



## INSTALLATION RESPONSE FORM

INSTALLER: D.W. Recreation		PROJECT DURATION (Work Days)		
PROJECT NAME: Seaview Final Proposal Mulch		PROJECT #	DATE	3/25/2019
ITEM	DESCRIPTION/EXPLANATION	QTY	\$'s EA	SUBTOTAL
Playground Equipment (Excavation, foundations & assembly)	#16160.01	LOT	\$ 65,880.0	65,880.00
		LOT		0.00
Shade/s (Erect & assemble)	16x40	1	\$ 12,480.0	12,480.00
				0.00
Shade foundations (Excavation, concrete, rebar)		3	\$ 900.0	2,700.00
				0.00
Shelter/s (Erect & assemble)				0.00
				0.00
Shelter foundations (Excavation, concrete, rebar)				0.00
				0.00
Assemble & install site furnishings				0.00
				0.00
Permit ( execute request)		2	\$ 600.0	1,200.00
Trash Removal		2	\$ 650.0	1,300.00
				0.00
Storage container or delivered off site and transported to ste		1	\$ 550.0	550.00
Construction Fence				0.00
Site work @\$/SF				0.00
Slab concrete, 4" thick @\$/SF	with fiber mesh 15'x40'	600	\$ 5.0	\$ 3,000
Sidewalk, 4" thick \$/SF				0.00
Curb concrete w/rebar ( 6"x6") @\$/LF		320	\$ 22.0	7,040.00
Provide & Install stone sub-base @\$/SF				0.00
Demo Playground/Site Amenities				0.00
Demo PIP				0.00
Bond		1	\$ 9,377.0	9,377.00
Supply Playground, Shade and Mulch		1	\$ 280,673	280,672.66
Place Mulch		440	\$ 20.0	8,800.00
				0.00
			<b>GRAND TOTAL</b>	<b>392,999.66</b>



**REP SERVICES, INC.**

*Experts at Play & Outdoor Spaces*

Site Amenities ■ Playground Equipment ■ Safety Surfacing ■ Shade  
Phone: 407.831.9658 Fax: 866.232.8532 E-mail: sales@repsservices.com

EXHIBIT A Page 1 of 4

# DRAFT For In-House Use Only

<b>Proposed To:</b> D.W. Recreation Services, Inc. License #CGC1520829 9951 Equus Circle Boynton Beach, FL 33472-4319	<b>Ship To:</b> TBD at a later date	<b>Bill To:</b> Town of Palm Beach 360 S County Road Palm Beach, FL 33480
<b>Attn:</b> Donald West	<b>Attn:</b>	<b>Attn:</b> Duke Basha

<b>Project No:</b> 16160	<b>Project Name:</b> Town of Palm Beach - Seaview Park	<b>Project Contact:</b> Donald West
<b>Proposal No:</b> 16160.10	<b>Proposal Name:</b> Seaview Park - 1128992-1-6-DWR	<b>Project Location:</b> 340 Seaview Avenue Palm Beach, FL 33480 Project County: Palm Beach
<b>Proposal Date:</b> 3/27/2019	<b>Proposal Expires:</b> 4/26/2019	
<b>For Questions Contact:</b> Tricia Thomas	☎ 407-915-7849	✉ tricia@repsservices.com
<b>Sales Consultant:</b> Shannon Fazio	☎ 561-333-4451	✉ Shannon@repsservices.com
		<b>Opt/Rev:</b> G/3 <b>Printed:</b> 3/27/2019 - TT

