#### Exhibit A



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Quote

PHONE (800	) ALANJAY (252-6529)	DIRECT		WWW.ALAI	NJAY.COM	15823-4
-	2003 U.S. 27 South	MOBILE	904-838-4999	Mailing	P.O. BOX 9200	
Office	Sebring, FL 33870	FAX	863-402-4221	Address	Sebring, FL 33871-92	200

**ORIGINAL QUOTE DATE** 7/13/2018

## **QUICK QUOTE SHEET**

**REVISED QUOTE DATE** 7/18/2018

REQUESTING AGENCY PALM BEACH, TOWN OF **EUGENE M BITTEKER EBITTEKER@TOWNOFPALMBEACH.COM** CONTACT PERSON **EMAIL** 561-838-5406 **PHONE** MOBILE 561-227-7006 FAX www.flsheriffs.org FLORIDA SHERIFF'S ASSOCIATION BID #'s FSA17-VEL25.0 MODEL 6 SPECIFICATION # 2018 FORD INTERCEPTOR UTILITY - K8A 81 PAGE# BASE DISTRICT PRICE \$26,997.00 **CUSTOMER ID** 4DR **BED LENGTH** \*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order. **FACTORY OPTIONS** DESCRIPTION EXTERIOR COLOR ROYAL BLUE \$0.00 SEAT, CLOTH FRONT, VINYL REAR 9W \$0.00 99R 44C 3.7L V6 WITH 6-SPD AUTO TRANS \$0.00 RED/WHITE DOME LAMP IN CARGO AREA 17T \$49.00 \$24.00 18W REAR POWER WINDOW DELETE (OPERABLE FROM FRONT DRIVER SIDE SWITCHES) COURTESY LIGHT DISABLED DARK CAR FEATURE 43D \$19.00 51Y FACTORY DRIVER SIDE LEFT HAND INCANDESCENT SPOT LAMP \$0.00 59J KEYED ALIKE, KEY CODE 1111X \$49.00 66A FRONT HEADLAMP SOLUTION \$849.00 **REAR LIGHTING SOLUTION** \$454.00 REAR DOOR HANDLES AND LOCKS INOPERABLE 68G \$34.00 900 Ballistic Door-Panel (Level III) -inc: Driver front-door only Tested and meets the requirements of NIJ Standard 0108.01 \$1,584.00 Level III: 7.62 x 51 mm 9.7g M80 (.308 Winchester 150gr). Per LAPD requirements, they're also designed to withstand special threat rounds: 7.62 x 39 mm MSC 7.9g (Type 56), 5.56 x 45 mm M193 3.36g and 5.56 x 45mm M855 4g. \$0.00 VEHICLE TO BE ORDERED AS 2019 MODEL YEAR VEHICLE FOR 2018 MODEL YEAR PRICE MY19 **FACTORY OPTIONS** \$3,062.00 **CONTRACT OPTIONS DESCRIPTION** SAFE STOP ANTI THEFT, INSTALLED. \$299.00 \$1,500.00 DEALER TWO TONE PAINT, PAINT (4) DOOR WHITE. D2T 18" HAVIS CONSOLE WITH TRACK MOUNT BASE, (2) CUP HOLDERS, (3) 12V OUTLETS, AND ARM REST. **HAVIS** \$550.00 TRANSFER CUSTOMER PROVIDED LICENSE PLATE (Includes temp tag & two way overnight shipping for signature.). TRANS-TAG \$198.25 WPLB-LED 1 Whelen Premium All LED LFL Liberty Lightbar (Model S8FSA1), Fully loaded, 100% Solid State \$3,150,00 Electronics, manufactured in America with 15 Led Modules, Two Wire Controlled Traffic Advisor, (2) LED Flashing/Takedown Lights, (2) LED Flashing/Alley Lights, Mounting Kit, 295SLSA6 Combination Light/Siren Controller, SA315P Siren Speaker and Mounting Bracket. P1000 PRO GARD (P1000-UINT-13-AOSB) PRO CELL TRANSPORT SYSTEM WITH OUTBOARD SEATBELTS. INCLUDES PARTITION, \$2,436,27 TRANSPORT SEAT, FLOOR PAN, DOOR PANELS, LOWER EXTENSION PANEL, POLY DIVIDER AND OUTBOARD SEATBELTS SETINA CARGO STORAGE SYSTEM (part# TK0861ITU12A) LARGE SINGLE DRAWER VAULT \$1.135.00 EC5100 5 year 100K mile EXTRA CARE WARRANTY WITH \$0 DEDUCTIBLE

