

# Application for Service

## Profile

William

First Name

J.

Middle Initial

Gilbane

Last Name

675 N Lake Way

Home Address

Suite or Apt

Palm Beach

City

FL

State

33480

Postal Code

billy@billygilbane.com

Email Address

Mobile: (646) 453-9440

Primary Phone

Alternate Phone

## Which Boards would you like to apply for?

Planning and Zoning Commission: Submitted

Question applies to multiple boards

**Appointment to the Architectural Commission (ARCOM), Landmarks Preservation Commission, Planning and Zoning Commission, Recreation Advisory Commission, & Underground Utilities Task Force (UUTF) requires the applicant to be a registered voter in the Town of Palm Beach. Please attach a copy of BOTH SIDES of your Voter Registration card with your application. Failure to provide the required copy of the voter registration card shall be grounds for rejection of the application.**

Question applies to multiple boards

**I am a registered voter in the Town of Palm Beach (Initial below)**

WJG

Question applies to multiple boards



verified - PGG 7/19/24

Upload a Voter Registration Card in one of the accepted formats (Front)

Question applies to multiple boards



Upload a Voter Registration Card in one of the accepted formats (Back)

Investor and Board  
Member

Occupation

**In what area of town do you live?**

North

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## Interests/Experience

Question applies to Planning and Zoning Commission

**Why are you interested in serving on the Planning and Zoning Commission?**

I have been serving for the past years as an alternate and have really enjoyed the work and would like to continue to serve with my fellow commissioners. When I joined P&Z our biggest challenge was lack of retail tenants in Town - the rapid change in Town has made service on P&Z so interesting. I believe my background in political science paired with my business experience in design construction and development would continue to be a value add to the Town. After serving as a Trustee of the Preservation Foundation of Palm Beach I have more recently joined the Executive Committee and have developed a strong desire to learn from the past to better inform our decisions which will impact our future. I have particularly enjoyed studying Bob Grace's correspondence from his time on P&Z.

Question applies to Planning and Zoning Commission

**How many meetings of the Planning and Zoning Committee have you attended in the last year?**

I had to miss one due to a long standing family engagement that was unavoidable

Question applies to Planning and Zoning Commission

**Are you willing and available to attend meetings of the Planning and Zoning Commission as described below? Please select all that apply. \***

- Meetings which last a full day (9:30 a.m. to 5:00 p.m., or even later)?
- Meetings on consecutive dates?
- Meetings which might be scheduled for multiple dates within the same month
- Meetings scheduled year-round

**Please indicate if there are any periods of time for which you will be unavailable for meetings.**

I have always prioritized my P&Z meetings and am able to plan my schedule and travel to accomodate

William J. Gilbane

Question applies to multiple boards

**If you have served on any boards/commissions/committees in the Town of Palm Beach or elsewhere, please list them and include details such as length of service, attendance record, etc.**

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Question applies to Planning and Zoning Commission

**Do you have any experience in requesting comprehensive plan amendments or zoning approvals from the Town of Palm Beach or other jurisdictions? (Please explain.)**

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I have not requested any amendments or zoning approvals from the Town of Palm Beach. I have participated in development projects in the City of New York and supported the entitlement process there.

**Are you a member of any of the following organizations? (Check all that apply)**

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- Palm Beach Chamber of Commerce
- Palm Beach Civic Association
- Citizens' Association of Palm Beach
- Preservation Foundation of Palm Beach

**Present Occupation**

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Investor and Board Member

**No. of years**

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4

**Past occupation(s)**

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Gilbane Inc. - Board Member Gilbane Building Company Senior Executive

**No. of years**

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16

**Please provide details regarding your educational background:**

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Brown University BA New York University MS

Question applies to Planning and Zoning Commission

**Do you have a degree in, or have you taken courses in, any of the following fields of study: (Check as many as are applicable) \***

- Architecture
- Law
- Social Sciences
- Urban and Regional Planning
- Building Construction and/or Development

[WJG\\_BOARD\\_RESUME\\_.pdf](#)

Upload a Resume

**Have you ever been convicted or pled guilty or nolo contendere to a crime other than minor traffic violations?**

- Yes  No

**If you are currently serving on a Town board, commission, or committee, please identify in the space below and check the "I Agree" box indicating that you will resign from that position if you are appointed to the position you are seeking in this application.**

**I agree that I will resign from the board, commission, or committee if I am appointed to the position I am seeking in this application.**

- I Agree

Question applies to Planning and Zoning Commission

**Why do you feel that you are qualified to serve on the Town's Planning and Zoning Commission?**

I believe my current experience on the Planning and Zoning Commission, service at the Preservation Foundation and my previous work in construction and development would add value to the Town.