<b>Vendor:</b> Landscape Structures	<b>Proj Drawings:</b> 1128991-1-6 Revised	568335
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Class	Part No	Qty	Description	Unit Price	Ext Price
<b>Playbooster</b>					
Custom	CP003106A-001	5 EA	DTR PB Playodyssey 36i Tall Wire Mesh Upper Barrier w/Recycled Wood-Grain Lumber Panel	2,743.00	13,715.00
Bridges & Ramps	PB147424A-001	1 EA	Clatterbridge 84 w/Barriers	5,073.00	5,073.00
	PB184490C-001	1 EA	Swiggle Stix Bridge w/o Deck Connections DB	5,691.00	5,691.00
Climbers	EV160252A-002	1 EA	BalanceWinder DB Only Attached to One Arch & One Arch Post	4,424.00	4,424.00
	EV179222A-001	1 EA	Belt-Zone Climber	8,925.00	8,925.00
	IP120710A-001	3 EA	Pod Climber 8" DB	266.00	798.00
	IP120711A-001	1 EA	Pod Climber 16" DB	271.00	271.00
	IP235755A-001	1 EA	Spider Web Climber DB Only	2,519.00	2,519.00
	PB111812A-001	1 EA	Headform Set	0.00	0.00
	PB116249A-003	1 EA	Vertical Ladder 32"Dk DB	705.00	705.00
	PB146812A-001	1 EA	Sky Rail Climber 72"Dk DB	1,517.00	1,517.00
	PB148432B-007	1 EA	Corkscrew Perm Handholds 72"Dk DB	1,195.00	1,195.00
	PB148434B-007	1 EA	Loop Pole Perm Handholds 72"Dk DB	1,134.00	1,134.00
	PB152907B-001	1 EA	Deck Link w/Barriers Steel end panels 2 Steps	1,895.00	1,895.00
	PB152907C-001	1 EA	Deck Link w/Barriers Steel end panels 3 Steps	2,478.00	2,478.00
	PB152908A-001	1 EA	Deck Link w/Handrails Permalene infill panel 1 Step	1,241.00	1,241.00
	PB157427B-010	1 EA	Pod Climber w/Handloop 40"Dk DB Left Handhold	1,338.00	1,338.00
	PB169318F-001	1 EA	Wood Plank Wiggle Ladder 72"Deck w/Recycled Wood-Grain Handholds DB	1,528.00	1,528.00
	PB176079A-001	1 EA	Sunbeam Climber	1,650.00	1,650.00
	PB207581A-001	1 EA	The Ascent Rock	5,660.00	5,660.00
	PB223167A-001	1 EA	Trailblazer Climber 72" Deck to Deck w/Steel Posts Included DB	8,046.00	8,046.00
	PB223170C-001	1 EA	Labyrinth Climber w/Permalene Handholds Equal Decks Attached to 72"Dk DB	11,071.00	11,071.00
Decks	PB111228A-001	2 EA	Square Tenderdeck	950.00	1,900.00
	PB111229A-001	1 EA	Square Deck Extension	909.00	909.00
	PB111231A-001	5 EA	Triangular Tenderdeck	736.00	3,680.00
	PB121948A-001	3 EA	Kick Plate 8"Rise	107.00	321.00
	PB121949A-001	2 EA	Tri-Deck Kick Plate 8"Rise	153.00	306.00
	PB122197A-001	4 EA	90° Triangular Tenderdeck	802.00	3,208.00
	PB152911B-001	1 EA	Curved Transfer Module Right 40"Dk DB	2,559.00	2,559.00
	PB165596A-001	1 EA	12' PlayOdyssey Tower	26,729.00	26,729.00
	PB165780A-001	1 EA	12' Tower SlideWinder2 w/Perm Panel	6,151.00	6,151.00
	PB165824A-001	1 EA	12' Tower Bubble Panel	1,456.00	1,456.00
Enclosures	PB115223A-001	1 EA	Bubble Panel Above Deck	792.00	792.00
	PB115229A-001	1 EA	Finger Maze Panel Above Deck	679.00	679.00
	PB115253A-001	1 EA	Hole Panel	562.00	562.00

