



Town of Palm Beach
RFP No. 2024-07
Janitorial Services
Proposal Tabulation

Evaluation Factors	Image Janitorial Services, Inc	American Janitorial, Inc.	Overtime Building Maintenance	LGC Global Energy FM LLC	Clean Space inc	General Building Maintenance	TECHNOLOGIES LINK BUSINESS AND SERVICES CORPORATION	Elite Clean Inc.
Cost-Proposal Total Amount	\$207,808.78	\$222,913.98	\$182,280.00	\$278,560.00	\$213,985.20	\$285,647.40	\$179,280.36	\$316,704.00
Cost score Max 20 (20%)	17.25	16.08	19.67	12.87	16.75	12.55	20.00	11.54
Quality Score Max 80 (80%)	57	58	50	53	47	46	28	27
Total Score Max 100 (100%)	73.85	73.88	69.27	66.27	63.55	58.15	48.10	38.14
	Recommended for Award	Recommended for Award						



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Non-Cost Based Evaluation Factors	Maximum Points	Image Janitorial Services, Inc	American Janitorial, Inc.	Overtime Building Maintenance	LGC Global Energy FM LLC	Clean Space inc	General Building Maintenance	TECHNOLOGIES LINK BUSINESS AND SERVICES CORPORATION
Detailed Technical Proposal (30%)	30	20	24	22	23	17	19	11
Experience of Firm and Personnel/ Ability of Personnel/ Past Performance (25%)	25	20	18	13	14	15	14	8
Workload and Scheduling (15%)	15	11	10	9	8	8	8	3
Financial/Other (10%)	10	6	6	6	9	6	6	6
Total Quality Points	80	57	58	50	53	47	46	28

Elite Clean Inc.	
	8
	10
	4
	4
	27

#	Items	Quantity Required
1	Basis of Award (16)	
#1-1	Town Hall Complex – 5 day service	12
#1-2	Recreation Center – 7 day service	12
#1-3	Seaview Park Tennis Center	12
#1-4	Phipps Ocean Park Tennis Center	12
#1-5	Police Facility – 7 day services	12
#1-6	North Fire Station – 1 day service (Currently under construction)	12
#1-7	Public Works – 5 day service	12
#1-8	Central Fire Station – 7 day service	12
#1-9	Phipps Ocean Park South – 7 day service	10
#1-10	Phipps Ocean Park South – twice a day service, 7 days service	2
#1-11	Phipps Ocean Park North – 7 day service	10
#1-12	Phipps Ocean Park North – twice a day service, 7 days service	2
#1-13	Midtown Beach – 7 day service	10
#1-14	Midtown Beach - twice a day service, 7 days service	2
#1-15	Bradley Park – 7 day service	12
#1-16	Marina - 7 day service	12
2	As-Needed/As-Required Services (2)	
#2-1	Emergency Janitorial Services	120
#2-2	Janitorial Services	60

Note: The Town of Palm Beach Procurement Division received two (2) other proposals which were rejected due to inadequate or excessive cost proposals.

Total Cost	Milclean usa		TECHNOLOGIES LINK BUSINESS AND		Overtime Building Maintenance	
	\$65,760.00		\$179,250.36		\$182,280.00	
Unit of Measure	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
Months	\$900.00	\$10,800.00	\$1,872.39	\$22,468.68	\$2,115.00	\$25,380.00
Months	\$700.00	\$8,400.00	\$1,684.06	\$20,208.72	\$2,200.00	\$26,400.00
Months	\$120.00	\$1,440.00	\$729.52	\$8,754.24	\$300.00	\$3,600.00
Months	\$120.00	\$1,440.00	\$817.35	\$9,808.20	\$440.00	\$5,280.00
Months	\$1,350.00	\$16,200.00	\$2,395.36	\$28,744.32	\$3,230.00	\$38,760.00
Months	\$200.00	\$2,400.00	\$0.00	\$0.00	\$350.00	\$4,200.00
Months	\$1,000.00	\$12,000.00	\$2,196.30	\$26,355.60	\$2,150.00	\$25,800.00
Months	\$120.00	\$1,440.00	\$931.04	\$11,172.48	\$1,575.00	\$18,900.00
Months	\$120.00	\$1,200.00	\$791.76	\$7,917.60	\$440.00	\$4,400.00
Months	\$120.00	\$240.00	\$1,205.22	\$2,410.44	\$440.00	\$880.00
Months	\$150.00	\$1,500.00	\$799.57	\$7,995.70	\$440.00	\$4,400.00
Months	\$150.00	\$300.00	\$1,192.70	\$2,385.40	\$440.00	\$880.00
Months	\$250.00	\$2,500.00	\$690.04	\$6,900.40	\$450.00	\$4,500.00
Months	\$250.00	\$500.00	\$942.81	\$1,885.62	\$450.00	\$900.00
Months	\$150.00	\$1,800.00	\$978.54	\$11,742.48	\$450.00	\$5,400.00
Months	\$500.00	\$6,000.00	\$875.04	\$10,500.48	\$1,400.00	\$16,800.00
Hours	\$20.00	\$2,400.00	\$25.40	\$3,048.00	\$75.00	\$9,000.00
Hours	\$20.00	\$1,200.00	\$22.42	\$1,345.20	\$21.75	\$1,305.00
Eliminated						

