

2020 PBIBS  
Security Detail

2020 Palm Beach Boat Show Flagler Museum Security Detail (Preliminary)										Expenses	
Monday, March 23, 2020										SM Set-Up	
No. Mgrs.	No. Supv.	No. Guards	No. Bag Check	Mag Operator	Exhibitor Gate	Hours		Total Hours HH:MM	Guard Station Number	Location	
						Start	Stop				
		1				3/23/20 8:00 AM	3/23/20 8:00 PM	12h	1	East Main Entrance-Checking credentials of guests and crew	
		1				3/23/20 8:00 AM	3/23/20 8:00 PM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials	
		1				3/23/20 8:00 AM	3/23/20 8:00 PM	12h	3	Dock entrance-checking credentials of crew	
		1				3/23/20 8:00 AM	3/23/20 8:00 PM	12h	5	Interior Rover Main Building	
		1				3/23/20 8:00 AM	3/23/20 8:00 PM	12h	6	Interior Rover Main Pavilion	
		1				3/23/20 8:00 AM	3/23/20 8:00 PM	12h	7	Southwest fence rover	
		1				3/23/20 8:00 AM	3/23/20 8:00 PM	12h	8	Northwest Staff entrance credentials	
		1				3/23/20 8:00 AM	3/23/20 8:00 PM	12h	B	Breaker	
		1				3/23/20 8:00 AM	3/23/20 8:00 PM	12h	S	Supervisor	
		1				3/23/20 8:00 PM	3/24/20 8:00 AM	12h	1	East Main Entrance-Checking credentials of guests and crew	
		1				3/23/20 8:00 PM	3/24/20 8:00 AM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials	
		1				3/23/20 8:00 PM	3/24/20 8:00 AM	12h	3	Dock entrance-checking credentials of crew	
		1				3/23/20 8:00 PM	3/24/20 8:00 AM	12h	5	Supervisor/Breaker	
0	2	11	0	0	0			156:00:00			
Tuesday, March 24, 2020										SM Set-Up	
No. Mgrs.	No. Supv.	No. Guards	No. Bag Check	Mag Operator	Exhibitor Gate	Hours		Total Hours HH:MM	Guard Station Number	Location	
						Start	Stop				
		1				3/24/20 8:00 AM	3/24/20 8:00 PM	12h	1	East Main Entrance-Checking credentials of guests and crew	
		1				3/24/20 8:00 AM	3/24/20 8:00 PM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials	
		1				3/24/20 8:00 AM	3/24/20 8:00 PM	12h	3	Dock entrance-checking credentials of crew	
		1				3/24/20 8:00 AM	3/24/20 8:00 PM	12h	5	Interior Rover Main Building	
		1				3/24/20 8:00 AM	3/24/20 8:00 PM	12h	6	Interior Rover Main Pavilion	
		1				3/24/20 8:00 AM	3/24/20 8:00 PM	12h	7	Southwest fence rover	
		1				3/24/20 8:00 AM	3/24/20 8:00 PM	12h	8	Northwest Staff entrance credentials	
		1				3/24/20 8:00 AM	3/24/20 8:00 PM	12h	B	Breaker	
		1				3/24/20 8:00 AM	3/24/20 8:00 PM	12h	S	Supervisor	
		1				3/24/20 8:00 PM	3/25/20 8:00 AM	12h	1	East Main Entrance-Checking credentials of guests and crew	
		1				3/24/20 8:00 PM	3/25/20 8:00 AM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials	
		1				3/24/20 8:00 PM	3/25/20 8:00 AM	12h	3	Dock entrance-checking credentials of crew	
		1				3/24/20 8:00 PM	3/25/20 8:00 AM	12h	5	Supervisor/Breaker	
0	2	11	0	0	0			156:00:00			
Wednesday, March 25, 2020										SM Set-Up	
No. Mgrs.	No. Supv.	No. Guards	No. Bag Check	Mag Operator	Exhibitor Gate	Hours		Total Hours HH:MM	Guard Station Number	Location	
						Start	Stop				
		1				3/25/20 8:00 AM	3/25/20 8:00 PM	12h	1	East Main Entrance-Checking credentials of guests and crew	
		1				3/25/20 8:00 AM	3/25/20 8:00 PM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials	
		1				3/25/20 8:00 AM	3/25/20 8:00 PM	12h	3	Dock entrance-checking credentials of crew	
		1				3/25/20 8:00 AM	3/25/20 8:00 PM	12h	5	Interior Rover Main Building	
		1				3/25/20 8:00 AM	3/25/20 8:00 PM	12h	6	Interior Rover Main Pavilion	
		1				3/25/20 8:00 AM	3/25/20 8:00 PM	12h	7	Southwest fence rover	
		1				3/25/20 8:00 AM	3/25/20 8:00 PM	12h	8	Northwest Staff entrance credentials	
		1				3/25/20 8:00 AM	3/25/20 8:00 PM	12h	B	Breaker	
