

# TOWN OF PALM BEACH

Information for Town Council Meeting on: July 10, 2018

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To: Mayor and Town Council

Via: Kirk Blouin, Town Manager

Via: Jay Boodheshwar, Deputy Town Manager

From: Charles Kapachinski, Information Technology Manager

Re: Approval of Purchase Order to Presidio Networked Solutions LLC for the Purchase, Installation and Configuration of Switches (NASPO ValuePoint Cisco AR233 (14-19) FL#43220000-WSCA-14-ACS Contract)  
**Resolution No. 091-2018**

Date: June 25, 2018

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## **STAFF RECOMMENDATION**

The Office of Information Technology is requesting approval of Resolution No. 091-2018, authorizing the issuance of a purchase order to Presidio Networked Solutions LLC for the purchase, installation and configuration of numerous Cisco Switches in the amount of \$327,047.93, and establishing a budget of \$340,000.

## **GENERAL INFORMATION**

The Office of Information Technology is proposing to replace the Town's existing network infrastructure by replacing its existing Cisco switches (network refresh). Many of the existing Cisco switches have reached end of life and are no longer supported, with some purchased as far back as 2007. This network refresh project will increase bandwidth between server environments, therefore, increasing network speed, resulting in optimal network performance. The growing demand for increased network bandwidth, as the Town moves towards the use of more technology, will be addressed with this refresh and decrease bottlenecks in our network, improving performance, which is a high priority and critical issue for the deployment of next generation digital solutions town-wide. This will allow for an increase in employee productivity by speeding up access to databases and messaging applications.

Presidio will redesign our network to accommodate the change in requirements our network has experienced, including new applications added over the years, increased network traffic and staff moves between locations. The switches and services will be purchased under State of Florida Florida NASPO ValuePoint Cisco AR233 (14-19) FL#43220000-WSCA-14-ACS Contract, following Purchasing's guidelines for major purchases and to provide the Town with the best competitive process for this equipment. We are also contracting with Presidio to provide professional services to setup configure and install the switches, providing the Town with a "turnkey" solution.

### **PURCHASING REVIEW**

The Purchasing Division has reviewed the contract documents and found them in compliance with purchasing requirements. This procurement has been reviewed and approved by the Purchasing Division of the Finance Department.

### **TOWN ATTORNEY REVIEW**

The resolution is in a form previously approved by the Town Attorney for legal form and sufficiency.

### **FUNDING/FISCAL IMPACT**

The purchase of the switches will be funded from the Office of Information Technology Equipment Replacement Fund budget (320.15.125.513.60.64.04) in the amount of \$228,804.88 and the IT Operating Budget (001.15.125.513.60.64.04) in the amount of \$40,343.05. The funding for the installation and configuration services will come from IT Operating Budget (001.15.125.513.30.34.10) in the amount of \$57,900.00. All funding is already included in the FY2018 budget so no action is required from Town Council in this regard.

#### Attachments

Cc: Jane Le Clainche, Finance Director  
Dean Mealy, Purchasing Manager  
Jim Palmer, Assistant IT Manager