

TO: Town of Palm Beach
Jim Palmer
951 Old Okeechobee, Ste D
W. Palm Beach, FL 33401

JPalmer@TownofPalmBeach.com
(p) (561) 227-6311

FROM: Presidio Networked Solutions
Craig Ross
3250 W. Commercial Blvd
Suite 360
Oakland Park, FL 33309

cross@presidio.com
(p) 954.634.5772

Customer#: TOWN0053
Account Manager: Craig Ross
Inside Sales Rep: Patrick Riley
Title: ToPB - 10G Network Redesign

#	Part #	Description	Unit Price	Qty	Ext Price
1	PS-SVC-FF	Fixed Fee for Presidio employee labor Deliverable: Kickoff	\$2,895.00	1.0000	\$2,895.00
2	PS-SVC-FF	Fixed Fee for Presidio employee labor Deliverable: Planning	\$8,685.00	1.0000	\$8,685.00
3	PS-SVC-FF	Fixed Fee for Presidio employee labor Deliverable: Staging	\$14,475.00	1.0000	\$14,475.00
4	PS-SVC-FF	Fixed Fee for Presidio employee labor Deliverable: Implementation	\$17,370.00	1.0000	\$17,370.00
5	PS-SVC-FF	Fixed Fee for Presidio employee labor Deliverable: Follow-Up	\$11,580.00	1.0000	\$11,580.00
6	PS-SVC-FF	Fixed Fee for Presidio employee labor Deliverable: Closeout	\$2,895.00	1.0000	\$2,895.00
			Sub Total:		\$57,900.00
			Grand Total:		\$57,900.00

Quote valid for 30 days from date shown above. Prices may NOT include all applicable taxes and shipping charges. All prices subject to change without notice. Supply subject to availability.

This quotation subject to Presidio Standard Terms and Conditions as follows:

Credit: Net 30 Days (all credit terms subject to prior Presidio credit department approval)

The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that customer pays using a credit card or debit card.

Client understands and agrees to its obligation, that applicable sales tax will apply to the quoted services on a by site location basis.

Delivery: FOB origin (FOB destination (CONUS) applicable to Federal Government Customers only) Orders shipped from a manufacturer to Presidio at customer request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to customer FOB origin.

Changes to the above Terms and Conditions must be accepted in writing by Presidio Networked Solutions

Preprinted terms appearing on Customer Purchase Orders must be accepted in writing by Presidio Networked Solutions to be applicable.

Size Business: Large; CAGE Code: 0KD05; DUNS 15-405-0959; CEC: 15-506005G; Tax ID# 58-1667655

Product is warranted by the Manufacturer, not by Presidio Networked Solutions. Please consult Manufacturer for warranty terms.

Opened product is non-returnable. Unopened equipment is non-returnable after 30 days from shipment date. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.

Please inspect equipment thoroughly against packing list before opening.

Pricing for Professional Services are best-effort estimates only. Actual pricing will be finalized as part of a mutually-agreeable Statement of Work.

Import Clearance and Documentation - Customer shall be responsible for the Customs clearance process, where applicable, and for obtaining any and all required license and permits as well as satisfying any formalities required to import the Products into the Territory in accordance with all applicable laws and regulations, including but not limited to the payment of duties, taxes, surcharges, fees and any special assessments and take all other actions required in connection with the importation and Customs clearance of Products. Customer shall be responsible for ensuring documentation necessary for the import and Customs clearance process and recordkeeping meets all applicable laws and regulations.

Export Controls - (i) Customer shall comply with all applicable Export Control Laws, including but not limited to the U.S. Department of Commerce's Export Administration Regulations, in the performance of this Agreement and in the import, export, re-export, shipment, transfer, use, operation, maintenance, repair or disposal of Products and any related parts, components, accessories, know-how or technology. "Export Control Laws" means all export control, economic sanction and antiboycott laws and regulations of the United States and other jurisdictions, including but not limited to the U.S. Export Administration Regulations, the U.S. International Traffic in Arms Regulations and the U.S. Department of Treasury's economic sanctions regulations. (ii) Product and any related parts, components, accessories, know-how and technology must not be re-exported or transferred to restricted persons and sanctioned countries designated by the U.S. Government, including Cuba, Iran, North Korea, Sudan and Syria, unless authorized in advance by the Company and the U.S. Government. (iii) Customer acknowledge that transfers of Product and any related parts, components, accessories, know-how and technology may be subject to the terms and conditions of an export license, license exception or other authorization pursuant to Export Control Laws. Customer agree to comply fully with the terms of any licenses, license exceptions or authorizations and to provide Presidio Networked Solutions access to records needed to confirm such compliance upon request. (iv) Customer further acknowledges that certain Products may contain encryption and may be restricted for export, re-export, shipment or transfer to government end users in certain countries.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date