**CONTRACT OPTIONS** 

\$2,560.00

\$11,828.52



FLORIDA SHEF	RIFF'S ASSOCIATION	I BID #'s FSA17-VEL25.0	ww	w.flsheriffs.org
TD 4 D 5 1 N			TOTAL 606T	444 007 52
TRADE IN	YES WE TAKE TRADE INS ~	~~ ASK ABOUT MUNICIPAL FINANCING ~~~	TOTAL COST	<b>\$41,887.52</b> \$0.00
		TOTAL COST LESS TRADE IN(S)	QTY 3	\$125,662.56
Estimat		months paid in advance: \$9,214.25 E r any essential use vehicle, requires lender appro	xtended: \$27,642.75 val, WAC.	5
Comments	·			,
VEHICLE QUOTED BY	CHRISTY SELF	GOVERNMENT ACCOUNT MANAGER chris	sty.self@AlanJay.com	
I appreciate the opportu		'I Want to be <u>Your</u> Fleet Provider" se review it carefully. If there are any errors or chan I am always happy to be of assistance.	ges, please feel free to c	ontact me at any time.



# TOWN OF PALM BEACH REQUEST FOR QUOTATION RFQ No. 35-2018

## 2019 Ford Interceptor Utility (K8A) FSA Specification #06 Due by 2pm, July 16, 2018

## **INTENT AND SCOPE**

It is the intent to obtain pricing, in accordance with the **Florida Sheriff's Association's Contract # 17-VEL25.0**, which covers and includes all required equipment and freight, necessary for and reasonably incidental for full and complete execution of this purchase.

All terms, conditions and specifications of the Florida Sheriff's Association Contract # 17-VEL25.0 shall apply.

## **SCHEDULE OF BID ITEMS**

The undersigned as bidder does declare that no other persons other than the bidder herein named has any interest in this bid or in the contract to be taken, and that it is made without any connection with any other person or persons making bid for the same article, and is in all respects fair and without collusion or fraud.

The undersigned further declares that he has carefully examined the specifications and is thoroughly familiar with its provisions and with the quality type and grade of materials called for therein.

The undersigned further declares that he proposes to furnish the equipment called for within the specified time for the following price:

1. TERMS Net 30		3.SHIPMENT VIA Best Way		4. QUOTATION VALID UNTIL N/A	
Item	Description /Specifications	Quantity	Unit	Unit Cost	Extended Cost
2019 Ford Interceptor Utility (K8A)					
1.	BASE PRICE – 2019 FORD INTERCEPTOR POLICE RATED UTILITY – AWD SPECIFICATION #06 (K8A) WITH ALL STANDARD EQUIPMENT AS SPECIFIED BY THE MANUFACTURER FOR THIS MODEL AND FSA'S BASE SPECIFICATION REQUIREMENTS, INCLUDED AND MADE PART OF THE FSA CONTRACT AS AWARDED BY SPECIFICATION, BY ZONE.	3	EA	\$26,997.00	\$80,991.00
2.	<b>59E -</b> Fleet key, keyed alike – key code 1111X	3	EA	\$49.00	\$147.00
3.	<b>90D -</b> BALLISTIC DOOR PANELS (LEVEL 111)- DRIVER SIDE ONLY	3	EA	\$1,584.00	\$4,752.00
4.	68G - REAR DOOR LOCKS AND HANDLES INOP	3	EA	\$34.00	\$102.00
5.	SFST - SAFESTOP, ANTITHEFT	3	EA	\$299.00	\$897.00

