

Equipment Proposal

This Equipment Proposal (the "Proposal") has been prepared by Ten-8 Fire Equipment of Georgia, LLC ("Company") in response to the undersigned Customer's request for a proposal. This Proposal is comprised of the special terms set forth below, the Proposal Option List, Warranty, and Company's Purchasing Terms and Conditions. Through its signature below or other Acceptance (as defined below), Customer acknowledges having received, read and being bound by this Proposal, all attachments and Company's Purchasing Terms and Conditions.

Date: December 21, 2017 ("Proposal Date") Customer: Town of Palm Beach ("Customer")

Customer Address: 300 N County Road, PB. Fl 33480

Quantity	Product Description & Options	Price
1	FSA Level 1 Enforcer Pumper Spec. 19 Base	\$340,419.00
1	Palm Beach Enforcer Pumper 669 Added Options w/Eagle Siren \$6662.00	\$239,043.00
1	FSA 6.5% Options Roll Back	(\$15,537.00)
1	FSA Aerial Base Spec 9	\$749,641.00
1	Palm Beach Asendant 681 Added Options	\$262,850.00
1	FSA 6.5% Options Roll Back	(\$17,805.00)
2	Trades Two 2001 Pierce Pumpers	(\$38,000.00)
1	Trade Pierce 100' Pierce Platform	(\$400,000.00)
2	100% Pre Payment w/Bond Due 15 Days From P.O Two Units	(\$55,998.00)
	Purchase Price:	\$1,064,613.00

Delivery Timing: The Product described above in the Product Description and Options Section of this document will be built by and shipped from the manufacturer approximately <u>12</u> (months) after Company receives Customer's acceptance of this Proposal as defined below.

Other: Cost includes vehicle registration, tag and title work for both units.

ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN COMPANY AND CUSTOMER. "ACCEPTANCE" MEANS THAT CUSTOMER DELIVERS TO COMPANY: (A) A PROPOSAL SIGNED BY AN AUTHORIZED REPRESENTATIVE, OR (B) A PURCHASE ORDER INCORPORATING THIS PROPOSAL, WHICH IS DULY APPROVED, TO THE EXTENT APPLICABLE, BY CUSTOMER'S GOVERNING BOARD. ACCEPTANCE OF THIS PROPOSAL IS EXPRESSLY LIMITED TO THE TERMS CONTAINED IN THIS PROPOSAL AND COMPANY'S PURCHASING TERMS AND CONDITIONS. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and Company have each caused this Proposal to be executed by their duly authorized representatives as of date of the last signature below.

Customer:	Ten-8 Fire Equipment of Georgia, LLC	
Ву:	By, B	
Print:	Print: Wichal Schweider	
Title:	Authorized Sales Representative	
Date:	Date: 1 25/18	