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	PB115254A-001	1 EA	Storefront Panel	577.00	577.00
	PB120314A-001	5 EA	Wire Barrier Above Deck	633.00	3,165.00
	PB120314B-001	1 EA	Wire Barrier w/Wheel Above Deck	833.00	833.00
	PB127440A-002	1 EA	Trail Tracker Reach Panel Ground Level	444.00	444.00
	PB129043A-002	1 EA	Image Reach Panel Ground Level	853.00	853.00
	PB130565A-001	1 EA	Table Panel DB	1,012.00	1,012.00
	PB164092A-001	1 EA	Bongo Panel Above Deck	920.00	920.00
	PB169319A-001	3 EA	Recycled Wood-Grain Lumber Panel	1,149.00	3,447.00
Evos Clamps	EV156439A-001	5 EA	Clamp No Faces (O-O)	0.00	0.00
	EV157585A-001	2 EA	Clamp One Face (O-E)	0.00	0.00
Evos Structure	EV179188A-001	1 EA	Evos 2 Arch w/3-5 Attach Points DB Only	10,749.00	10,749.00
Mainstructures	PB222710A-001	1 EA	12' Tower WhooshWinder Slide w/Perm Panel	7,076.00	7,076.00
Motion & More Fun	EV156454A-001	6 EA	E-Pod	286.00	1,716.00
	IP247179A-001	2 EA	Curva Spinner DB Only	1,732.00	3,464.00
	PB166809A-001	1 EA	E-Pod Seat	286.00	286.00
Overhead Events	PB141886B-001	1 EA	Access/Landing Assembly Rails Barrier Right 32"Dk	828.00	828.00
	PB142890A-004	1 EA	2"90* Horizontal Ladder DB Connected	1,763.00	1,763.00
Posts	PB111404A-001	10 EA	148"Alum Post DB	363.00	3,630.00
	PB111404B-001	1 EA	140"Alum Post DB	347.00	347.00
	PB111404C-001	2 EA	132"Alum Post DB	342.00	684.00
	PB111404D-001	4 EA	124"Alum Post DB	327.00	1,308.00
	PB111404E-001	6 EA	116"Alum Post DB	286.00	1,716.00
	PB111404F-001	2 EA	108"Alum Post DB	281.00	562.00
	PB111404K-001	4 EA	156"Alum Post DB	414.00	1,656.00
	PB111404M-001	2 EA	148"Steel Post DB	327.00	654.00
Signs	IP182504C-001	1 EA	Welcome Sign Ages 5-12 years Direct Bury	327.00	327.00
Slides & Gliders	PB123331A-004	1 EA	Double Slide 32"Dk DB	1,701.00	1,701.00
	PB148426B-007	1 EA	Firepole Perm Handholds 72"Dk DB	725.00	725.00
Swings	IP174018A-001	2 EA	Belt Seat ProGuard Chains for 8' Beam Height	118.00	236.00
	IP177332A-001	1 EA	Single Post Swing Frame 8' Beam Height Only	1,175.00	1,175.00
Playbooster Total:				\$181,980.00	

Smart Play					
Ages 2-5 Yrs	SP223857A-001	1 EA	Loft DB	16,205.00	16,205.00
Sensory Play	IP228212A-001	1 EA	Rhapsody Ditty Metallophone DB	2,953.00	2,953.00
	IP228214A-001	1 EA	Rhapsody Warble Chimes DB	4,353.00	4,353.00
	IP228217A-001	1 EA	Rhapsody Kettle Drum Junior DB	1,303.00	1,303.00
Signs	IP182503A-001	1 EA	Welcome Sign (LSI Provided) Ages 2-5 years Direct Bury	0.00	0.00
Swings	IP174018A-001	1 EA	Belt Seat ProGuard Chains for 8' Beam Height	118.00	118.00
	IP176038A-001	2 EA	Full Bucket Seat ProGuard Chains for 8' Beam Height	276.00	552.00
	IP177332A-001	1 EA	Single Post Swing Frame 8' Beam Height Only	1,175.00	1,175.00
	IP177333A-001	1 EA	Single Post Swing Frame Additional Bay 8' Beam Height Only	879.00	879.00
	IP177351A-001	1 EA	Molded Bucket Seat (5-12 yrs) w/Harness ProGuard Chains for 8' Beam Height	797.00	797.00

Smart Play Total:				\$28,335.00	
Product Subtotal:				\$210,315.00	
Signed & Sealed Engineering:				\$3,333.00	
Freight: Prepaid    Ship Method: Best Way    FOB: Destination    Weight: 18,784 lbs    Freight Charge:				\$14,733.00	
Landscape Structures Total:				\$228,381.00	

