# PRESIDIO™

**TO:**
Town of Palm Beach
Jim  Palmer
951 Old Okeechobee, Ste D
W. Palm Beach, FL 33401

JPalmer@TownofPalmBeach.com
(p) (561) 227-6311

**FROM:**
Presidio Networked Solutions
Patrick Riley
3250 W. Commercial Blvd
Suite 360
Oakland Park, FL 33309

priley@presidio.com
(p) 407.641.0510

**BILL TO:**
Town of Palm Beach
Accounts Payable
Finance Department
PO Box 2029
Palm Beach, FL 33480

invoices@townofpalmbeach.com
(p) 561-227-6334

**SHIP TO:**
Town of Palm Beach

Information Systems
360 S. County Rd.
Palm Beach, FL 33480

| | |
|---|---|
| **Customer#:** | TOWNO053 |
| **Account Manager:** | ServiceSource HOUSE |
| **Inside Sales Rep:** | Patrick Riley |
| **Title:** | ToPB - Optics - Switching |

**Contract Vehicle:** Florida NASPO ValuePoint Cisco AR233 (14-19) FL#43220000-WSCA-14-ACS

| # | Part # | Description | Unit Price | Qty | Ext Price |
|---|--------|-------------|-----------:|-----|----------:|
| **User Switching** | | | | | |
| **WS-C2960X-48FPD-L** | | | | | |
| 1 | WS-C2960X-48FPD-L | Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base | $4,157.40 | 19 | $78,990.60 |
| 2 | CAB-16AWG-AC | AC Power cord, 16AWG | $0.00 | 19 | $0.00 |
| 3 | C2960X-STACK | Catalyst 2960-X FlexStack Plus Stacking Module | $657.25 | 19 | $12,487.75 |
| 4 | CAB-STK-E-0.5M | Cisco FlexStack 50cm stacking cable | $0.00 | 19 | $0.00 |
| 5 | CON-SNT-WSC296XL | SNTC-8X5XNBD Catalyst 2960-X 48 GigE PoE 740W, 2 x 10 | $1,164.24 | 19 for 36 mo(s) | $22,120.56 |
| | | | | **Total:** | **$113,598.91** |
| **WS-C2960X-48FPD-L** | | | | | |
| 6 | WS-C2960X-48FPD-L | Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base | $4,157.40 | 6 | $24,944.40 |
| 7 | CAB-16AWG-AC | AC Power cord, 16AWG | $0.00 | 6 | $0.00 |
| 8 | CON-SNT-WSC296XL | SNTC-8X5XNBD Catalyst 2960-X 48 GigE PoE 740W, 2 x 10 | $1,164.24 | 6 for 36 mo(s) | $6,985.44 |
| | | | | **Total:** | **$31,929.84** |
| **WS-C2960X-24PD-L** | | | | | |
| 9 | WS-C2960X-24PD-L | Catalyst 2960-X 24 GigE PoE 370W, 2 x 10G SFP+, LAN Base | $2,343.45 | 7 | $16,404.15 |
| 10 | CAB-L620P-C13-US | Power Cord, 250VAC, 15A, NEMA L6-20 to C13, US | $0.00 | 7 | $0.00 |
| 11 | CON-SNT-WSC604DL | SNTC-8X5XNBD Catalyst 2960-X 24 G | $667.59 | 7 for 36 mo(s) | $4,673.13 |
| | | | | **Total:** | **$21,077.28** |
| | | | **Total (User Switching):** | | **$166,606.03** |
| **Server Switching** | | | | | |
| **C9300-48T-E** | | | | | |
| 12 | C9300-48T-E | Catalyst 9300 48-port data only, Network Essentials | $4,378.00 | 4 | $17,512.00 |

| # | Part | Description | Price | Qty | Ext. Price |
|---|---|---|---|---|---|
| 13 | C9300-NW-E-48 | C9300 Network Essentials, 48-port license | $0.00 | 4 | $0.00 |
| 14 | S9300UK9-166 | CAT9300 Universal image | $0.00 | 4 | $0.00 |
| 15 | PWR-C1-350WAC | 350W AC Config 1 Power Supply | $0.00 | 4 | $0.00 |
| 16 | PWR-C1-350WAC/2 | 350W AC Config 1 SecondaryPower Supply | $357.50 | 4 | $1,430.00 |
| 17 | C9300-NM-8X | Catalyst 9300 8 x 10GE Network Module | $1,402.50 | 4 | $5,610.00 |
| 18 | CAB-TA-NA | North America AC Type A Power Cable | $0.00 | 8 | $0.00 |
| 19 | STACK-T1-50CM | 50CM Type 1 Stacking Cable | $55.00 | 4 | $220.00 |
| 20 | CAB-SPWR-30CM | Catalyst Stack Power Cable 30 CM | $58.90 | 4 | $235.60 |
| 21 | C9300-DNA-E-48 | C9300 DNA Essentials, 48-Port Term Licenses | $0.00 | 4 | $0.00 |
| 22 | C9300-DNA-E-48-5Y | C9300 DNA Essentials, 48-Port, 5 Year Term License | $968.00 | 4 | $3,872.00 |
| 23 | CON-SNTP-C930048E | SNTC-24X7X4 Catalyst 9300 48-port data only, Network | $1,924.80 | 4 for 36 mo(s) | $7,699.20 |
| | | | | **Total:** | **$36,578.80** |