Question applies to multiple boards

**In the event you are applying to be a Regular Member and you are not successful, will you accept appointment as an Alternate Member should the Town Council wish to appoint you as an Alternate Member?**

- Yes  No

**To enable Town Council to consider potential conflicts of interest, please list the family members who live and/or work in the Town of Palm Beach, including your spouse, parents, siblings or children.**

Mr. and Mrs. Thomas F. Gilbane Jr. Mr. and Mrs. Robert V. Gilbane Mr. and Mrs. Thomas F. Gilbane III Mr. Jeffrey M. Tousey

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## Demographics

William J. Gilbane

Some boards and commissions require membership to be racially, politically or geographically proportionate to the general public. The following information helps track our recruitment and diversity efforts.

### Ethnicity

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Caucasian/Non-Hispanic

### Gender

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Male

### Physically Disabled

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Yes  No

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**I hereby certify that I have read the sections of the Town Code of Ordinances for the particular board/commission/committee that I have selected above and have noted the description of the board/commission/committee and its members' duties, and further I have read the regulations concerning absences and conflicts of interests. I certify the information given by me is true and complete to the best of my knowledge and belief. I understand that any falsification of material facts will be grounds for rejection of this application of dismissal after appointment.**

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I Agree

Question applies to Planning and Zoning Commission

***Please provide a copy of BOTH SIDES of your Palm Beach County Voter Registration card, which shows your Town of Palm Beach address, with your application.***

**Please note that Commission applications will expire on December 15 of each year.**

### **PLANNING AND ZONING COMMISSION**

The Planning and Zoning Commission acts in an advisory capacity to the Town Council in all matters relating to municipal planning and development. The Commission is required to follow the concepts and contents of the Town's comprehensive land use plan in all planning, zoning and development related deliberations and decisions. The Commission shall also have such powers and duties as may be prescribed by Ordinance. The members of the Commission must be registered voters in the Town of Palm Beach. The seven regular members serve for terms of three years. Three alternate members of the Zoning Commission may be appointed by the Town Council who serve when called upon by the Chair of the Commission in the absence of any regular member.

# WILLIAM J. GILBANE III

+1.646.453.9440 (m) ▪ 675 N Lake Way Palm Beach, Florida 33480  
[williamgilbane@gmail.com](mailto:williamgilbane@gmail.com)

High-energy, growth-driven, and charismatic C-level executive and Board Candidate with exceptional talents in rainmaking, building relationships, galvanizing stakeholders around common interests, negotiating through major conflict, and closing large deals. Long history in the construction and infrastructure development industries. Strong team leader with keen strategic, commercial, and financial acumen who creates an award-winning organizational culture that attracts and retains top talent while also driving top performance.

## CAREER HIGHLIGHTS

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- Led \$1.5B+ New York City division of Gilbane Building Company (one of the largest family-run construction management firms in the US), overseeing operations, sales, and client relations
  - Drove transformative growth for the division: doubled revenue YoY for seven consecutive years by diversifying the commercial portfolio and spearheading a strategic acquisition
  - Long track record of successful public-private partnerships
  - Team-builder and deliberate culture-creator, repeatedly earning Crain's Best Places to Work in NYC
  - Set strategy for and succeeded at negotiations with labor unions and aggressive litigation
  - Navigated complex family-business organizational dynamics; "gets" family business
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## PROFESSIONAL EXPERIENCE

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### EQUITIX NORTH AMERICA

*Equitix is a leading investor, developer and long-term fund manager of core infrastructure and renewable energy assets in the UK, Europe and North America. Equitix has raised £7 billion of equity. The investment strategy for the funds focuses on small to mid-sized infrastructure projects across a wide range of sectors but with a focus on social infrastructure, renewable energy and utilities.*

2020 - Present

**Advisory Board Chair – Miami, Florida & London**

### GILBANE BUILDING COMPANY

2003 - 2020

*One of the largest family-owned construction and real estate development firms in the United States, owned by Gilbane, Inc. with \$6B+ in annual revenues and 3,200+ employees.*

**Divisional CEO & President – New York City, New York**

2011 – 2020

Led operations, sales, and client relations. Set and executed business strategy for the region, oversaw 500+ employees delivering general contracting and construction management services to clients.