		1				3/25/20 8:00 AM	3/25/20 8:00 PM	12h	S	Supervisor	
		1				3/25/20 8:00 PM	3/26/20 8:00 AM	12h	1	East Main Entrance-Checking credentials of guests and crew	
		1				3/25/20 8:00 PM	3/26/20 8:00 AM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials	
		1				3/25/20 8:00 PM	3/26/20 8:00 AM	12h	3	Dock entrance-checking credentials of crew	
		1				3/25/20 8:00 PM	3/26/20 8:00 AM	12h	8	Grounds rover	
		1				3/25/20 8:00 PM	3/26/20 8:00 AM	12h	S	Supervisor/Breaker	
0	2	12	0	0	0			168:00:00			
Thursday, March 26, 2020										Show Days	
No. Mgrs.	No. Supv.	No. Guards	No. Bag Check	Mag Operator	Exhibitor Gate	Hours		Total Hours HH:MM	Guard Station Number	Location	
						Start	Stop				
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	1	East Main Entrance-Metrasens Catcher	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	1	East Main Entrance-Wander	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	1	East Main Entrance-Bag Check	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	1	East Main Entrance-Exit only	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	1	East Main Entrance-Metrasens Stager	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	4	VIP Tender Dock giving out wristbands	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	5	Interior Rover Main Building	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	6	Interior Rover Main Pavilion	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	7	Southwest fence rover	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	8	Northwest Staff entrance credentials	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	9	VIP Parking Lot	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	B	Rover/Breaker	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	B	Rover/Breaker	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	S	Supervisor	
		1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	M	Manager	
		1				3/26/20 8:00 PM	3/27/20 8:00 AM	12h	1	East Main Entrance-Checking credentials of guests and crew	
		1				3/26/20 8:00 PM	3/27/20 8:00 AM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials	
		1				3/26/20 8:00 PM	3/27/20 8:00 AM	12h	3	Dock entrance-checking credentials of crew	
		1				3/26/20 8:00 PM	3/27/20 8:00 AM	12h	8	Grounds rover	
		1				3/26/20 8:00 PM	3/27/20 8:00 AM	12h	S	Supervisor/Breaker	
1	2	18	0	0	0			252:00:00			
Friday, March 27, 2020										Show Days	
No. Mgrs.	No. Supv.	No. Guards	No. Bag Check	Mag Operator	Exhibitor Gate	Hours		Total Hours HH:MM	Guard Station Number	Location	
						Start	Stop				
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h	1	East Main Entrance-Metrasens 1	
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h	1	East Main Entrance-Wander	
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h	1	East Main Entrance-Bag Check	
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h	1	East Main Entrance-Exit only	
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h	1	East Main Entrance-Metrasens Greeter	
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials	
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h	4	VIP Tender Dock giving out wristbands	
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h	5	Interior Rover Main Building	
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h	6	Interior Rover Main Pavilion	
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h	7	Southwest fence rover	
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h	8	Northwest Staff entrance credentials	
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h	9	VIP Parking Lot	