Image Janitorial Services, Inc		Clean Space inc		American Janitorial, Inc.		LGC Global FM
\$207,808.78		\$213,985.20		\$222,913.98		\$278,100.00
Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost
\$2,189.06	\$26,268.72	\$3,023.50	\$36,282.00	\$2,859.21	\$34,310.52	\$3,750.00
\$1,951.42	\$23,417.04	\$2,737.90	\$32,854.80	\$2,650.61	\$31,807.32	\$2,675.00
\$298.86	\$3,586.32	\$752.90	\$9,034.80	\$368.41	\$4,420.92	\$300.00
\$342.54	\$4,110.48	\$328.20	\$3,938.40	\$370.55	\$4,446.60	\$300.00
\$4,494.87	\$53,938.44	\$4,839.20	\$58,070.40	\$5,843.80	\$70,125.60	\$6,500.00
\$0.00	\$0.00	\$247.90	\$2,974.80	\$0.00	\$0.00	\$0.00
\$2,378.34	\$28,540.08	\$2,185.10	\$26,221.20	\$2,888.60	\$34,663.20	\$4,000.00
\$856.69	\$10,280.28	\$1,403.00	\$16,836.00	\$1,053.10	\$12,637.20	\$1,325.00
\$783.71	\$7,837.10	\$433.70	\$4,337.00	\$296.93	\$2,969.30	\$650.00
\$1,567.42	\$3,134.84	\$433.70	\$867.40	\$583.16	\$1,166.32	\$1,300.00
\$1,150.62	\$11,506.20	\$440.40	\$4,404.00	\$304.07	\$3,040.70	\$650.00
\$2,301.24	\$4,602.48	\$440.40	\$880.80	\$590.30	\$1,180.60	\$1,300.00
\$626.46	\$6,264.60	\$430.80	\$4,308.00	\$293.87	\$2,938.70	\$640.00
\$1,252.92	\$2,505.84	\$430.80	\$861.60	\$580.10	\$1,160.20	\$1,280.00
\$638.29	\$7,659.48	\$468.10	\$5,617.20	\$762.84	\$9,154.08	\$1,200.00
\$1,179.74	\$14,156.88	\$789.30	\$9,471.60	\$741.06	\$8,892.72	\$900.00
\$32.00	\$3,840.00	\$25.00	\$3,000.00	\$28.00	\$3,360.00	\$45.00
\$25.00	\$1,500.00	\$20.00	\$1,200.00	\$25.00	\$1,500.00	\$30.00

Global Energy LLC	General Building Maintenance		Elite Clean Inc.		Property Works	
560.00	\$285,647.40		\$310,704.00		\$1,484,686.80	
Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost	Unit Cost	Extended Cost
\$45,000.00	\$4,519.89	\$54,238.68	\$3,517.00	\$42,204.00	\$17,696.79	\$212,361.48
\$32,100.00	\$415.82	\$4,989.84	\$3,863.00	\$46,356.00	\$9,172.84	\$110,074.08
\$3,600.00	\$387.22	\$4,646.64	\$400.00	\$4,800.00	\$2,665.82	\$31,989.84
\$3,600.00	\$387.22	\$4,646.64	\$400.00	\$4,800.00	\$2,665.82	\$31,989.84
\$78,000.00	\$7,408.05	\$88,896.60	\$8,565.00	\$102,780.00	\$32,051.12	\$384,613.44
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$48,000.00	\$4,886.07	\$58,632.84	\$4,350.00	\$52,200.00	\$23,796.54	\$285,558.48
\$15,900.00	\$1,416.59	\$16,999.08	\$1,246.00	\$14,952.00	\$15,869.38	\$190,432.56
\$6,500.00	\$377.92	\$3,779.20	\$400.00	\$4,000.00	\$2,038.27	\$20,382.70
\$2,600.00	\$755.84	\$1,511.68	\$800.00	\$1,600.00	\$3,762.77	\$7,525.54
\$6,500.00	\$377.92	\$3,779.20	\$400.00	\$4,000.00	\$2,038.27	\$20,382.70
\$2,600.00	\$755.84	\$1,511.68	\$800.00	\$1,600.00	\$3,762.77	\$7,525.54
\$6,400.00	\$377.92	\$3,779.20	\$400.00	\$4,000.00	\$2,038.27	\$20,382.70
\$2,560.00	\$755.84	\$1,511.68	\$800.00	\$1,600.00	\$3,762.77	\$7,525.54
\$14,400.00	\$1,277.06	\$15,324.72	\$915.00	\$10,980.00	\$3,762.77	\$45,153.24
\$10,800.00	\$1,783.31	\$21,399.72	\$1,236.00	\$14,832.00	\$9,065.76	\$108,789.12
\$5,400.00	\$23.30	\$2,796.00	\$50.00	\$6,000.00	\$50.00	\$6,000.00
\$1,800.00	\$28.51	\$1,710.60	\$35.00	\$2,100.00	\$35.00	\$2,100.00
					Eliminated	