




## TOWN OF PALM BEACH

### MEMORANDUM

DATE: March 23, 2018

TO: Beth Zickar, Recreation Director

FROM: Dean Mealy, Purchasing Manager 

SUBJECT: Final Ranking – RFP No. 2018-17 – Wi-Fi Services – Town Docks

---

The Town received proposals from three (3) respondents. On March 23, 2018, the Selection Committee met to consider the submittals. All members of the committee listed below were present except for Duke Basha (Non-Voting):

**Selection Committee Members -**

Mike Horn - Dock Master  
Charles Kapachinski - IT Manager  
Patricia Strayer - Town Engineer  
Amy Wood – Assistant Director of Finance

**Advisors and Facilitators (Non-Voting) -**

Beth Zickar – Director of Recreation  
Duke Basha – Assistant Purchasing Manager  
John Cmar – Purchasing Coordinator

After thorough consideration of the three (3) companies, the Selection Committee arrived at a final ranking as follows:

1. BEACON Digital Media Marina WiFi - MarinaCams Networking
2. CA World Wi-Fi, Inc.
3. PNG Telecommunications Inc - DBA Powernet

It is the recommendation of the Selection Committee to award a contract to BEACON Digital Media Marina WiFi - MarinaCams Networking, after acceptable reference checks, for RFP No. 2018-17 – Wi-Fi Services – Town Docks.

Cc: File: RFP No. 2018-17  
John Randolph, Town Attorney  
Selection Committee Members