



# Palm Beach Water Supply Feasibility Study

RFQ No. 2019-36

**Kimley»Horn**

October 18, 2019

Eric Shibley  
Town of Palm Beach  
951 Old Okeechobee Road, Suite D  
West Palm Beach, Florida 33401

## Re: Water Supply Feasibility Study; RFQ No. 2019-36

Dear Mr. Shibley and Members of the Evaluation Committee:

The Town needs a consultant who works as a partner with you—one who is an extension of your staff and has the local talent and experience to achieve your goals efficiently and cost-effectively. **Kimley-Horn is that consultant. We have extensive knowledge of the Town's water supply needs, infrastructure, and have local staff members who have personally delivered dozens of successful projects to the Town.** We are best suited to serve as your water supply consultant for the following reasons:

**Responsiveness.** Our staff of dedicated professionals takes great pride in the way we serve our clients and react to their needs. As a firm, we have demonstrated this to the Town for over 50 years. **As your project manager and central point of contact, I can assure you that we are committed to technical excellence and are extremely conscientious about time and budget constraints.** Our commitment to client service has been demonstrated time and time again, resulting in longstanding relationships with you and other neighboring municipalities.

**Proactive Consulting.** Our approach to serving clients begins with effective two-way communication. We pledge to work closely with you as your partner during all phases of the project, from project definition through design, bidding, and construction. Your needs will always be first and foremost in our minds and will be reflected in our deliverables. We know that we can only exceed your expectations if we listen to what you say, anticipate your additional needs, and develop strategies to ensure success in meeting your goals for your projects.

**Extensive Experience.** I have more than 16 years of experience on a wide range of projects, with specific expertise in the design and construction of water treatment systems, pump stations, and transmission systems. **More importantly, almost half of my professional working experience has been serving the Town of Palm Beach.** No other consultant has comparable experience with or knowledge of your infrastructure. Our in-house project team includes locally, nationally, and internationally recognized experts who have served numerous South Florida water supply systems. Our combined decades of experience and broad range of expertise will enable us to meet all your water supply needs.

**Extension of Your Staff.** At Kimley-Horn, we understand that our clients need partners to solve their problems, not just hired help. As we have demonstrated in the past, we familiarize ourselves with your goals, then draw upon our expertise to devise innovative and cost-effective approaches to meeting these goals. We share your commitment to the residents of the Town and pledge to provide you with value in all that we do. That can only be accomplished by becoming an integral part of your team.

**Summary.** Kimley-Horn has a reputation for client service that is unmatched, and we offer a team of experts to help you complete the Town's Water Supply Feasibility Study. Our team has a solid track record of partnering with your staff over the years to deliver a high level of personal service. We look forward to serving as your water supply consultant.

Very truly yours,

**KIMLEY-HORN**

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Principal-in-Charge  
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Note: This proposal shall stay in effect for a period of six months from the above-referenced date.

Kevin Schanen, P.E. is fully authorized to bind the firm for any contract or services arising out of this proposal.

*Principal Office Contact Information:*

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*Office Phone:* (561) 845-0665

*Years in Business:* 52 Years

*Staff Size:* 4,147