticeable errors. ("Clarke")
Amy Wood (25%)	3	2.25%	
	Total score:	12.38%	

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Previous group 1.3. EVALUATION FACTOR: ▼ Next group

2319 RFQ No. 2020-02 - Coastal Engineering Services

BAFO-evaluation phase Ends on **Jan 31 2020 3:00 PM**

Company administrator:
Solicitations Palm Beach
(561) 838-5406
solicitations@townofpalmbeach.

Cummins Cederberg, Inc.

1. SOLICITATION PACKAGE DOCUMENTS & EVALUATION FACTORS Questionnaire

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1.3. EVALUATION FACTORS

All answers are evaluated Weight: 100% Score: 68.13%

Back to question groups

Experience of Firm / Past Performance

1.3.1. evaluated Knockout question

Weight: 25%

Please provide following information by uploading a document(s):

- Company Credentials
- Current Related Projects (ie. Design, Engineering, Permitting, Construction Management, Monitoring), with emphasizes in Florida
- Completed Commercial and/or Governmental Coastal Projects over $5,000,000 (ie. Storm Protection, Erosion Control, Inlet Maintenance)
- Schedule/Budget Compliance of Previous Work
- Understanding of the Town's needs
- Technical soundness of the proposal
- References

Note: weight of this criteria is 25 points

Answer

Attached documents by supplier:

1.3.1 Experience and Approach.pdf *4339 Kb* Download | Preview

Score: 15.63%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	2.5	3.13%	
Jason Debrincat (25%)	4	5%	
Robert Weber (25%)	3	3.75%	Limited beach nourishment experience. Experience with groin restoration. Recently added professionals.

		Score	Comment
Amy Wood (25%)	3	3.75%	Only project with the requested $5mm value is one that is listed as ongoing, not completed.

Total score: 15.63%

Experience / Ability of Personnel

1.3.2. evaluated Knockout question

Weight: 30%

Please attach detailed requirements, but not limited to:

- Organizational Chart
- Management's Credentials
- Project Personnel Credentials assigned to the Town
- High quality level of services to be provided to Town

Note: weight of this criteria is 30 points

Answer

Attached documents by supplier:

1.3.2 Personnel.pdf *15736 Kb* Download | Preview

Score: 24%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	4	6%	
Jason Debrincat (25%)	4	6%	
Robert Weber (25%)	4	6%	Hiring of both Danielle Irwin and Jordon Cheifet has improved the firm.
Amy Wood (25%)	4	6%	Staff that has worked on TOPB projects with previous firms and staff member that was with FDEP Bureau of Beaches

Total score: 24%

Financial Information

1.3.3. evaluated Knockout question

Weight: 10%

- Financial resources and capabilities information: An indication of the resources and the necessary working capital available and how it will relate to the firm's financial stability through

the completion of the project should be included in the response
- Evidence of insurance capability
- Annual Report submitted and determined adequate by Town
- Town will request from short listed firms Financial Statement certified or reviewed by a CPA for last two year period

Note: The Town may request a Dun & Bradstreet report from all short listed finalists.

Note: weight of this criteria is 10 points

Answer

Attached documents by supplier:

1.3.3 Financial Info.pdf *312 Kb* Download | Preview

Score: 4%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	2	1%	
Jason Debrincat (25%)	2	1%	
Robert Weber (25%)	2	1%	
Amy Wood (25%)	2	1%	
	Total score:	4%	

Workload and Scheduling

1.3.4. evaluated Knockout question

Weight: 15%

- Over-all workload of the company
- Project scheduling ability/timely completion of work
- Schedule will accommodate this project
- Applicability of the services offered
- Meeting the Town's operational and administrative requirements

Note: weight of this criteria is 15 points

Answer

Attached documents by supplier:

1.3.4 Workload and scheduling.pdf *201 Kb* Download | Preview

Score: 9.38%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	1.5	1.13%	
Jason Debrincat (25%)	4	3%	
Robert Weber (25%)	4	3%	Could be a good firm to consider for vulnerability efforts once WHG completes the implementation plan.
Amy Wood (25%)	3	2.25%	
	Total score:	9.38%	

Volume of Previous Work

1.3.5. evaluated

Weight: 5%

Points awarded based upon past award made by the Town.

Points will be awarded based upon the percentage of past awards made by the Town. At the closing of the Request for Qualifications the total of all purchase orders issued (for the past three-year period) will be determined for each proposer. The highest proposer total will become the basis for evaluation point distribution.
The point distribution will be as follows:
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Proposers whose past awards have totaled over 5%, but less than 25% will receive 4 points.
Proposers whose past awards have totaled over 25%, but less than 50% will receive 3 points.
Proposers whose past awards have totaled over 50%, but less than 85% will receive 2 points.
Proposers whose past awards have totaled over 85% will receive 1 point.