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		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h		B Rover/Breaker
		1				3/27/20 8:00 AM	3/27/20 8:00 PM	12h		B Rover/Breaker
	1					3/27/20 8:00 AM	3/27/20 8:00 PM	12h		S Supervisor
			1			3/27/20 8:00 AM	3/27/20 8:00 PM	12h		M Manager
			1			3/27/20 8:00 PM	3/28/20 8:00 AM	12h		1 East Main Entrance-Checking credentials of guests and crew
			1			3/27/20 8:00 PM	3/28/20 8:00 AM	12h		2 Northwest Whitehall road entrance-Stop cars from entering and check credentials
			1			3/27/20 8:00 PM	3/28/20 8:00 AM	12h		3 Dock entrance-checking credentials of crew
			1			3/27/20 8:00 PM	3/28/20 8:00 AM	12h		R Grounds rover
	1					3/27/20 8:00 PM	3/28/20 8:00 AM	12h		S Supervisor/Breaker
1	2	18	0	0	0			252:00:00		
Saturday, March 28, 2020										
Show Days										
No. Mgrs.	No. Supv	No. Guards	No. Bag Check	Mag Operator	Exhibitor Gate	Hours		Total Hours HH:MM	Guard Station Number	Location
		1				Start	Stop			
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h	1	East Main Entrance-Metrasens 1
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h	1	East Main Entrance-Wander
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h	1	East Main Entrance-Bag Check
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h	1	East Main Entrance-Exit only
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h	1	East Main Entrance-Metrasens Greeter
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h	4	VIP Tender Dock giving out wristbands
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h	5	Interior Rover Main Building
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h	6	Interior Rover Main Pavilion
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h	7	Southwest fence rover
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h	8	Northwest Staff entrance credentials
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h	9	VIP Parking Lot
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h		B Rover/Breaker
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h		B Rover/Breaker
	1					3/28/20 8:00 AM	3/28/20 8:00 PM	12h		S Supervisor
		1				3/28/20 8:00 AM	3/28/20 8:00 PM	12h		M Manager
		1				3/28/20 8:00 PM	3/29/20 8:00 AM	12h	1	East Main Entrance-Checking credentials of guests and crew
		1				3/28/20 8:00 PM	3/29/20 8:00 AM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials
		1				3/28/20 8:00 PM	3/29/20 8:00 AM	12h	3	Dock entrance-checking credentials of crew
		1				3/28/20 8:00 PM	3/29/20 8:00 AM	12h	R	Grounds rover
	1					3/28/20 8:00 PM	3/29/20 8:00 AM	12h		S Supervisor/Breaker
0	3	18	0	0	0			252:00:00		
Sunday, March 29, 2020										
Show Days										
No. Mgrs.	No. Supv	No. Guards	No. Bag Check	Mag Operator	Exhibitor Gate	Hours		Total Hours HH:MM	Guard Station Number	Location
		1				Start	Stop			
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h	1	East Main Entrance-Metrasens 1
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h	1	East Main Entrance-Wander
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h	1	East Main Entrance-Bag Check
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h	1	East Main Entrance-Exit only
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h	1	East Main Entrance-Metrasens Greeter
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h	4	VIP Tender Dock giving out wristbands
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h	5	Interior Rover Main Building
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h	6	Interior Rover Main Pavilion
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h	7	Southwest fence rover
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h	8	Northwest Staff entrance credentials
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h	9	VIP Parking Lot
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h		B Rover/Breaker
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h		B Rover/Breaker
	1					3/29/20 8:00 AM	3/29/20 8:00 PM	12h		S Supervisor
		1				3/29/20 8:00 AM	3/29/20 8:00 PM	12h		M Manager
		1				3/29/20 8:00 PM	3/30/20 8:00 AM	12h	1	East Main Entrance-Checking credentials of guests and crew
		1				3/29/20 8:00 PM	3/30/20 8:00 AM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials
		1				3/29/20 8:00 PM	3/30/20 8:00 AM	12h	3	Dock entrance-checking credentials of crew
		1				3/29/20 8:00 PM	3/30/20 8:00 AM	12h	R	Grounds rover
	1					3/29/20 8:00 PM	3/30/20 8:00 AM	12h		S Supervisor/Breaker
1	2	18	0	0	0			252:00:00		
Monday, March 30, 2020										
Exhibitor Move-Out										
No. Mgrs.	No. Supv	No. Guards	No. Bag Check	Mag Operator	Exhibitor Gate	Hours		Total Hours HH:MM	Guard Station Number	Location
		1				Start	Stop			
		1				3/30/20 8:00 AM	3/30/20 8:00 PM	12h	1	East Main Entrance-Checking credentials of guests and crew
		1				3/30/20 8:00 AM	3/30/20 8:00 PM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials
		1				3/30/20 8:00 AM	3/30/20 8:00 PM	12h	3	Dock entrance-checking credentials of crew
		1				3/30/20 8:00 AM	3/30/20 8:00 PM	12h	5	Interior Rover Main Building
		1				3/30/20 8:00 AM	3/30/20 8:00 PM	12h	6	Interior Rover Main Pavilion
		1				3/30/20 8:00 AM	3/30/20 8:00 PM	12h	7	Southwest fence rover
		1				3/30/20 8:00 AM	3/30/20 8:00 PM	12h	8	Northwest Staff entrance credentials
		1				3/30/20 8:00 AM	3/30/20 8:00 PM	12h		B Breaker
	1					3/30/20 8:00 AM	3/30/20 8:00 PM	12h		S Supervisor
		1				3/30/20 8:00 PM	3/31/20 8:00 AM	12h	1	East Main Entrance-Checking credentials of guests and crew
		1				3/30/20 8:00 PM	3/31/20 8:00 AM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials
		1				3/30/20 8:00 PM	3/31/20 8:00 AM	12h	3	Dock entrance-checking credentials of crew
		1				3/30/20 8:00 PM	3/31/20 8:00 AM	12h	S	Supervisor/Breaker
0	2	11	0	0	0			156:00:00		
Tuesday, March 31, 2020										
SM Set-Up										
No. Mgrs.	No. Supv	No. Guards	No. Bag Check	Mag Operator	Exhibitor Gate	Hours		Total Hours HH:MM	Guard Station Number	Location
		1				Start	Stop			
		1				3/31/20 8:00 AM	3/31/20 8:00 PM	12h	1	East Main Entrance-Checking credentials of guests and crew
		1				3/31/20 8:00 AM	3/31/20 8:00 PM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials
		1				3/31/20 8:00 AM	3/31/20 8:00 PM	12h	3	Dock entrance-checking credentials of crew
		1				3/31/20 8:00 AM	3/31/20 8:00 PM	12h	5	Interior Rover Main Building
		1				3/31/20 8:00 AM	3/31/20 8:00 PM	12h	6	Interior Rover Main Pavilion
		1				3/31/20 8:00 AM	3/31/20 8:00 PM	12h	7	Southwest fence rover
		1				3/31/20 8:00 AM	3/31/20 8:00 PM	12h	8	Northwest Staff entrance credentials
		1				3/31/20 8:00 AM	3/31/20 8:00 PM	12h		B Breaker
	1					3/31/20 8:00 AM	3/31/20 8:00 PM	12h		S Supervisor
		1				3/31/20 8:00 PM	4/1/20 8:00 AM	12h	1	East Main Entrance-Checking credentials of guests and crew
		1				3/31/20 8:00 PM	4/1/20 8:00 AM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials
		1				3/31/20 8:00 PM	4/1/20 8:00 AM	12h	3	Dock entrance-checking credentials of crew
		1				3/31/20 8:00 PM	4/1/20 8:00 AM	12h	S	Supervisor/Breaker
0	2	11	0	0	0			156:00:00		