140	Description / Our self-self-sur-	Ougastitus	11 !-4	Unit Ocat	Futon de d'Ocer
Item	Description / Specifications	Quantity	Unit	Unit Cost	Extended Cost
6.	<b>43D -</b> COURTESY LAMP DISABLE	3	EA	\$19.00	\$57.00
7.	17T - DOME LAMP- RED/ WHITE	3	EA	\$49.00	\$147.00
8.	2TONE - TWO TONE PAINT- WHITE DOORS ONLY	3	EA	\$1,500.00	\$4,500.00
9.	HAVIS - HAVIS UNIVERSAL CONSOLE FOR PI UTILITY W/ CUPHOLDERS, ARM REST AND DC OUTLETS	3	EA	\$550.00	\$1,650.00
10.	CE575 - 5 YEAR/ 100,000 MILE EXTRA CARE WARRANTY WITH \$0 DED.	3	EA	\$2,560.00	\$7,680.00
11.	WPLB-LED 1 TIER - WHELEN PREMIUM 54" LED LIGHT BAR PACKAGE WITH (2) WIRED TRAFFIC ADVISORS, (2) LED FLASHING TAKE DOWNS, (2) FLAHING ALLEY LIGHTS SIREN, SPEAKER, MOUNTING KIT, 295SLSA6 CONTROLLER	3	EA	\$3,150.00	\$9,450.00
12.	EXTERIOR COLOR: ROYAL BLUE	1	EA	\$INCL	\$INCL
13.	SETINA CARGO STORAGE VAULT WITH KEY HANDLE LOCK, SINGLE DRAWER SYS	3	EA	\$1,135.00	\$3,405.00
14.	66A - FRONT HEADLAMP LIGHTING SOLUTIONS	3	EA	\$849.00	\$2,547.00
15.	66C – REAR LIGHTING SOLUTION	3	EA	\$454.00	\$1,362.00
16.	18W – REAR WINDOW SWITCHES INOPERATIVE	3	EA	\$24.00	\$72.00
17.	P1000 – HALF CAGE REAR TRANSPORT SEAT – PRO GARD 6000 SERIES	3	EA	\$2,436.27	\$7,308.81
18.	LABOR – LABOR RATE PER HOUR	24	EA	INCL IN LINE ITEM	INCL IN LINE ITEM
19.	TRANS-TAG – TRANSFER EXISTING REGISTRATION	3	EA	\$198.25	\$594.75
					\$41 887 52 EACI

\*41,887.52 EACH

TOTAL PRICE (LINES 1 THRU 19):

\$125,662.56 TOTAL

ALAN JAY FORD	Christy J. Self		
Company Name	Authorized Signature		

The Proposer certifies that this proposal is submitted in accordance with the specification in its entirety and with full understanding of the conditions governing this RFQ. The undersigned representative submits this proposal and certifies that they are an authorized representative of the Proposer who may legally bind the Proposer.

Firm: ALAN JAY FORD

\*Signature: <u>Christy Self</u> Name/Title: <u>GOVERNMENT ACCOUNT MANAGER</u>

Address: 2003 US HWY 27 SOUTH SEBRING, FL Zip: 33871

Federal ID#: 20-5996360

Telephone Number: (904) 838-4999 Fax: (863) 402-4221

E-Mail Address: CHRISTY.SELF@ALANJAY.COM

Date: 7/13/18

### \*Failure to affix signature may result in disqualification of proposal.

Name of Bidder's Contact Person: CHRISTY SELF

Address: 5330 US HWY 27 SOUTH SEBRING, FL 33871

Phone Number: 904 838-4999 Fax Number: 863 402-4221

Email Address: CHRISTY.SELF@ALANJAY.COM