No need for proposers to submit any information.

Note: weight of this criteria is max 5 points

Answer

Score: 5%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	5	1.25%	Duke Basha on behalf of Jennifer.
Jason Debrincat (25%)	5	1.25%	
Robert Weber (25%)	5	1.25%	Rely on Purchasing.
Amy Wood (25%)	5	1.25%	
	Total score:	5%	

Other

1.3.6. evaluated Knockout question

Weight: 15%

- Overall completeness, clarity and quality of proposal
- Accessibility of firm
- Present and future litigation or dispute and resolutions

Note: weight of this criteria is 15 points

Answer

Attached documents by supplier:

1.3.6 Litigation.pdf *109 Kb* Download | Preview

Score: 10.13%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	4.5	3.38%	
Jason Debrincat (25%)	4	3%	

		Score	Comment
Robert Weber (25%)	1	0.75%	This firm has improved in experiences and personnel over the past few years. However, many spelling errors in the submittal (incorrect reaches, etc.). Approach seems unnecessary. Despite the score for this criterion, they are still in my top 4 for this evaluation.
Amy Wood (25%)	4	3%	
	Total score:	10.13%	

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Previous group 1.3. EVALUATION FACTOR: ▼ Next group

2319 RFQ No. 2020-02 - Coastal Engineering Services

BAFO-evaluation phase Ends on **Jan 31 2020 3:00 PM**

Company administrator:
Solicitations Palm Beach
(561) 838-5406
solicitations@townofpalmbeach.

GHD, Inc.

1. SOLICITATION PACKAGE DOCUMENTS & EVALUATION FACTORS Questionnaire

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1.3. EVALUATION FACTORS

All answers are evaluated Weight: 100% Score: 72.13%

Back to question groups

Experience of Firm / Past Performance

1.3.1. evaluated Knockout question Weight: 25%

Please provide following information by uploading a document(s):

- Company Credentials
- Current Related Projects (ie. Design, Engineering, Permitting, Construction Management, Monitoring), with emphasizes in Florida
- Completed Commercial and/or Governmental Coastal Projects over $5,000,000 (ie. Storm Protection, Erosion Control, Inlet Maintenance)
- Schedule/Budget Compliance of Previous Work
- Understanding of the Town's needs
- Technical soundness of the proposal
- References

Note: weight of this criteria is 25 points

Answer

Attached documents by supplier:

11201998 1.3.1 Exp of Firm.pdf *4188 Kb* Download | Preview

Score: 13.75%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	2	2.5%	
Jason Debrincat (25%)	4	5%	
Robert Weber (25%)	2	2.5%	GHD does not have a lot of coastal engineering experience as a firm. They make up for it with personnel experience.

		Score	Comment
Amy Wood (25%)	3	3.75%	Doesn't include a list of projects completed that exceed $5mm as requested

Total score: 13.75%

Experience / Ability of Personnel

1.3.2. evaluated Knockout question

Weight: 30%

Please attach detailed requirements, but not limited to:

- Organizational Chart
- Management's Credentials
- Project Personnel Credentials assigned to the Town
- High quality level of services to be provided to Town

Note: weight of this criteria is 30 points

Answer

Attached documents by supplier:

11201998 1.3.2 Exp of Personnel.pdf *17186 Kb* Download | Preview

Score: 23.25%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	2.5	3.75%	
Jason Debrincat (25%)	4	6%	
Robert Weber (25%)	5	7.5%	Large amount of personnel. The staff members that will perform the majority of the work have an exceptional relationship with the Town and the regulatory agencies.
Amy Wood (25%)	4	6%	

Total score: 23.25%

Financial Information

1.3.3. evaluated Knockout question

Weight: 10%

- Financial resources and capabilities information: An indication of the resources and the necessary working capital available and how it will relate to the firm's financial stability through the completion of the project should be included in the response
- Evidence of insurance capability
- Annual Report submitted and determined adequate by Town
- Town will request from short listed firms Financial Statement certified or reviewed by a CPA for last two year period

Note: The Town may request a Dun & Bradstreet report from all short listed finalists.