2020 PBIBS  
Security Detail

Wednesday, April 01, 2020							Exhibitor Move-Out		Guard Station Number	Location
No. Mgrs.	No. Supv	No. Guard	No. Bag Check	Mag Operator	Exhibitor Gate	Hours		Total Hours HH:MM		
						Start	Stop			
		1				4/1/20 8:00 AM	4/1/20 8:00 PM	12h	1	East Main Entrance-Checking credentials of guests and crew
		1				4/1/20 8:00 AM	4/1/20 8:00 PM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials
		1				4/1/20 8:00 AM	4/1/20 8:00 PM	12h	3	Dock entrance-checking credentials of crew
		1				4/1/20 8:00 AM	4/1/20 8:00 PM	12h	5	Interior Rover Main Building
		1				4/1/20 8:00 AM	4/1/20 8:00 PM	12h	6	Interior Rover Main Pavilion
		1				4/1/20 8:00 AM	4/1/20 8:00 PM	12h	7	Southwest fence rover
		1				4/1/20 8:00 AM	4/1/20 8:00 PM	12h	8	Northwest Staff entrance credentials
		1				4/1/20 8:00 AM	4/1/20 8:00 PM	12h	B	Breaker
	1					4/1/20 8:00 AM	4/1/20 8:00 PM	12h	S	Supervisor
		1				4/1/20 8:00 PM	4/2/20 8:00 AM	12h	1	East Main Entrance-Checking credentials of guests and crew
		1				4/1/20 8:00 PM	4/2/20 8:00 AM	12h	2	Northwest Whitehall road entrance-Stop cars from entering and check credentials
		1				4/1/20 8:00 PM	4/2/20 8:00 AM	12h	3	Dock entrance-checking credentials of crew
		1				4/1/20 8:00 PM	4/2/20 8:00 AM	12h	S	Supervisor/Breaker
0	2	11	0	0	0			156:00:00		





# **United** **Security**

Proposal for Security Services

2020 West Palm Beach Boat Show

March 26-29th, 2020

Henry Morrison Flagler Museum

United Security Services, Inc.  
1550 S. Indiana Ave.  
Chicago, IL 60605  
(443) 691-7250  
[asanders@unitedhq.com](mailto:asanders@unitedhq.com)

**Protect | Enhance**

One security company,  
Serving all your needs,  
Nationwide

## Synopsis of Qualifications

United Service Companies (USC) was established in 1965 and has grown to become America's premiere service provider with five nationwide service divisions, including United Security Services, Inc. (USSC). United Security operates from our corporate office in Chicago, Illinois with branch locations in the Washington D.C./Baltimore area, Orlando, New Orleans, Las Vegas, Los Angeles, San Diego and many other popular destinations nationwide.

The United Security leadership, outlined on the following pages, is comprised of highly trained experts in their field and will use their knowledge to manage this site most effectively. Our management team has many hundreds of years of combined experience in law enforcement, the military, and the private security industry, making USSC one of the most knowledgeable security providers in the business.

United Security provides both armed and unarmed security. We recruit talented, career-oriented and service-minded professionals, including former law enforcement and military personnel. Through stringent pre-employment background screening we hire only the most qualified candidates.

United Security employees are certified and licensed, including a background check, and receive extensive training to develop and maintain the necessary knowledge and skills to deliver exceptional service. The proactive implementation of comprehensive training programs ensures consistency and quality, while reducing corporate liability. United Security training programs also focus heavily on hospitality and customer service. We understand that our services are a direct reflection of our customers, and our team works most diligently to uphold the standards of the clients we serve.

As a member of United Service Companies, United Security utilizes the vast resources of our parent company, including the most advanced scheduling software and communication equipment, while still being able to devote individual attention to our clients. We also offer the most competitive pricing for our unparalleled service.

United Security Services, Inc. is eager to earn your business and will do everything in our power to best accommodate the needs of our clients, to ensure the safety, security, and success of each account.

**Richard A. Simon, *President and CEO, United Service Companies, Inc.***



Richard A. "Rick" Simon is the President and Chief Executive Officer of United Service Companies. United Service Companies is a Chicago-based holding company and is the parent company of United Maintenance Company, United National Maintenance, United Temps Inc., U.S. Aviation Services Corp., Inc. and United Security Services Inc.

He has been with United Service Companies since its founding in 1965. He rose through the ranks to become its president and CEO in 1985. Under his leadership, United Service Companies has blossomed from a few small accounts in Chicago to thousands of accounts from Washington D.C. to Honolulu, Hawaii. In fact, United National Maintenance is now the largest cleaning contractor of conventions and special events in the United States. Richard's commitment and passion for service have made United Service Companies one of the fastest growing cleaning, staffing and security companies in America.

As an active contributor to Chicago's business and tourism industry, Richard serves on many prestigious boards. He is the current Chairman of The Magnificent Mile Association and also serves on the boards of Gateway Green, The Chicago Police Memorial Foundation and The Illinois Hotel and Lodging Association. Richard has also been an active member of the Chicago Convention and Tourism Bureau since 1980. In fact, he served as their Chairman and in various board positions throughout the years. He is very involved with the International Association of Exhibitions & Events (IAEE), the Society of Independent Show Organizers (SISO) as well as the Exhibition Service Contractors Association (ESCA). Throughout his career, he has been recognized by his industry and peers with numerous awards and was named by Tradeshow Week as one of the most influential people in the trade show industry.

Because of Richard's leadership and dedication to his community, United Service Companies has become a major contributor to The United States Marine Corps Scholarship Foundation, the Chicago Police Foundation and the Chicago Police Memorial Foundation where he also serves on the Board of Directors.

Richard returned from the Republic of Vietnam in the winter of 1969 where he served in the United States Marine Corps from 1967 to 1970. Soon after, he began a dual career serving as a Member, Supervising Member and Command Member in law enforcement in Chicago between 1973 and 1996. While working at the Chicago Police Department, he had numerous assignments in the department and with other agencies including the Cook County Sheriff's Office and the State of Illinois



## Garry F. McCarthy, *Subject Matter Expert, Domestic and International Policing*



*Superintendent, CPD (RET);  
Deputy Commissioner, NYPD  
(RET)*

Garry McCarthy is a Subject Matter Expert on Domestic and International Policing for United Service Companies. In this capacity, he facilitates all plans regarding issues related to municipal policing planning and policing needs.