Strategic Achievements

- Led labor strategy resulting in creation of merit shop construction practices
- Created litigation strategy and successfully resolved \$42M litigation with Labor Unions
- Managed risk mitigation strategy for new geographic and market sector growth
- Notable projects include: Crown Building (730 Fifth Avenue for OKO Group), the Onodaga Lakeview Ampitheater, and 130 Williams Street for The Lightstone Group

Commercial Achievements

- Grew the unit from smallest to largest at Gilbane in 7-year period (positioning Gilbane as leading builder in region) by:
  - doubling sales annually
  - negotiating and closed over \$10B worth of deals over 7 years; largest single deal at approx. \$1B
  - diversifying portfolio (expanding into healthcare, education, transportation, infrastructure, sports & entertainment markets)
- Developed profitable insurance and bonding programs
- Effectively leveraged political drivers as Principal in Charge on several high-profile projects in combination with technical components of the development to achieve success
- Led robust Client Satisfaction Program to drive repeat business and fuel employee training
- Led & integrated M&A - Gotham Construction, a \$200M and 60+ employee business
- Achieved ENR New York Contractor of the Year and Coro New York Civic Builder awards

Operational Achievements

- Developed and scaled private sector developer focused business, expanding presence nationally
- Stood up Operational Excellence Department, (what does this mean?) becoming best-in-class unit recognized for credibility, performance, and innovation;
- Reduced safety incidents by 20% YOY over 6 years even in nonunion market; transferred safety best practices across all of Gilbane
- Oversaw 80+ projects on average and completed 20 annually across New York and New Jersey
- Created Support Operations Department to prequalify new non-union subcontractors, mitigating both new risks and opportunities unique to these businesses

Team & Culture Achievements

- Shaped culture strategy
- Named Crain's Best Places to Work in New York City for 5 consecutive years
- Grew and developed team of A Players from 82 to over 500 people in under seven years
- Instrumental in creating best-in-class family governance program for Gilbane

**Senior Director, Business Development**, New York, NY 2009 – 2011

Built New York Division business development, marketing and communications departments;  
Key rainmaker for all Pursuits

**Project Manager**, New York, NY & Providence, RI 2003 – 2009

Managed high-profile projects such as \$480M Corporation Kings County Hospital Center; \$325M Newark Prudential Center Arena; and \$48M Lower Manhattan Development Corporation

#### BOARD AFFILIATIONS

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Independent Director, BOD, Gilbane, Inc..	2020 - Present
Member, Young Presidents Organization (YPO) <i>Membership Committee 2017-2020</i>	2017 – Present
Member, BOD, The Housing Works Board <i>Chair, Membership Committee</i>	2016 – Present
Member, BOD, New York Building Congress	2016 – 2020
Trustee, Citizens Budget Commission <i>Membership Committee for 2 yrs</i>	2009 – Present
Governor, New York Building Foundation <i>Fundraising Committee 5 years</i>	2009 – 2020
Member, BOD, The Everson Museum of Art <i>Facilities Committee for 3 years</i>	2016 – 2019
Member, BOD, ACE Mentor Program of America <i>Strategic Planning Committee &amp; Finance Committee for 1 yr</i>	2010 – 2018
Director, Construction Management Association of America	2013 – 2016

#### EDUCATION & CERTIFICATIONS

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<b>National Association of Corporate Directors</b> , Washington, DC NACP Directorship Training	2020
<b>Kellogg School of Management</b> , Evanston, IL Governing Family Enterprises Program	2018
<b>New York University</b> , New York, NY M.S., Construction Management	2013
<b>Brown University</b> , Providence, RI B.A., Political Science	1999