Note: weight of this criteria is 10 points

Answer

Attached documents by supplier:

11201998 1.3.3 Financial Information.pdf *6995 Kb* Download | Preview

Score: 8%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	4	2%	
Jason Debrincat (25%)	4	2%	
Robert Weber (25%)	4	2%	
Amy Wood (25%)	4	2%	
	Total score:	8%	

Workload and Scheduling

1.3.4. evaluated Knockout question

Weight: 15%

- Over-all workload of the company
- Project scheduling ability/timely completion of work
- Schedule will accommodate this project
- Applicability of the services offered
- Meeting the Town's operational and administrative requirements

Note: weight of this criteria is 15 points

Answer

Attached documents by supplier:

11201998 1.3.4 Workload and Schedule.pdf *3845 Kb* Download | Preview

Score: 12.38%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	3.5	2.63%	
Jason Debrincat (25%)	4	3%	
Robert Weber (25%)	5	3.75%	Staff have demonstrated an ability and willingness to work successfully for the Town.
Amy Wood (25%)	4	3%	
	Total score:	12.38%	

Volume of Previous Work

1.3.5. evaluated

Weight: 5%

Points will be awarded based upon the percentage of past awards made by the Town. At the closing of the Request for Qualifications the total of all purchase orders issued (for the past three-year period) will be determined for each proposer. The highest proposer total will become the basis for evaluation point distribution.
The point distribution will be as follows:
Proposers whose past awards have totaled less than 5% of the basis will receive 5 points.
Proposers whose past awards have totaled over 5%, but less than 25% will receive 4 points.
Proposers whose past awards have totaled over 25%, but less than 50% will receive 3 points.
Proposers whose past awards have totaled over 50%, but less than 85% will receive 2 points.
Proposers whose past awards have totaled over 85% will receive 1 point.

No need for proposers to submit any information.

Note: weight of this criteria is max 5 points

Answer

Score: 5%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	5	1.25%	
Jason Debrincat (25%)	5	1.25%	
Robert Weber (25%)	5	1.25%	Rely on Purchasing.
Amy Wood (25%)	5	1.25%	
	Total score:	5%	

Other

1.3.6. evaluated Knockout question

Weight: 15%

- Overall completeness, clarity and quality of proposal
- Accessibility of firm
- Present and future litigation or dispute and resolutions

Note: weight of this criteria is 15 points

Answer

Attached documents by supplier:

GHD_1.3.6 Other.pdf *10900 Kb* Download | Preview

Score: 9.75%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	2	1.5%	
Jason Debrincat (25%)	4	3%	
Robert Weber (25%)	4	3%	Good understanding of what the task/scope will be for this work. Good understanding of what the Town is looking for. Emphasis on SPB approved program.

		Score	Comment
Amy Wood (25%)	3	2.25%	

Total score: 9.75%

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Previous group 1.3. EVALUATION FACTORS ▼ Next group

2319 RFQ No. 2020-02 - Coastal Engineering Services

BAFO-evaluation phase Ends on **Jan 31 2020 3:00 PM**

Jacobs

1. SOLICITATION PACKAGE DOCUMENTS & EVALUATION FACTORS Questionnaire

24 Questions

Help

1.3. EVALUATION FACTORS

All answers are evaluated Weight: 100% Score: 60.63%

Back to question groups

Experience of Firm / Past Performance

1.3.1. evaluated Knockout question

Weight: 25%

Please provide following information by uploading a document(s):

- Company Credentials
- Current Related Projects (ie. Design, Engineering, Permitting, Construction Management, Monitoring), with emphasizes in Florida
- Completed Commercial and/or Governmental Coastal Projects over $5,000,000 (ie. Storm Protection, Erosion Control, Inlet Maintenance)
- Schedule/Budget Compliance of Previous Work
- Understanding of the Town's needs
- Technical soundness of the proposal
- References

Note: weight of this criteria is 25 points

Answer

Attached documents by supplier:

Section 2. Experience of Firm and Past Performance.pdf *4000 Kb* Download | Preview

Score: 14.38%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	2	2.5%	
Jason Debrincat (25%)	3.5	4.38%	

		Score	Comment
Robert Weber (25%)	2	2.5%	Large firm. Subs have better experience. No beach nourishment in Florida (or USA) with prime. Efforts centric on habitat restoration and topics other than beach nourishment.
Amy Wood (25%)	4	5%	
	Total score:	14.38%	

Experience / Ability of Personnel

1.3.2. evaluated Knockout question

Weight: 30%

Please attach detailed requirements, but not limited to:

- Organizational Chart
- Management's Credentials
- Project Personnel Credentials assigned to the Town
- High quality level of services to be provided to Town

Note: weight of this criteria is 30 points

Answer

Attached documents by supplier:

