

Exhibit B

Video Surveillance, LPR, and Accessories (Customer) 2018.xlsx

TOWN of PALM BEACH			
Video Surveillance, LPR & Accessory Kit Pricing 2018			
QTY	Kit Part #	Description	Cost
Universal Power Unit Kits			
1	UPU-4POE-UPSLOPO-WEB	4-port industrial 10/100 unmanaged switch w /4 POE 120 watt total / Lithium battery backup • power input 85 – 264 VAC fused, 120 watt max • Ditek AC surge • radio power supply 24 VDC with power injector • WEB Monitor data logger with remote reset • 14x12x7 inch UL listed molded fiberglass reinforced polyester NEMA enclosure • stainless hardware • pole mount bracket • DC circuit breaker • 1 ea. Lithium Poly 10 amp battery • 1 year warranty	\$3,695.00
1	CON-UPU-4CCTV-S	(4-CAMERA / ALPR - SMALL) 120 VAC input /12 VDC 5 amp output, includes two 12V/12ah batteries, 12 VDC fan, industrial 5 port POE+ Ethernet switch and 12VDC Power supply/Charger and industrial programmable LVD unit. UPU will power any combination of CCTV and LPR cams up to four cams total and a wireless radio. This UPU can also be used to power a dual radio repeater and up to two cameras. NOTE: SM Radio not included in this upgrade.	\$2,286.00
1	CON-UPU-8CCTV-S	(8-CAMERA / ALPR - SMALL) 120 VAC input /24 VDC 10 amp output, includes two 12V/12ah batteries, 24 VDC fan, industrial 8 port POE+ Ethernet switch and 24VDC Power supply/Charger and industrial programmable LVD unit. UPU will power any combination of CCTV and LPR cams up to eight total with a wireless radio. This UPU can also be used to power a dual radio repeater and up to six cameras. NOTE: SM Radio not included in this upgrade.	\$3,771.00
1	CON-UPU-8CCTV-L	(8-UPU BOX CAMERA / ALPR) 120 VAC input /24 VDC 10 amp output, includes battery back up min run time 4 hours fully loaded, power surge suppression, fan cooled NEMA enclosure, DC circuit breaker, industrial POE+ Ethernet switch and industrial programmable LVD unit. UPU will power any combination of CCTV and ALPR cams up to four cams total. This UPU can also be used to power a wireless Radio and up to 4 cameras. NOTE: SM Radio not included in this kit.	\$4,114.00
1	CON-UPU-LMW4AP	(PTP 800 LICENSED MICROWAVE, and / or up to 4 ea. 58430 ACCESS POINTS) 120 VAC input /24 VDC 20 amp output, includes battery back up min run time 4 hours, data & power surge suppression, fan cooled NEMA enclosure, DC circuit breaker panel, POE injectors, industrial Ethernet switch, programmable LVD, -48VDC DC-DC converter	\$3,930.00
1	CON-UPU-BSWT-8CCTV	UPU LiON BSWT BOX (CAMERA / ALPR) 120 VAC Bank Switched 12 VDC 6 Amp output, includes battery back up min run time 15 hours fully loaded, power surge suppression, fan cooled NEMA enclosure, DC circuit breaker, industrial 2 POE+ Ethernet switch and industrial programmable LVD unit. UPU will power any combination of CCTV and ALPR cams up to eight cams total. This UPU can also be used to power a wireless Radio and up to 7 IP cameras. NOTE: SM Radio not included in this kit.	\$8,225.00
1	CON-UPU-XBP	(EXTENDED BATTERY PACK) 4 ea. 12 volt 100 amp gel batteries, fuses, connectors and cabling. NOTE: Please specify above or below ground battery enclosures.	\$2,830.00
5 GHz Radio Link LOS			
1	CON-TX-LOS	5.8 GHz IP Transmitter 20 MBs Line of Sight	\$995.00
1	CON-RX-LOS	5.8 GHz IP Receiver 20 MBs Line of Sight	\$995.00
1	CON-SC-LOS	Site Controller CMM	\$2,075.00
5 GHz Radio Link NLOS			
1	CON-TX-NLOS-25	5.8 GHz IP Transmitter (SM) Uncapped 25db Gain Non Line of Sight	\$1,188.00
1	CON-TX-NLOS	5.8 GHz IP Transmitter 20 MBs Non Line of Sight	\$995.00
1	CON-RX-NLOS	5.8 GHz IP Receiver 40 MBs Non Line of Sight	\$5,025.00
1	CON-SC-NLOS	Site Controller CMM 14 Port POS Hardend Switch	\$4,284.00
23 GHz 40 Mbps Point to Point Licensed Radio Link			
1	CON-PTP-800	23 GHz Licensed Microwave Link	\$28,300.00
Misc. Accessories			
1	CON-ACC-LENS10	10dbi Lens	\$96.00
1	CON-ACC-REF18	Reflector 18"	\$76.00
1	CON-ACC-REF24	Reflector 24"	\$122.00
1	CON-ACC-SURGE	Outdoor Ethernet Surge Suppressor	\$47.00
1	CON-ACC-MNT42	Universal Mount Arm 42"	\$48.00
1	CON-PS-CMM-4805	240 W, SINGLE OUTPUT, 27-54 V@4.45 A LED LIGHTING METAL AC-DC POWER SUPPLY	\$400.00
1	CON-SW-LNP-0500-24	5-Port Industrial PoE+ Unmanaged Ethernet Switch, w/4*10/100Tx (30W/Port), 12VDC-36VDC.	\$583.00
1	CON-450i-TLTBRKT	PMP450i, PTP450i Tilt Bracket Assembly	\$85.00
Video Surveillance Camera Kits			
QTY	Kit Part #	Description	Cost
1	VS-FIX-IND-Dome-Axis	Indoor Fixed Camera Kit includes: Axis 2MP camera, 2.8mm fixed lens, 106 degree angle and camera license.	\$610.00
1	VS-FIX-IND-Dome-Varifocal-Axis	Indoor Fixed Camera Kit includes: Axis 2MP 3-10.5mm varifocal lens, 92-34 degree angle and camera license.	\$798.00
1	VS-FIX-ODR-Bullet-IR-Varifocal-Axis	Outdoor Fixed Bullet Camera Kit includes Axis 2MP IR 3-10.5mm Infrared (IR) Varifocal lens, universal pole / wall mount and camera license.	\$1,355.00
1	VS-FIX-ODR-Dome-IR-Varifocal-Axis	Outdoor Fixed Dome Vandal Resistant Camera Kit includes Axis 2MP 3-10.5mm IR Varifocal camera, universal pole / wall mount and camera license.	\$1,355.00
1	VS-FIX-ODR-Bullet-IR-Varifocal-Zoom-Axis	Outdoor Fixed Bullet Vandal Resistant Camera Kit includes Axis 2MP IR 4.7-84.6mm IR Varifocal 18x Optical Zoom camera, universal pole / wall mount and camera license.	\$1,893.00
1	VS-180-ODR-Axis	Outdoor Fixed Multi-Imager Camera Kit includes: IP66 rated Axis 3x4MP 180 Degree camera, pole/wall mount and camera license	\$2,346.00
1	VS-360-ODR-Axis	Outdoor 360° multisensor camera Kit Includes: Axis 2MPx4 360 Degree Camera, universal pole / wall mount and license	\$2,546.00
1	VS-PTZ-Axis	2MP PTZ Camera Kit includes: camera, pole/wall mount, unitized environmental case and license.	\$3,360.00
1	VS-LPR-Vigilant	LPR Kit includes: 75mm Reaper Camera, universal mount and camera license.	\$12,228.00