Vendor:	LSI SkyWays	Proj Drawings:	568281
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Class	Part No	Qty	Description	Unit Price	Ext Price
Shade	CP006612	1 EA	Skyways Joined Cantilever Hip. (3) Columns. (2) FR Fabric Tops. 16'x40'. 10' Entry. Rapid Release System. Steel Anchor Bolts/Base Plate Template.	19,898.00	19,898.00

				Product Subtotal:	\$19,898.00
				Signed & Sealed Engineering:	\$1,888.00
Freight: Prepaid Ship Method: Best Way FOB: Destination				Freight Charge:	\$3,982.00
				LSI SkyWays Total:	\$25,768.00

Vendor: Irvine Wood Recovery

Proj Drawings: 568282

Class	Part No	Qty	Description	Unit Price	Ext Price
Surfacing	RSI-EWF-C	439 CY	Engineered Wood Fiber for Playground, per cubic yard	31.94	14,021.66

				Product Subtotal:	\$14,021.66
Freight: Prepaid Ship Method: Best Way FOB: Destination				Freight Charge:	\$7,474.00
				Irvine Wood Recovery Total:	\$21,495.66

Vendor: DuMor

Proj Drawings: 568283

Class	Part No	Qty	Description	Unit Price	Ext Price
Benches	277-72I	2 EA	6' BENCH, 72" RADIUS, IPE	2,300.00	4,600.00

				Product Subtotal:	\$4,600.00
Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 524 lbs				Freight Charge:	\$428.00
				DuMor Total:	\$5,028.00

General Terms of Sale and Proposal Summary

Net 30				Product:	\$254,055.66
				Freight:	\$26,617.00
				Proposal Total:	\$280,672.66

Notes

Basis of Proposal

Our proposal is based upon request made by commission board members. RFP No. 2019-02

Estimated project completion schedule

The lead time for your project is 4-6 weeks after RSI receipt of your signed order, finish selections, Credit Agreement and Deposit, if requested.

To be provided by the customer, as applicable:

- Permit Filing and Permit Fees assessed by the Building Dept.
- Site Plan or Survey
- Soils testing
- Tree Survey

Scope of Proposal

Please note the vendor requirements itemized below.

Landscape Structures:

When placing an order, please select colors from those shown on pages 236-238 of the catalog.

SkyWays Shade by LSI:

SkyWays units are designed to meet Florida Building Code 6th Edition (2017). The high-density polyethylene fabric is flame retardant conforming to NFPA 701 and ASTM E84 per FBC 3105.3.1. Note that the fabric is to be removed by the owner should winds exceed 75MPH.

Orders are shipped within our manufacturer's standard lead times. Requests for delayed shipping may result in additional costs due to increases in freight, material costs or other factors. To secure the prices on this proposal, the offer must be accepted prior to the expiration date noted.

Engineered Wood Fiber:

\*\*\* IPEMA CERTIFIED ASTM F1292-13 Standard Specification for Impact Attenuation of Surface Systems Under and Around Playground Equipment and ASTM F2075-10a Standard Specification for Engineered Wood Fiber for Use as a Playground Safety Surface Under and Around Playground Equipment.

Drainage is extremely important to the long term performance of your playground surfacing. A minimum of a 12" depth of surfacing material must be maintained at all times.

\*\*\* This is a natural product. Particle size, texture and color may vary from a tan to a dark brown due to the natural conditions of the environment.

Freight prices are subject to an energy/fuel surcharge if implemented between the time of quote and placement of order.

The undersigned warrants that he/she is an authorized representative of the company noted and has the requisite authority to bind said company and/or principal. If any particular billing is not paid when due, all outstanding balances, regardless of prior terms, will become immediately due and owing upon demand. Interest on past due amounts will be assessed at 1 ½ % per month or the maximum interest rate permitted by applicable law, whichever is less. Should it become necessary for either party to this contract to institute legal action for enforcement of any provisions of this contract, the prevailing party shall be entitled to reimbursement for all court costs and reasonable attorney's fees incident to such legal action. The parties hereto agree that proper venue for any legal action in any way related to this contract shall be in Seminole County, FL.

Accepted By:

Town of Palm Beach		XX	
Company Name	Authorized By	Printed Name	Date
As Its:	(Title)		