Throughout his extensive law enforcement career, McCarthy has consistently delivered superior results. Through executive leadership roles, operations management techniques and implementing innovative crime control strategies, McCarthy has significantly reduced crime and streamlined efficiency.

From 2011-2015, McCarthy served as the Police Superintendent for the City of Chicago-the second largest police department in the nation. He oversaw a \$1.4 billion budget and 13,000 sworn and civilian employees. During his tenure, he worked diligently to reduce violence and crime by using proven crime-fighting and prevention strategies that helped reduce crime in other major American cities including New York City and Newark, N.J. Under McCarthy's leadership, Chicago saw four straight years of reduction in overall crime and the fewest violent crime incidents since the 1960s. Through policy and training efforts, he reduced police related shootings by 70% and police complaints by 50%. Since 2011, overall crime in Chicago fell by more than 37% across the FBI's combined major crime indices.

Prior to this role, McCarthy served as the Police Director for Newark, N.J., from 2006-2011. Under his watch, the department led the nation in murder reduction in 2008. From 2006-2008, he oversaw a 12% reduction in overall crime and reduced civilian complaints against personnel by more than 20%. He has also created innovative systems that helped ensure accountability throughout the police force. This role presented a mix of challenges. Due to state-mandated layoffs, McCarthy was called to implement strategies that streamlined the department and reduced the budget by more than \$33 million. Here, he removed non-essential roles and ensured that there was no disruption in patrol levels or officers on the street.

McCarthy began his law enforcement career with the New York City Police Department, NYPD. Over the course of his career with the NYPD, he held multiple supervisory and command positions including Deputy Commissioner of Operations. He acted as the principal crime control strategist for the department and was a key policy maker responsible for directing the planning and motivating a staff of thousands for seven years. He was critically involved in planning, coordinating and directing the response to the World Trade Center attack and aftermath. After his involvement, he was called to act as the Coordinator of the Metropolitan Committee on Counterterrorism, a committee comprised of 43 federal, state and local agencies.

McCarthy created and implemented many crime reduction strategies which are recognized as best practices and still being used today. He is recognized as a national and international expert on reducing crime. He has been awarded more than 20 Commendations for Valor, is a sought after expert and international public speaker and is an active member of many organizations. He served as the first Vice President of the Major Cities Chiefs Association and is a member of the Police Executive Research Forum. He was also featured in the award-winning documentary *Brick City*. McCarthy attended the prestigious Police Management Institute at Columbia University as well as the graduate program at Marist College in New York. He holds a Bachelor of Arts from State University of New York-Albany and currently resides in Chicago with his wife and son.



## **Anthony P. D'Angelo, Vice President Corporate Compliance and Ethics**



*FBI Supervisory Special Agent (RET)*

Anthony D'Angelo, Vice President Corporate Communications and Ethics, is responsible for implementing and overseeing corporate compliance, ethics and integrity programs on behalf of United Service Companies. His responsibilities also include I-Verify background

screening, Federal contracts, business development, loss prevention and mitigation, financial crimes, corporate security and fraud detection and prevention. D'Angelo is a recognized expert on counterterrorism and critical infrastructure protection. In September of 2008, after 24 years of service, D'Angelo retired from the Federal Bureau of Investigations (FBI) to assume a management position at United Security Services.

Assigned to the Chicago Division of the FBI, D'Angelo served as the supervisor in charge of the Financial Crimes Program. There he was responsible for investigating financial institution fraud, mortgage fraud, identity theft, money laundering, bankruptcy fraud and fraud against the government. He also established and managed the multidisciplinary Chicago Mortgage Fraud Task Force (CMFTF) and Chicago Metropolitan Identity Fraud Task Force (CMIFTF). Previously, D'Angelo supervised a Counter Terrorism (CT) squad that investigated Al Qaeda and radical extremists. He also managed a reactive CT squad and was the Chicago Joint Terrorism Task Force Coordinator which included law enforcement personnel from 20 local, state and federal agencies. During that time D'Angelo had management responsibilities for O'Hare and Midway International Airports. Prior to his promotion, he investigated a number of high-profile complex white-collar crimes and public corruption matters including the Archer Daniels Midland (ADM) investigation that was featured in the best selling book "The Informant".

D'Angelo has provided domestic and international training on behalf of the FBI to state, local, federal and territorial law enforcement agencies, financial institutions, businesses, professional associations and prosecuting attorneys concerning a wide variety of white-collar crime and counter terrorism topics. He has also trained law enforcement and government representatives internationally at International Law Enforcement Academies in Bangkok, Thailand and Budapest, Hungary and in numerous countries in Europe, Asia and the Middle East.

From 1984 through September 1990, D'Angelo served in the Minneapolis Division. He also served as the Chief Division Counsel from 1988 until the time of his transfer. Prior to that, he handled divergent investigative matters including organized crime, public corruption and complex white-collar crime.

D'Angelo has a Bachelor's Degree in Political Science from the University of Kentucky and a Juris Doctorate from the University Of Louisville College Of Law. In September 2007, D'Angelo was awarded a Master's Degree in Security Studies concentrating on Homeland Security from the Naval Postgraduate School in Monterey, Calif.

## **William Callaghan, Vice President/Director of Security Specialists**



*Cook County Sheriffs Dept.*

William "Bill" Callaghan is the Vice President/Director of Security Specialists at United Security Services, Inc. He joined the company in 2001 and currently oversees our security operation nationwide. Throughout his career at United, he has managed security for events in most major cities across the country, including Las Vegas, Orlando, and Chicago. Prior to joining United, Bill served as the Director of Security at the Hyatt Regency Chicago.