**N9K-C93108TC-EX**

| # | Part | Description | Price | Qty | Ext. Price |
|---|---|---|---|---|---|
| 24 | N9K-C93108TC-EX | Nexus 9300 with 48p 10G BASE-T and 6p 100G QSFP28 | $11,925.00 | 2 | $23,850.00 |
| 25 | NXOS-703I7.2 | Nexus 9500, 9300, 3000 Base NX-OS Software Rel 7.0(3)I7(2) | $0.00 | 2 | $0.00 |
| 26 | N3K-C3064-ACC-KIT | Nexus 3K/9K Fixed Accessory Kit | $0.00 | 2 | $0.00 |
| 27 | NXA-FAN-30CFM-B | Nexus 2K/3K/9K Single Fan, port side intake airflow | $0.00 | 8 | $0.00 |
| 28 | NXA-PAC-650W-PI | Nexus NEBs AC 650W PSU - Port Side Intake | $0.00 | 4 | $0.00 |
| 29 | CAB-9K12A-NA | Power Cord, 125VAC 13A NEMA 5-15 Plug, North America | $0.00 | 4 | $0.00 |
| 30 | QSFP-100G-CU1M | 100GBASE-CR4 Passive Copper Cable, 1m | $178.75 | 2 | $357.50 |
| 31 | QSFP-H40G-ACU10M | 40GBASE-CR4 Active Copper Cable, 10m | $687.50 | 4 | $2,750.00 |
| 32 | CON-SNTP-93108TCX | SNTC-24X7X4 Nexus 9300 with 48p 10G BASE-T and 6p 10 | $4,564.80 | 2 for 36 mo(s) | $9,129.60 |
| | | | | **Total:** | **$36,087.10** |

**C3850-NM-2-40G=**

| # | Part | Description | Price | Qty | Ext. Price |
|---|---|---|---|---|---|
| 33 | C3850-NM-2-40G= | Cisco Catalyst 3850 2 x 40GE Network Module | $4,488.00 | 2 | $8,976.00 |
| | | | | **Total:** | **$8,976.00** |
| | | | **Total (Server Switching):** | | **$81,641.90** |

**Optics**

**SFP-10G-LR-S=**

| # | Part | Description | Price | Qty | Ext. Price |
|---|---|---|---|---|---|
| 34 | SFP-10G-LR-S= | 10GBASE-LR SFP Module, Enterprise-Class | $1,100.00 | 12 | $13,200.00 |
| | | | | **Total:** | **$13,200.00** |

**SFP-10G-SR-S=**

| # | Part | Description | Price | Qty | Ext. Price |
|---|---|---|---|---|---|
| 35 | SFP-10G-SR-S= | 10GBASE-SR SFP Module, Enterprise-Class | $385.00 | 20 | $7,700.00 |
| | | | | **Total:** | **$7,700.00** |

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|---|---|
| **Total (Optics):** | **$20,900.00** |

| | |
|---|---|
| **Sub Total:** | **$269,147.93** |
| **Grand Total:** | **$269,147.93** |

This quote is governed by Terms and Conditions of NASPO ValuePoint Cisco Contract AR233 (14-19) Florida Contract # 43220000-WSCA-14-ACS
Standard-Terms-for-Purchase-of-Services or Goods
Quote valid for 30 days from date shown above.
Prices may NOT include all applicable taxes and shipping charges
All prices subject to change without notice.  Supply subject to availability.

Purchase Order should be issued to:
Presidio Networked Solutions LLC
8161 Maple Lawn Blvd., Suite 150
Fulton, MD 20759-2588

Pursuant to this contract your PO must reflect the following contract #
NASPO ValuePoint Cisco Contract AR233 (14-19) Florida Contract # 43220000-WSCA-14-ACS

Tax ID# 58-1667655; Size Business: Large; CAGE Code: OKDO5;        DUNS#15-405-0959; CEC 15-506005G
Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)
Delivery:  FOB Terms Dictated by individual PO details.

Customer hereby authorizes and agrees to make timely payment for products delivered and services
rendered, including payments for partial shipments

| | |
|---|---|
| _____ | _____ |
| Customer Signature | Date |