Section 3. Experience and Ability of Personnel.pdf *3862 Kb* Download | Preview

Score: 16.5%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	2	3%	
Jason Debrincat (25%)	3	4.5%	
Robert Weber (25%)	2	3%	Personnel have focuses on studies, not necessarily design, permitting, and construction observations for beach nourishment. Taylor probably better suited as a prime as most related experiences are within the subs.
Amy Wood (25%)	4	6%	
	Total score:	16.5%	

Financial Information

1.3.3. evaluated Knockout question

Weight: 10%

- Financial resources and capabilities information: An indication of the resources and the necessary working capital available and how it will relate to the firm's financial stability through the completion of the project should be included in the response
- Evidence of insurance capability
- Annual Report submitted and determined adequate by Town
- Town will request from short listed firms Financial Statement certified or reviewed by a CPA for last two year period

Note: The Town may request a Dun & Bradstreet report from all short listed finalists.

Note: weight of this criteria is 10 points

Answer

Attached documents by supplier:

Section 4. Financial Information.pdf *655 Kb* Download | Preview

Score: 6%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	3	1.5%	
Jason Debrincat (25%)	3	1.5%	
Robert Weber (25%)	3	1.5%	
Amy Wood (25%)	3	1.5%	
	Total score:	6%	

Workload and Scheduling

1.3.4. evaluated Knockout question

Weight: 15%

- Over-all workload of the company
- Project scheduling ability/timely completion of work
- Schedule will accommodate this project
- Applicability of the services offered
- Meeting the Town's operational and administrative requirements

Note: weight of this criteria is 15 points

Answer

Attached documents by supplier:

Section 5. Workload and Scheduling.pdf *317 Kb* Download | Preview

Score: 9.75%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	3	2.25%	
Jason Debrincat (25%)	3	2.25%	

		Score	Comment
Robert Weber (25%)	3	2.25%	Feels like the work horses are the subs and that the contract is more of a pass-through.
Amy Wood (25%)	4	3%	
	Total score:	9.75%	

Volume of Previous Work

1.3.5. evaluated

Weight: 5%

Points awarded based upon past award made by the Town.

Points will be awarded based upon the percentage of past awards made by the Town. At the closing of the Request for Qualifications the total of all purchase orders issued (for the past three-year period) will be determined for each proposer. The highest proposer total will become the basis for evaluation point distribution.
The point distribution will be as follows:
Proposers whose past awards have totaled less than 5% of the basis will receive 5 points.
Proposers whose past awards have totaled over 5%, but less than 25% will receive 4 points.
Proposers whose past awards have totaled over 25%, but less than 50% will receive 3 points.
Proposers whose past awards have totaled over 50%, but less than 85% will receive 2 points.
Proposers whose past awards have totaled over 85% will receive 1 point.

No need for proposers to submit any information.

Note: weight of this criteria is max 5 points

Answer

Score: 5%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	5	1.25%	
Jason Debrincat (25%)	5	1.25%	
Robert Weber (25%)	5	1.25%	Rely on Purchasing.
Amy Wood (25%)	5	1.25%	
	Total score:	5%	

Other

1.3.6. evaluated Knockout question

Weight: 15%

- Overall completeness, clarity and quality of proposal
- Accessibility of firm
- Present and future litigation or dispute and resolutions

Note: weight of this criteria is 15 points

Answer

Attached documents by supplier:

Other.pdf *205 Kb* Download | Preview

Score: 9%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	3	2.25%	
Jason Debrincat (25%)	3	2.25%	
Robert Weber (25%)	2	1.5%	Spelling errors.
Amy Wood (25%)	4	3%	
	Total score:	9%	

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2319 RFQ No. 2020-02 - Coastal Engineering Services

BAFO-evaluation phase Ends on **Jan 31 2020 3:00 PM**

W.F. Baird & Associates Ltd

1. SOLICITATION PACKAGE DOCUMENTS & EVALUATION FACTORS Questionnaire

24 Questions

Help

1.3. EVALUATION FACTORS

All answers are evaluated Weight: 100% Score: 58.13%

Back to question groups

Experience of Firm / Past Performance

1.3.1. evaluated Knockout question

Weight: 25%

Please provide following information by uploading a document(s):

- Company Credentials
- Current Related Projects (ie. Design, Engineering, Permitting, Construction Management, Monitoring), with emphasizes in Florida
- Completed Commercial and/or Governmental Coastal Projects over $5,000,000 (ie. Storm Protection, Erosion Control, Inlet Maintenance)
- Schedule/Budget Compliance of Previous Work
- Understanding of the Town's needs
- Technical soundness of the proposal
- References