With more than 20 years experience in the security industry, Bill has served in various roles over the course of his career. For instance, he has extensive experience in executive protection and is a licensed private investigator and has acted as a personal security officer for numerous celebrities, professional athletes and some of the nation's leading public figures. Some of these high-profile clients include President Barack Obama, former United States Presidents: Bill Clinton and George H.W. Bush as well as former Vice President Dick Cheney, former New York City Mayor Rudolph Giuliani and former Senator Hillary Clinton.

Bill holds a Bachelor's degree from Northern Illinois University and is an active member of ASIS and is a Certified Protection Professional (CPP). He currently resides in the Chicago area with his wife and children.



## **Michael Marano, General Manager/Director of Security Specialists**



*Commander, CPD (RET)*

Michael "Mike" Marano brings nearly 50 years of experience in the security industry. Mike joined USSC in 2014 and oversees the event security operation for the Chicago branch location. Prior to joining United, Mike owned a successful security services company, The Security Management Group of America, and worked as a floor manager for many high-profile events which traveled nationwide. He also worked as the Special Police Manager for a prominent event security and staffing firm in Chicago.

Mike honorably retired from the Chicago Police Department in 1999 as the Commanding Officer of Government Security. He joined the police force in 1967 and over the course of his career, Mike led the personal protection detail of former Chicago Mayors: Richard J. Daley, Michael Bilandic and Richard M. Daley. He was awarded two Chicago Police Department Commendations, three Unit Meritorious Awards and 74 Honorable Mentions.

## **Adam Sanders, MD, DC, NOVA Area Manager**



*Anne Arundel County  
Police Department (RET)*

Adam Sanders is the Branch Manager of the United Security Services, Inc. location serving the Maryland, Washington D.C., and the Northern Virginia area. Adam graduated from Towson, University in 2008 with a Bachelor's Degree of Science. Throughout college, Adam worked as a Security Manager running various security projects for an Executive Protection, Body Guard and Personal Security Company based out of Baltimore.

Immediately upon graduating, Adam was hired by the Anne Arundel County Police Department. During his 7 year career as a Police Officer, Adam received 240 hours of SWAT training with the Baltimore City Police Departments Tactical QRT Unit, acquiring barricade, active shooter, and hostage training, and departmental tactical response training. Adam also received specialized training with the Maryland State Police Outlaw Motorcycle Gang Unit with, Recognition, Identification, and Infiltration techniques.

Adam received multiple Commendations for prolific police work and community policing, and Officer of the Month/Year nominations and awards. During this time, Adam also attended and completed a myriad of long distance specialized training in Anniston, Alabama at the FEMA Facility. There he had hands on experience with Anthrax (biological) and VX gas (Chemical Nerve), in live action scenarios with these agents. He also was trained for law enforcement response to critical incidents involving: Chemical, Biological, Radiological, and Nuclear attacks, as well as Suicide Bombing Response, Incident Action Planning, and Explosives Recognition Training. Adam received Specialized Training from the Federal Bureau of Investigation for Domestic Terrorism incidents and Sovereign Citizens and the Drug Enforcement Agency for Hidden Assets Recognition and Seizure. Adam was also a part of plain clothes tactical patrol focusing on the acquisition of narcotics and weapons. Adam was also assigned to the Criminal Investigation Division in the Sex Offense Unit.

In January of 2015, Adam was Medically Retired as a result of an Motor Vehicle Accident he sustained while on Duty. Adam Subsequently joined United Security immediately thereafter. His excess of training knowledge and experience directly correlates to any and all security protocol and assessments for a any size event/site in both public and private forums.





## Security Plan Proposal

Exhibit A.

<b>Event Name:</b>	2020 West Palm Beach Boat Show
<b>Event Dates:</b>	Thursday March 26th, 2020- Sunday March 29th, 2020
<b>Event Venue:</b>	Henry Morrison Flagler Museum
<b>Event Location:</b>	1 Whitehall Way., West Palm Beach, FL 33480
<b>Billing Company:</b>	Informa
<b>Billing Contact:</b>	Roberto Correa
<b>Billing Address Line 1:</b>	1650 SE 17th St. Fort Lauderdale, FL 33316
<b>Billing Address Line 2:</b>	Suite 412
<b>Phone:</b>	(954) 463- 6762
<b>Email:</b>	roberto.correa@informa.com
<b>Fax:</b>	

Additional Notes:

2020 Palm Beach Boat Show Flagler Museum

Monday, March 23, 2020

SM Set-Up

No. Mgrs.	No. Supv	No. Guard	No. Bag Checkers	Hours		Total Hours HH:MM	Guard Post Number	Location
				Start	Stop			
		1		3/23/20 8:00 AM	3/23/20 8:00 PM	12h	1A	East Main Entrance
		1		3/23/20 8:00 AM	3/23/20 8:00 PM	12h	3A	Dock Entrance Gate (Land Side)
		1		3/23/20 8:00 AM	3/23/20 8:00 PM	12h	3B	Dock Entrance Gate (Tender Side)
		1		3/23/20 8:00 AM	3/23/20 8:00 PM	12h	4B	Northwest Gate Staff Credentials Check
		1		3/23/20 8:00 AM	3/23/20 8:00 PM	12h	R/B	Rover/Breaker
1				3/23/20 8:00 AM	3/23/20 8:00 PM	12h	S	Supervisor
		1		3/23/20 8:00 PM	3/24/20 8:00 AM	12h	4B	Northwest Gate Staff Entrance
		1		3/23/20 8:00 PM	3/24/20 8:00 AM	12h	3A	Dock Entrance Gate (Land Side)
		1		3/23/20 8:00 PM	3/24/20 8:00 AM	12h	3B	Dock Entrance Gate (Tender Side)
	1			3/23/20 8:00 PM	3/24/20 8:00 AM	12h	S	Supervisor/Breaker
0	2	8	0			120:00:00		

