

TOWN OF PALM BEACH

Information for Town Council Meeting on: May 13, 2025

TO: Mayor and Town Council

VIA: Kirk W. Blouin, Town Manager

VIA: Robert Miracle, CPA Deputy Town Manager, Finance and Administration

FROM: Dean Mealy, II NIGP-CPP, CPPO Town Procurement and Contract Manager

RE: Resolution No. 037-2025, awarding ITB No. 2025-009, Royal Poinciana Landscape Improvements to A CUT ABOVE LANDSCAPE & MAINTENANCE, INC. in the amount of \$737,987.50, approving a contingency in the amount of \$110,698 and approving a project budget in the amount of \$848,685.50 and accepting a donation from the Garden Club of Palm Beach in the amount of \$575,000 for the project

DATE: May 1, 2025

STAFF RECOMMENDATION

Staff recommends the Town Council approve Resolution No. 037-2025 awarding ITB No. 2025-009, Royal Poinciana Landscape Improvements to A CUT ABOVE LANDSCAPE & MAINTENANCE, INC. in the amount of \$737,987.50, approving a contingency in the amount of \$110,698 and approving a project budget in the amount of \$848,685.50 and accepting a donation from the Garden Club of Palm Beach in the amount of \$575,000 for the project.

SUMMARY EXPLANATION/BACKGROUND

The Garden Club of Palm Beach has devoted a considerable amount of time addressing a new landscape beautification project on Royal Poinciana Way, an iconic entry point to Palm Beach.

Initially approved by the Town Council on September 11, 2024, and subsequently reviewed by the Landmarks Preservation Commission, the plan will provide new plants, trees and walking paths in the two medians along Royal Poinciana Way between N County Road and Cocoanut Row. The beautification project was developed by SMI Landscape Architecture, along with the Garden Club and Town Staff participation.

The project was formally bid by Procurement and Contract Management. The Town received four bids for the project, of which three were found to be responsive to the bidding documents. One bidder failed to bid on sixty percent of the overall project. In a review of the initial bid submissions, it was determined to secure additional quotes for two specific line items with the goal of better pricing. There were two significant issues; one involved lowering the required height of a tree from 14'-16' to 10'-12' and the other was the size of the Fukien Tea tree from seven gallons to three gallons due to lack of availability.

The initial all-inclusive bid tab with the larger trees and larger Fukien Tea was priced at \$883,641.10. The revised responsive, responsible low bid is now \$737,987.50.

FUNDING/FISCAL IMPACT

The funding for this award will be from a donation in the amount of \$575,000 from the Garden Club of Palm Beach and the remaining from unbudgeted Capital Improvement Fund in the amount of \$273,685.50.

TOWN ATTORNEY REVIEW

This format has been utilized by the Town in previous recommendations and was approved by the Town Attorney.