Note: weight of this criteria is 25 points

Answer

Attached documents by supplier:

Baird - Experience of Firm - Past Performance.pdf *3189 Kb* Download | Preview

Score: 13.13%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	3	3.75%	
Jason Debrincat (25%)	2	2.5%	

		Score	Comment
Robert Weber (25%)	2	2.5%	Beach nourishment experience. Limited Florida experience. Tetra Tech is currently on the Town's roster. No outreach to the Town. Hurricane Dorian response by WGI (through ATM) was a challenge.
Amy Wood (25%)	3.5	4.38%	Did not show a concentration of experience in Florida
	Total score:	13.13%	

Experience / Ability of Personnel

1.3.2. evaluated Knockout question

Weight: 30%

Please attach detailed requirements, but not limited to:

- Organizational Chart
- Management's Credentials
- Project Personnel Credentials assigned to the Town
- High quality level of services to be provided to Town

Note: weight of this criteria is 30 points

Answer

Attached documents by supplier:

Baird - Experience-Ability of Personnel.pdf *2323 Kb* Download | Preview

Score: 18.75%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	3.5	5.25%	
Jason Debrincat (25%)	2	3%	
Robert Weber (25%)	3	4.5%	Gordon Thomson and David Swigler have good experiences. Work on the Breakers T-heads are touted as a highlight. Concerns with construction observations.
Amy Wood (25%)	4	6%	
	Total score:	18.75%	

Financial Information

1.3.3. evaluated Knockout question

Weight: 10%

- Financial resources and capabilities information: An indication of the resources and the necessary working capital available and how it will relate to the firm's financial stability through the completion of the project should be included in the response
- Evidence of insurance capability
- Annual Report submitted and determined adequate by Town
- Town will request from short listed firms Financial Statement certified or reviewed by a CPA for last two year period

Note: The Town may request a Dun & Bradstreet report from all short listed finalists.

Note: weight of this criteria is 10 points

Answer

Attached documents by supplier:

Baird - Financial Information.pdf *1451 Kb* Download | Preview

Score: 8%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	4	2%	
Jason Debrincat (25%)	4	2%	
Robert Weber (25%)	4	2%	
Amy Wood (25%)	4	2%	
	Total score:	8%	

Workload and Scheduling

1.3.4. evaluated Knockout question

Weight: 15%

- Over-all workload of the company
- Project scheduling ability/timely completion of work
- Schedule will accommodate this project
- Applicability of the services offered
- Meeting the Town's operational and administrative requirements

Note: weight of this criteria is 15 points

Answer

Attached documents by supplier:

Baird - Workload and Scheduling.pdf *136 Kb* Download | Preview

Score: 9%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	3	2.25%	
Jason Debrincat (25%)	2	1.5%	

		Score	Comment
Robert Weber (25%)	3	2.25%	Concerns with WGI for their response and data collection with Hurricane Dorian. The marina will take a lot of time from the pertinent staff members at Baird during the next 2 years.
Amy Wood (25%)	4	3%	
	Total score:	9%	

Volume of Previous Work

1.3.5. evaluated

Weight: 5%

Points awarded based upon past award made by the Town.

Points will be awarded based upon the percentage of past awards made by the Town. At the closing of the Request for Qualifications the total of all purchase orders issued (for the past three-year period) will be determined for each proposer. The highest proposer total will become the basis for evaluation point distribution.
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Proposers whose past awards have totaled over 50%, but less than 85% will receive 2 points.
Proposers whose past awards have totaled over 85% will receive 1 point.

No need for proposers to submit any information.

Note: weight of this criteria is max 5 points

Answer

Score: 1%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	1	0.25%	
Jason Debrincat (25%)	1	0.25%	
Robert Weber (25%)	1	0.25%	Rely on Purchasing.
Amy Wood (25%)	1	0.25%	
	Total score:	1%	

Other

1.3.6. evaluated Knockout question

Weight: 15%

- Overall completeness, clarity and quality of proposal
- Accessibility of firm
- Present and future litigation or dispute and resolutions

Answer

Attached documents by supplier:

Baird - Other.pdf *105 Kb* Download | Preview

Score: 8.25%

View evaluation method

		Score	Comment
Jennifer Bistyga (25%)	3	2.25%	
Jason Debrincat (25%)	3	2.25%	
Robert Weber (25%)	1	0.75%	Some misunderstandings in the submittal. Many typos. Looking to reinvent the wheel with some of the permitted activities. We have a program in place that just needs implementation. No redo of analytical approach at this time.
Amy Wood (25%)	4	3%	
		Total score: 8.25%	

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