Tuesday, March 24, 2020

SM Set-Up

No. Mgrs.	No. Supv	No. Guard	No. Bag Checkers	Hours		Total Hours HH:MM	Guard Post Number	Location
				Start	Stop			
		1		3/24/20 8:00 AM	3/24/20 8:00 PM	12h	1A	East Main Entrance
		1		3/24/20 8:00 AM	3/24/20 8:00 PM	12h	3A	Dock Entrance Gate (Land Side)
		1		3/24/20 8:00 AM	3/24/20 8:00 PM	12h	3B	Dock Entrance Gate (Tender Side)
		1		3/24/20 8:00 AM	3/24/20 8:00 PM	12h	4B	Northwest Gate Staff Credentials Check
		1		3/24/20 8:00 AM	3/24/20 8:00 PM	12h	R/B	Rover/Breaker
1				3/24/20 8:00 AM	3/24/20 8:00 PM	12h	S	Supervisor
		1		3/24/20 8:00 PM	3/25/20 8:00 AM	12h	4B	Northwest Gate Staff Entrance
		1		3/24/20 8:00 PM	3/25/20 8:00 AM	12h	3A	Dock Entrance Gate (Land Side)
		1		3/24/20 8:00 PM	3/25/20 8:00 AM	12h	3B	Dock Entrance Gate (Tender Side)
		1		3/24/20 8:00 PM	3/25/20 8:00 AM	12h	S	Supervisor/Breaker
0	1	9	0			120:00:00		

Wednesday, March 25, 2020

SM Set-Up

No. Mgrs.	No. Supv	No. Guard	No. Bag Checkers	Hours		Total Hours HH:MM	Guard Post Number	Location
				Start	Stop			
		1		3/25/20 8:00 AM	3/25/20 8:00 PM	12h	1A	East Main Entrance
		1		3/25/20 8:00 AM	3/25/20 8:00 PM	12h	3A	Dock Entrance Gate (Land Side)
		1		3/25/20 8:00 AM	3/25/20 8:00 PM	12h	3B	Dock Entrance Gate (Tender Side)
		1		3/25/20 8:00 AM	3/25/20 8:00 PM	12h	4B	Northwest Gate Staff Credentials Check
		1		3/25/20 8:00 AM	3/25/20 8:00 PM	12h	R/B	Rover/Breaker
1				3/25/20 8:00 AM	3/25/20 8:00 PM	12h	S	Supervisor
		1		3/25/20 8:00 PM	3/26/20 8:00 AM	12h	4B	Northwest Gate Staff Entrance
		1		3/25/20 8:00 PM	3/26/20 8:00 AM	12h	3A	Dock Entrance Gate (Land Side)
		1		3/25/20 8:00 PM	3/26/20 8:00 AM	12h	3B	Dock Entrance Gate (Tender Side)
	1			3/25/20 8:00 PM	3/26/20 8:00 AM	12h	S	Supervisor/Breaker
0	2	7	0			120:00:00		

Thursday, March 26, 2020

Show Days

No. Mgrs.	No. Supv	No. Guard	No. Bag Checkers	Hours		Total Hours HH:MM	Guard Post Number	Location
				Start	Stop			
		1		3/26/20 8:00 AM	3/26/20 8:00 PM	12h	1A	East Main Entrance
		1		3/26/20 8:00 AM	3/26/20 8:00 PM	12h	1A	Mag Operator
		1		3/26/20 8:00 AM	3/26/20 8:00 PM	12h	1A	Bag Check
		1		3/26/20 8:00 AM	3/26/20 8:00 PM	12h	3A	Dock Entrance Gate (Land Side)
		1		3/26/20 8:00 AM	3/26/20 8:00 PM	12h	3B	Dock Entrance Gate (Tender Side)
		1		3/26/20 8:00 AM	3/26/20 8:00 PM	12h	4A	North Gate Vehicle Dropoff/Credential Check
		1		3/26/20 8:00 AM	3/26/20 8:00 PM	12h	4B	Northwest Gate Staff Credentials Check
		1		3/26/20 8:00 AM	3/26/20 8:00 PM	12h	R/B	Rover/Breaker
1				3/26/20 8:00 AM	3/26/20 8:00 PM	12h	S	Supervisor



		1		3/26/20 8:00 PM	3/27/20 8:00 AM	12h	4B	Northwest Gate Staff Entrance
		1		3/26/20 8:00 PM	3/27/20 8:00 AM	12h	3A	Dock Entrance Gate (Land Side)
				3/26/20 8:00 PM	3/27/20 8:00 AM	12h	3B	Dock Entrance Gate (Tender Side)
	1			3/26/20 8:00 PM	3/27/20 8:00 AM	12h	S	Supervisor/Breaker
0	2	10	0			156:00:00		
Friday, March 27, 2020								
Show Days								
No. Mgrs.	No. Supv	No. Guard	No. Bag Checkers	Hours		Total Hours HH:MM	Guard Post Number	Location
		1		Start	Stop			
		1		3/27/20 8:00 AM	3/27/20 8:00 PM	12h	1A	East Main Entrance
		1		3/27/20 8:00 AM	3/27/20 8:00 PM	12h	1A	Mag Operator
		1		3/27/20 8:00 AM	3/27/20 8:00 PM	12h	1A	Bag Check
		1		3/27/20 8:00 AM	3/27/20 8:00 PM	12h	3A	Dock Entrance Gate (Land Side)
		1		3/27/20 8:00 AM	3/27/20 8:00 PM	12h	3B	Dock Entrance Gate (Tender Side)
		1		3/27/20 8:00 AM	3/27/20 8:00 PM	12h	4A	North Gate Vehicle Dropoff/Credential Check
		1		3/27/20 8:00 AM	3/27/20 8:00 PM	12h	4B	Northwest Gate Staff Credentials Check
		1		3/27/20 8:00 AM	3/27/20 8:00 PM	12h	R/B	Break Relief
	1			3/27/20 8:00 AM	3/27/20 8:00 PM	12h	S	Supervisor
		1		3/27/20 8:00 PM	3/28/20 8:00 AM	12h	4B	Northwest Gate Staff Entrance
		1		3/27/20 8:00 PM	3/28/20 8:00 AM	12h	3A	Dock Entrance Gate (Land Side)
				3/27/20 8:00 PM	3/28/20 8:00 AM	12h	3B	Dock Entrance Gate (Tender Side)
	1			3/27/20 8:00 PM	3/28/20 8:00 AM	12h	S	Supervisor/Breaker
0	2	9	0			156:00:00		
Saturday, March 28, 2020								
Show Days								
No. Mgrs.	No. Supv	No. Guard	No. Bag Checkers	Hours		Total Hours HH:MM	Guard Post Number	Location
		1		Start	Stop			
		1		3/28/20 8:00 AM	3/28/20 8:00 PM	12h	1A	East Main Entrance
		1		3/28/20 8:00 AM	3/28/20 8:00 PM	12h	1A	Mag Operator
		1		3/28/20 8:00 AM	3/28/20 8:00 PM	12h	1A	Bag Check
		1		3/28/20 8:00 AM	3/28/20 8:00 PM	12h	3A	Dock Entrance Gate (Land Side)
		1		3/28/20 8:00 AM	3/28/20 8:00 PM	12h	3B	Dock Entrance Gate (Tender Side)
		1		3/28/20 8:00 AM	3/28/20 8:00 PM	12h	4A	North Gate Vehicle Dropoff/Credential Check
		1		3/28/20 8:00 AM	3/28/20 8:00 PM	12h	4B	Northwest Gate Staff Credentials Check
		1		3/28/20 8:00 AM	3/28/20 8:00 PM	12h	R/B	Break Relief
	1			3/28/20 8:00 AM	3/28/20 8:00 PM	12h	S	Supervisor
		1		3/28/20 8:00 PM	3/29/20 8:00 AM	12h	4B	Northwest Gate Staff Entrance
		1		3/28/20 8:00 PM	3/29/20 8:00 AM	12h	3A	Dock Entrance Gate (Land Side)
				3/28/20 8:00 PM	3/29/20 8:00 AM	12h	3B	Dock Entrance Gate (Tender Side)
	1			3/28/20 8:00 PM	3/29/20 8:00 AM	12h	S	Supervisor/Breaker
0	2	10	0			156:00:00		
Sunday, March 29, 2020								
Show Days								
No. Mgrs.	No. Supv	No. Guard	No. Bag Checkers	Hours		Total Hours HH:MM	Guard Post Number	Location
		1		Start	Stop			
		1		3/29/20 8:00 AM	3/29/20 8:00 PM	12h	1A	East Main Entrance
		1		3/29/20 8:00 AM	3/29/20 8:00 PM	12h	1A	Mag Operator
		1		3/29/20 8:00 AM	3/29/20 8:00 PM	12h	1A	Bag Check
		1		3/29/20 8:00 AM	3/29/20 8:00 PM	12h	3A	Dock Entrance Gate (Land Side)
		1		3/29/20 8:00 AM	3/29/20 8:00 PM	12h	3B	Dock Entrance Gate (Tender Side)
		1		3/29/20 8:00 AM	3/29/20 8:00 PM	12h	4A	North Gate Vehicle Dropoff/Credential Check
		1		3/29/20 8:00 AM	3/29/20 8:00 PM	12h	4B	Northwest Gate Staff Credentials Check
		1		3/29/20 8:00 AM	3/29/20 8:00 PM	12h	R/B	Break Relief
	1			3/29/20 8:00 AM	3/29/20 8:00 PM	12h	S	Supervisor
		1		3/29/20 8:00 PM	3/30/20 8:00 AM	12h	4B	Northwest Gate Staff Entrance
		1		3/29/20 8:00 PM	3/30/20 8:00 AM	12h	3A	Dock Entrance Gate (Land Side)
		1		3/29/20 8:00 PM	3/30/20 8:00 AM	12h	3B	Dock Entrance Gate (Tender Side)
	1			3/29/20 8:00 PM	3/30/20 8:00 AM	12h	S	Supervisor/Breaker
0	2	11	0			156:00:00		
Monday, March 30, 2020								
Exhibitor Move-Out								
No. Mgrs.	No. Supv	No. Guard	No. Bag Checkers	Hours		Total Hours HH:MM	Guard Post Number	Location
		1		Start	Stop			
		1		3/30/20 8:00 AM	3/30/20 8:00 PM	12h	1A	East Main Entrance
		1		3/30/20 8:00 AM	3/30/20 8:00 PM	12h	R/B	Rover/Breaker
	1			3/30/20 8:00 PM	3/31/20 8:00 AM	12h	S	Supervisor
						36:00:00		